

Jyske Bank

Q1-Q3 2014



Agenda

- Focus in Q1-Q3 2014
 - Banking
 - Mortgage financing
- Strategic Issues
- Q1-Q3 2014 in figures
- Up-date on merger with BRFkredit
- Capital Structure
- Liquidity
- Credit Quality
- Danish FSA
- Macro Economy & Danish Banking 2013-2015
- Fact Book
- Jyske Bank in brief
- Jyske Banks Performance 1968-2013
- Merger with BRFkredit

Focus in Q1-Q3 2014

Focus in Q1-Q3 2014



- Pre tax result DKK 3.4bn (including special items of DKK 2.4bn). Corresponding to ROE 26.0% ann.
- Gross income (ex special items) decreases by 1.5% compared to Q1-Q3 2013
- Net Interest Income under continued pressure due to low interest rate level, margin pressure and lower reinvestment rates in the liquidity portfolio
- Growth in lending due to new mortgage products (end of Q3:DKK 21bn). Bank lending ex. JB home loans decreases by 5%
- As planned stable development in costs
- European stress test confirms solid capital structure
- Impairment charges of DKK 1.2bn. Negatively affected by AQR (effect of AQR fully implemented DKK 456m in total, DKK 63m in Q3) and the Russia crisis (expected to reduce agricultural clients' ability to service debt)
- Standard & Poor's confirmed rating of A- stable outlook

Developments in Q3 2014



Banking activities

- Continues to be dominated by the repatriation of loans from Totalkredit
- Margins under pressure due to competition, limited economic growth and high savings propensity
- Fee and commission income stable exclusive of lost commission income from Totalkredit
- Impairment charges negatively affected by AQR and the Russia crisis

Mortgage activities

- Growth potential underpinned. Significant improvement in market shares.
- Launch of new product, Rentetilpasningslån – kort rente. To be offered from Q4 2014
- Similar to other mortgage institutions BRFkredit has increased contribution margins creating an incentive for clients to choose products aligned with proposals from the FSA
- AAA rating of capital centers E and B confirmed by Standard & Poor's

Up-date on merger with BRFkredit



Revenue synergies

- By end of October DKK 25bn of JB home loans was granted (DKK 21bn booked by end of Q3)
- JB home loans continues to be competitively priced. Mortgage institutions (including BRFkredit) have raised contribution margins
- The market share of gross new mortgage loans rose from 11.2% in Q2 to 11,7% in Q3
- Standard & Poor's OC-requirements continue to decrease resulting in decreasing capital costs. DKK 111m against DKK 191m in Q1-Q3 2013.

Cost synergies

- Integration costs expected to be lower than the announced interval of DKK 300-400m
- Cost cut in mid-June (lay-off of 177 employees, target of 4,000 employees)
- IT-integration of BRFkredit bank planned for 1H 2015

BRFkredit: Market share and distribution of lending



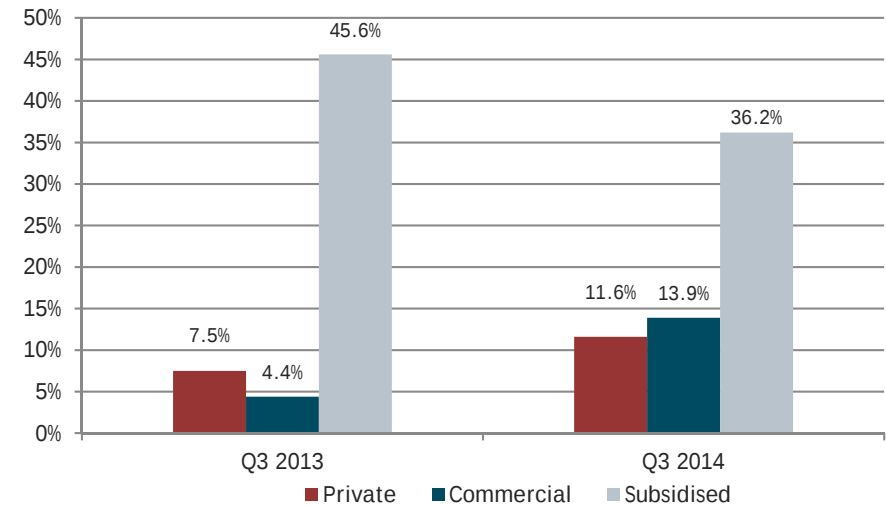
Market share:

