

ABG Banking Trip 2022

7 January 2022



Repricing and growth initiatives	Jyske Bank will benefit from significant changes to fees and deposit rates; further initiatives to fuel growth.
Growth in Capital Markets	Strategic approach to financial markets. Well-positioned due to revised fee structure, product offering, advisory services and performance. New financial solutions for large corporate clients
Sustainability a high priority	Sustainability agenda to gain further momentum with new product launches and increased focus on advisory services.
Solid macro outlook	GDP growth of 3.2% expected amid a continued high level of consumer spending. Unemployment to decrease even further, inflation to pick up and house prices to increase at slower pace. Potential for higher short term rates due to changing policy rates; Denmark could be an exception.

Gradual normalisation

Postponed tax and VAT to be repaid with a limited expected effect on Jyske Bank.

COVID-19 buffer as well as favorable sales conditions for used cars could start to normalise in 2022.

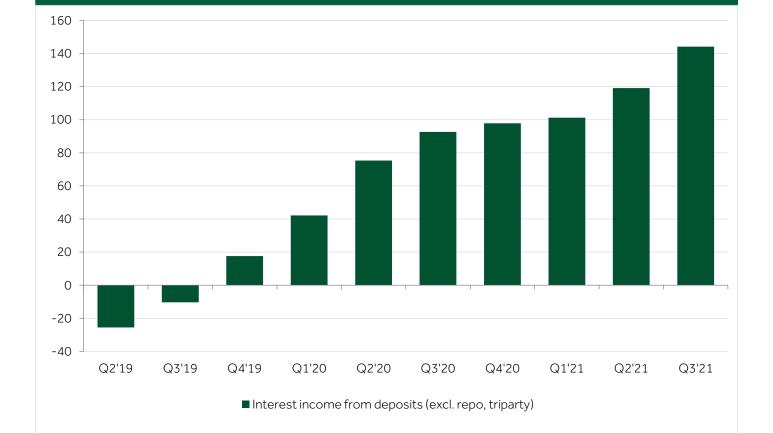
Structural growth in savings products

 $Continued\ significant\ growth\ in\ savings\ products,\ including\ pensions.$

Private and corporate deposit rates lowered further in Q4

Fully implemented deposit rate initiatives to lift ROE >2pp p.a. vs. Q2'19

Interest income from deposits (DKKm)

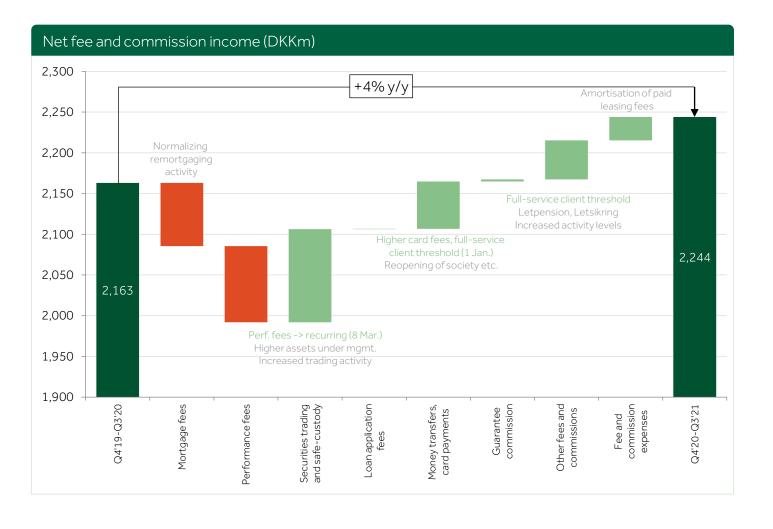




Changes to fee structure in 2021 add to income tailwinds

Initiatives have lifted the sustainable fee income run-rate by DKK >0.1bn p.a.