- The total market share of BRFkredit stood at 8 per cent
- Lending activity is significantly increased. The Market share as of Q3 2014 – gross new lending – stood at:
 - Private: 11.6 per cent (7.5 per cent in Q3 2013)
 - Commercial: 13.9 per cent (4.4 per in Q3 2013)
 - Subsidised: 36.2 per cent (45.6 per cent in Q3 2013)

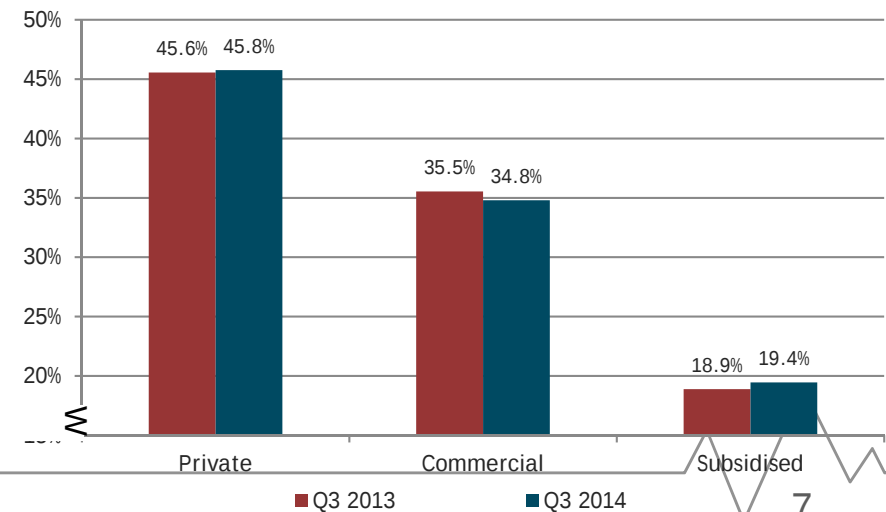
More private and subsidised - less commercial

- The lending volume has increased to DKK 210.1bn at the end of Q3 2014 (DKK 199.5bn at the end of Q3 2013)
- The structure of the lending-portfolio has improved. The segment's share of the total lending is:
 - Private: 45.8 per cent (45.6 per cent in Q3 2013)
 - Commercial: 34.8 per cent (35.5 per cent in Q3 2013)
 - Subsidised: 19.4 per cent (18.9 per cent in Q3 2013)

Market share of lending activity – gross new lending



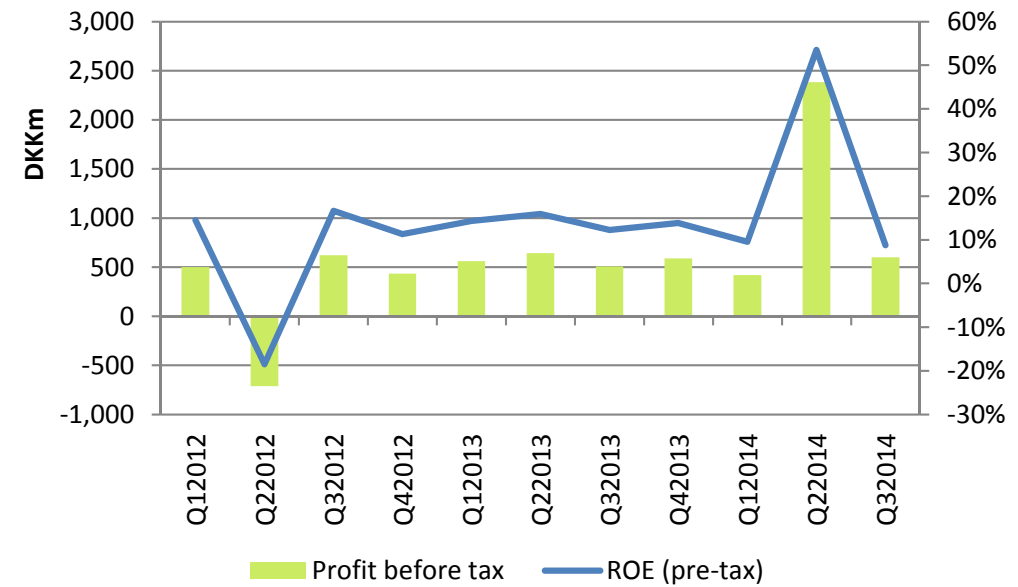
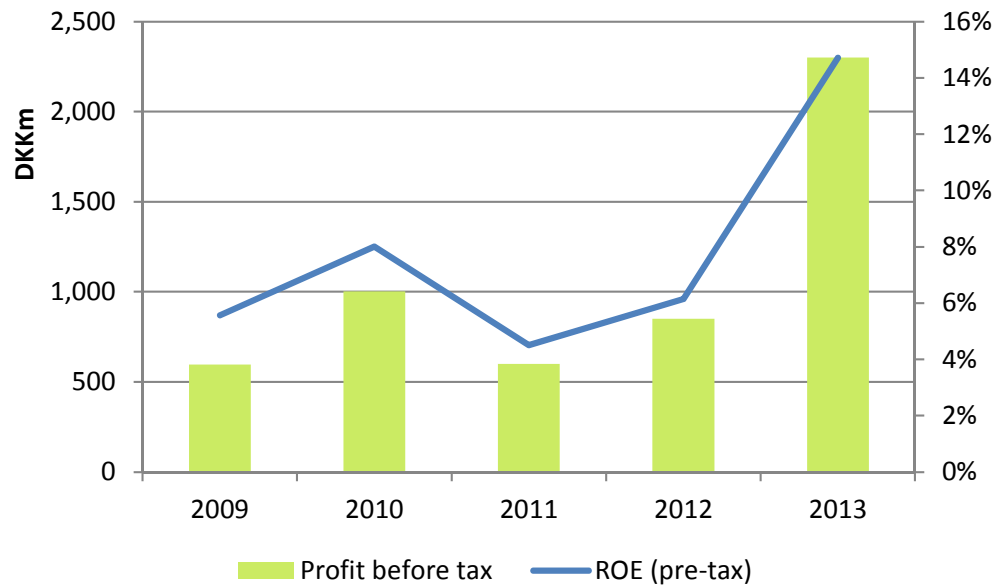
Development in the lending-portfolio



Core earnings

CORE PROFIT AND PROFIT FOR THE PERIOD	Q1-Q3 2014	Q1-Q3 2013	Index 14/13	Q3 2014	Q2 2014	Q1 2014	Q4 2013	Q3 2013	The year 2013
DKKm									
Net interest income	3,887	3,342	116	1,529	1,325	1,033	1,093	1,118	4,438
Net fee and commission income	1,135	1,226	93	360	351	424	505	367	1,731
Value adjustments	208	296	70	132	-107	183	114	66	410
Other income	2,996	474	632	172	2,753	71	87	135	561
Income from operating lease (net)	58	49	118	19	21	18	16	15	65
Core Income	8,284	5,387	154	2,212	4,343	1,729	1,815	1,701	7,205
Core expenses	3,890	3,334	117	1,297	1,408	1,185	1,135	1,073	4,469
Core profit before loan impairment charges and provisions for guarantees	4,394	2,053	214	915	2,935	544	680	628	2,736
Loan impairment charges and provisions for guarantees	1,236	693	178	398	589	249	234	209	930
Core profit	3,158	1,360	232	517	2,346	295	446	419	1,806
Earnings from investment portfolios	246	350	70	84	39	123	145	89	495
Pre-tax profit	3,404	1,710	199	601	2,385	418	591	508	2,301
Tax	94	370	25	53	-36	77	123	123	493
Profit for the period	3,310	1,340	247	548	2,421	341	468	385	1,808