New customer programme to strengthen profitability further

Smaller customers to pay platform access fee from 1 April 2022

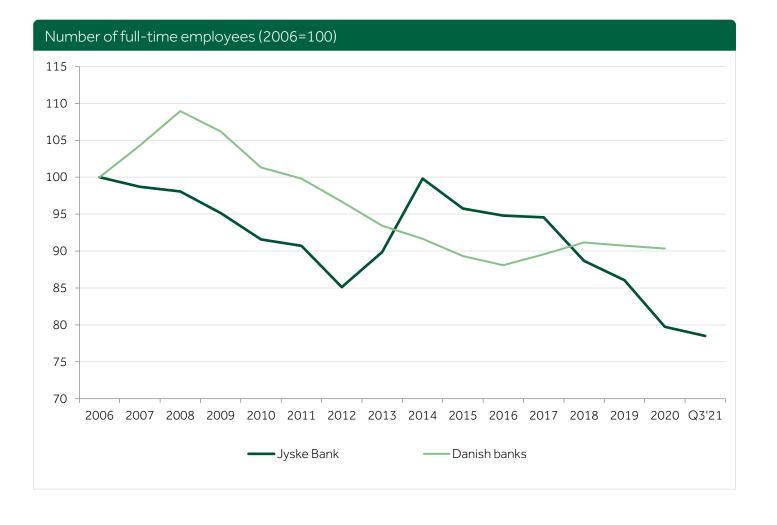
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Segment	Jyske Hverdag	Jyske Plus	Jyske Premium
Scope of business	DKK <250,000	DKK 250,000-1,500,000	DKK >1,500,000
Overall pricing	Higher than before	Unchanged/slightly lower	Unchanged/slightly lower
Platform access	DKK 480 p.a.	DKK 0 p.a.	DKK 0 p.a.
VISA/Dankort	DKK 350 p.a.	DKK 350 p.a.	DKK 0 p.a.
Payment form	DKK 4	DKK 2	DKK 0
Money transfer	DKK 2-4	DKK 0-2	DKK 0
Cash withdrawal	DKK 15	DKK 15	DKK 10

Major headcount reduction in addition to repricing initiatives

Number of FTE's reduced by 27% since merger with BRFkredit

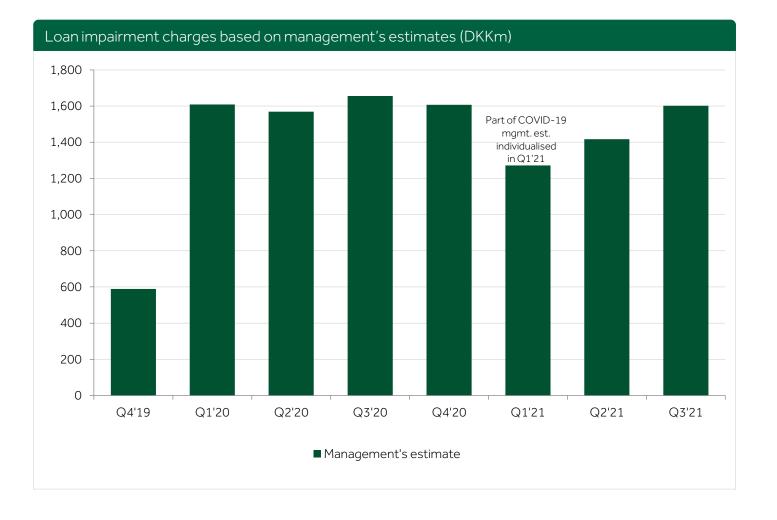




Management's estimate intact, up DKK +1bn vs. end-2019

Strong credit quality with very low levels of write-offs and NPL

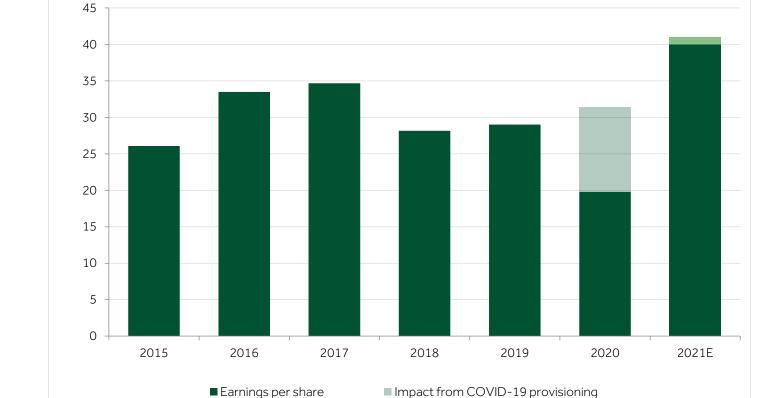




Highest EPS in Jyske Bank's history expected for 2021

Profitability initiatives supplemented by positive financial markets

Earnings per share (DKK)





Sustainability ingrained in vision



"We have an ambition of running our business responsibly and in a way that promotes sustainability." – Jyske Bank's vision



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