Profit before tax



Strategic issues

- Corporates:
 - Low demand for corporate credit facilities
 - The shift from bank loans to mortgage loans continues
- Retail: Limited spending/high propensity to save
- Margin pressure increasing, especially on corporates
- Significant improvement in deposit/loans ratio in most banks

Strategic issues 2013-2014



Integration of BRFkredit

- Integration proceeds according to plan

New product line of home loans

- New loans collateralized by property offered from end 2013 to solid private customers at attractive prices compared to traditional mortgage loans; loans outstanding end of Q3 DKK 21bn

New mortgage products launched by BRFkredit

Cost cuts

- 177 FTE's in June 2014. Of which 47 in BRFkredit and Spar Lolland.
- Target for employees 4,000

Integration of Spar Lolland

- IT integration and second phase of cost cuts completed in Q2 2014

Sale of subsidiaries

- Silkeborg Data in Q2 2014

Strategic issues – Capital and Liquidity



Capital

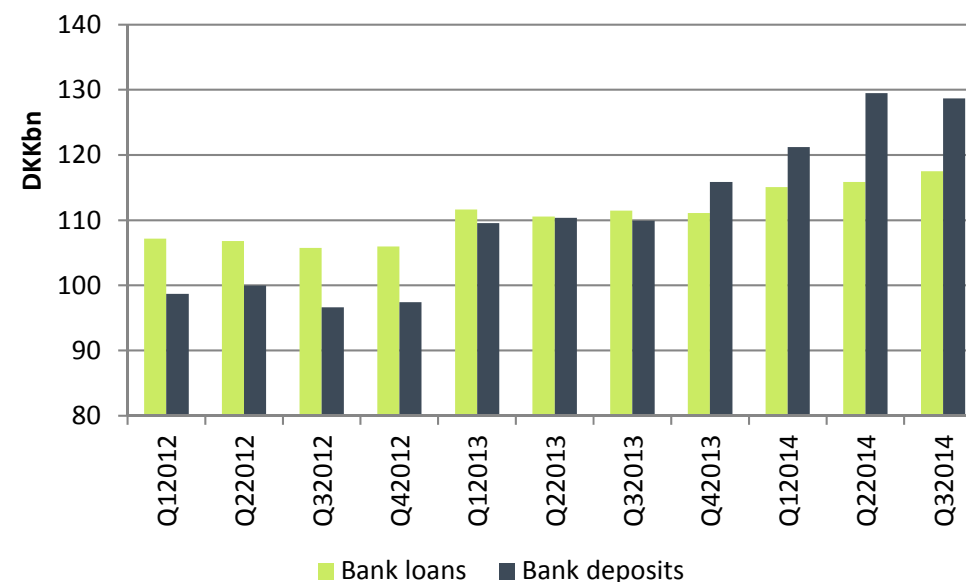
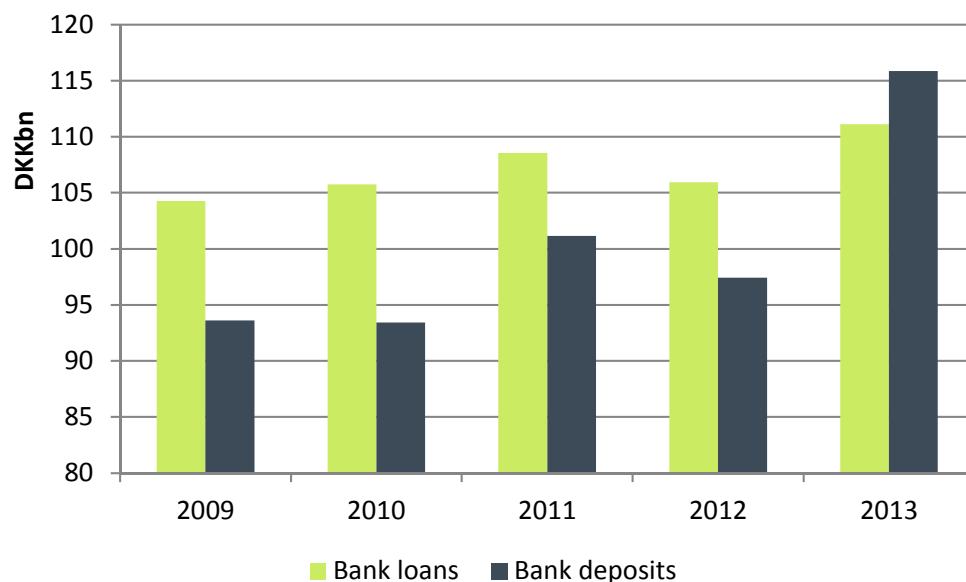
- Capital ratio 16.7%
- Capital buffer 6.0 percentage points
- Core Tier 1 15.7%
- Capital target – Capital ratio 17.5%. Common Equity Tier I minimum 14%
- Jyske Bank complies with the capital charges as off 2019

Liquidity

- Liquidity reserve DKK 52bn; liquidity after 12 mths senior unsecured and senior secured debt run-off DKK 25bn
- Issued AAA-rated bonds via BRFkredit DKK 11.2bn by end of Q3 2014
- Refinancing of all 2014 and 1H 2015 redemptions of senior debt (EMTNs) accomplished
- Bank loan portfolio funded by deposits by 109%

Q1-Q3 2014 in figures

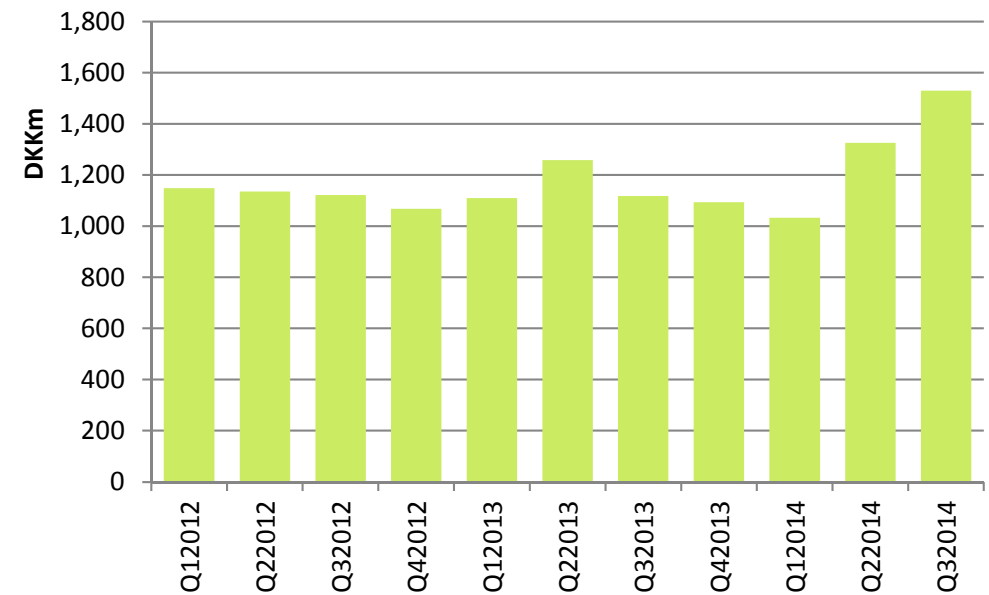
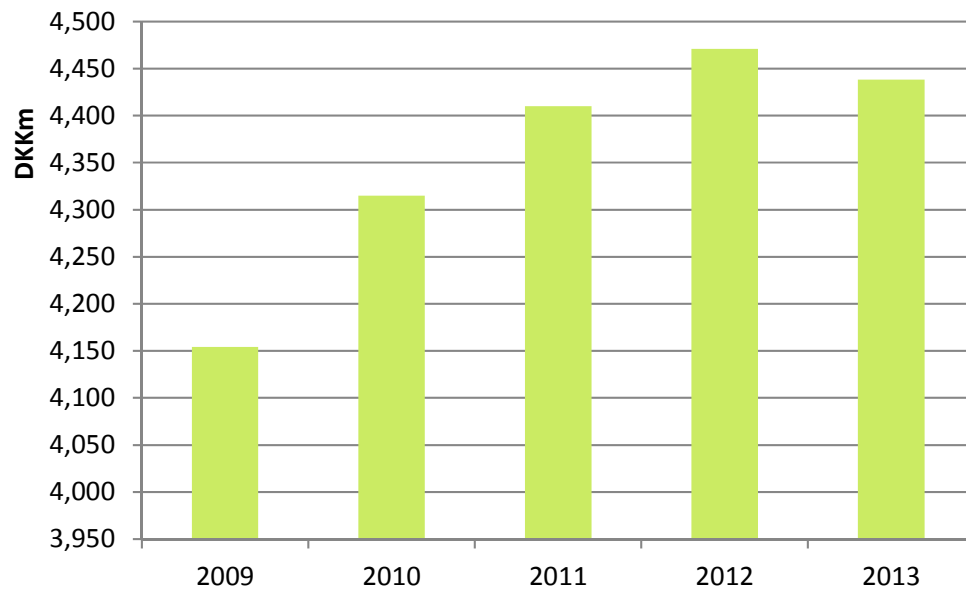
Loans and Deposits



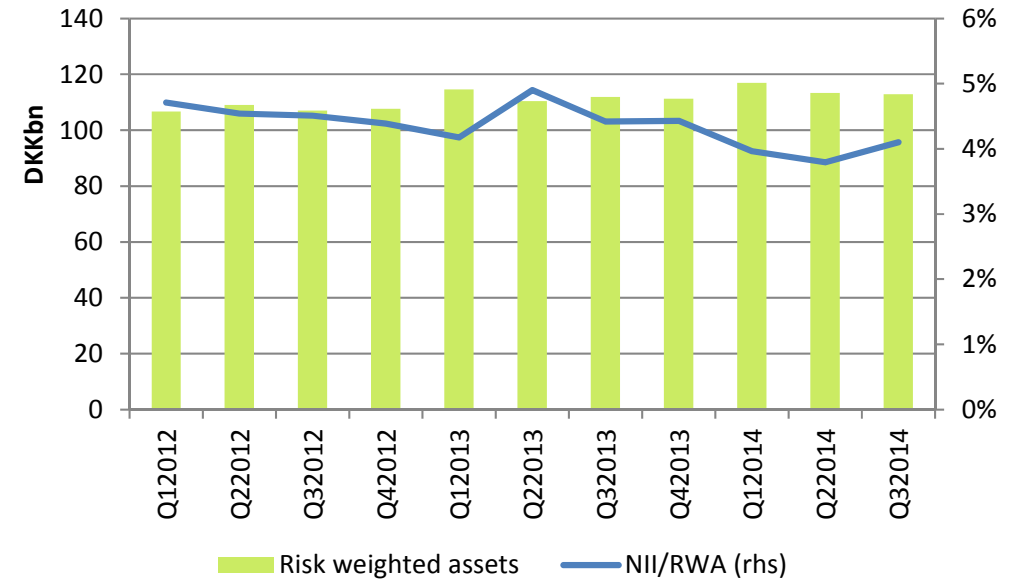
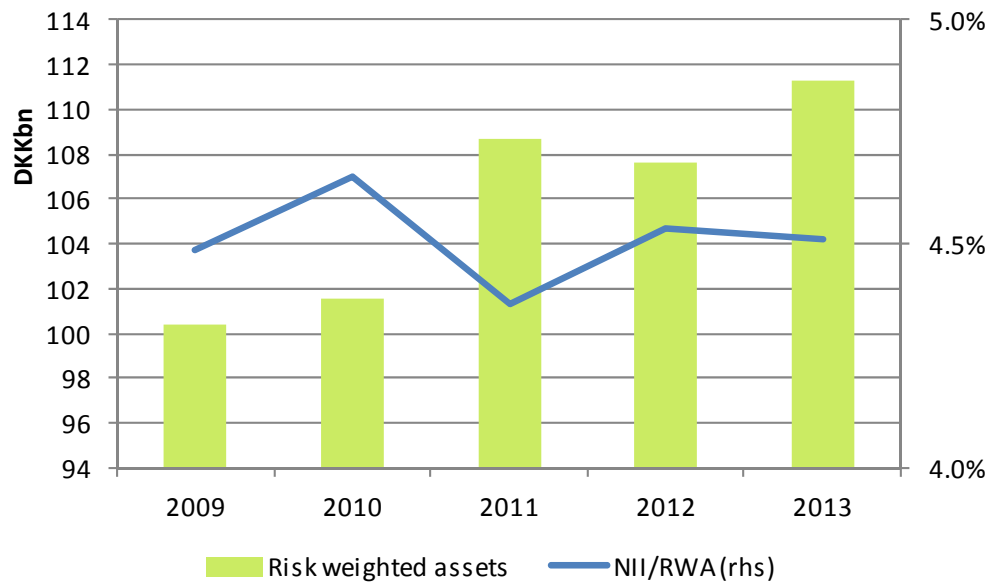
Mortgage loans end Q3 2014: DKK 216 bn

Total loans and advances end Q3 2014: DKK 359 bn

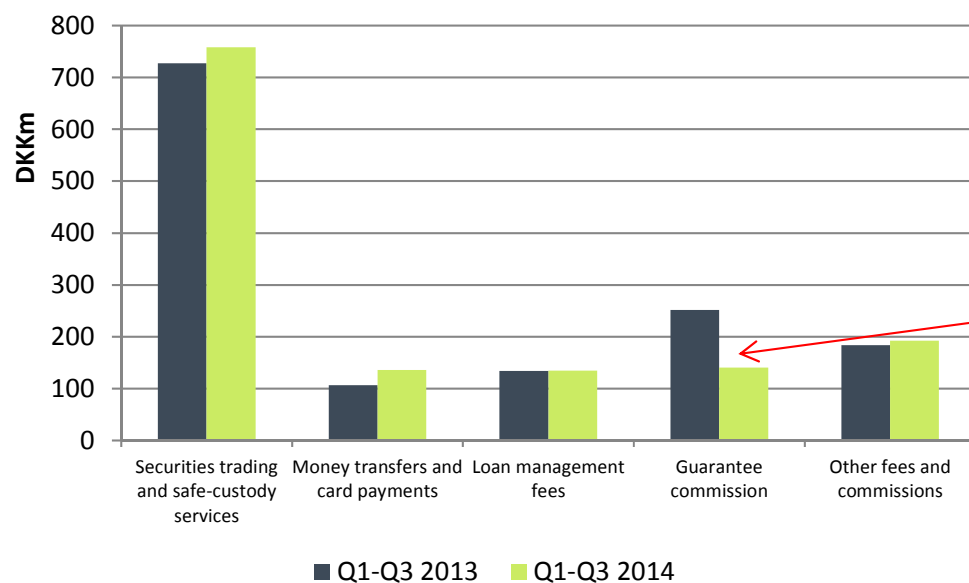
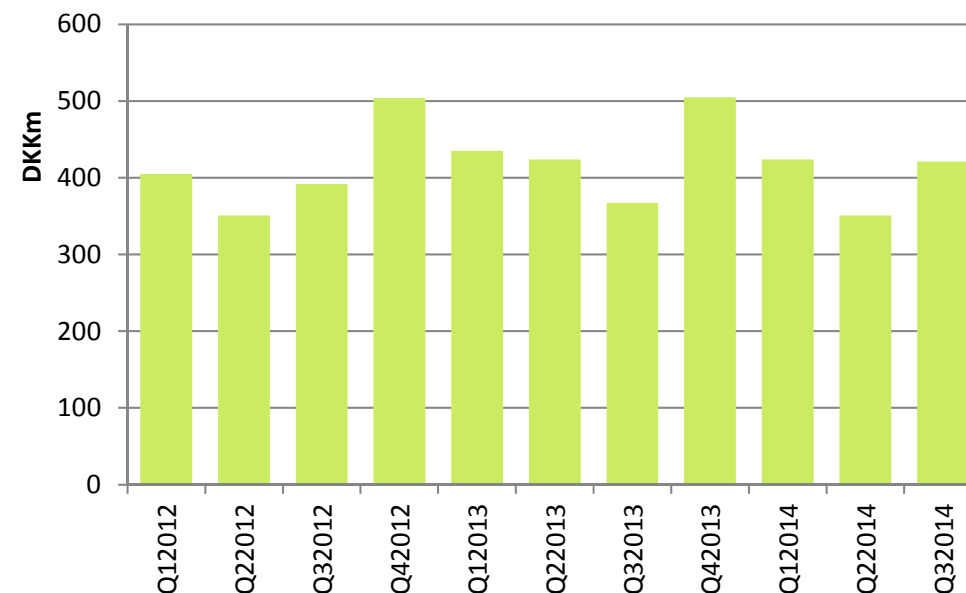
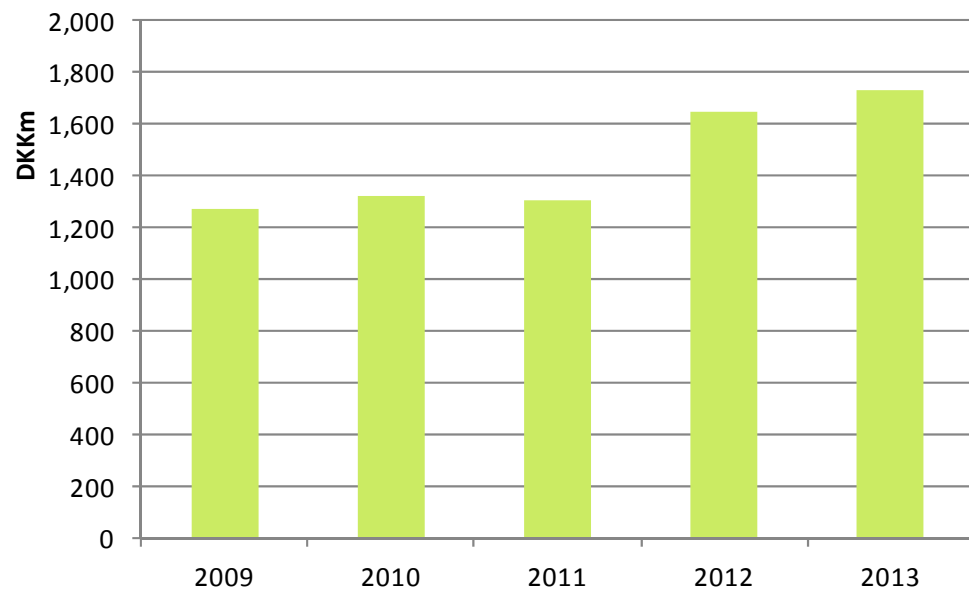
Net Interest Income



Return/risk-trade off (Jyske Bank ex BRF)

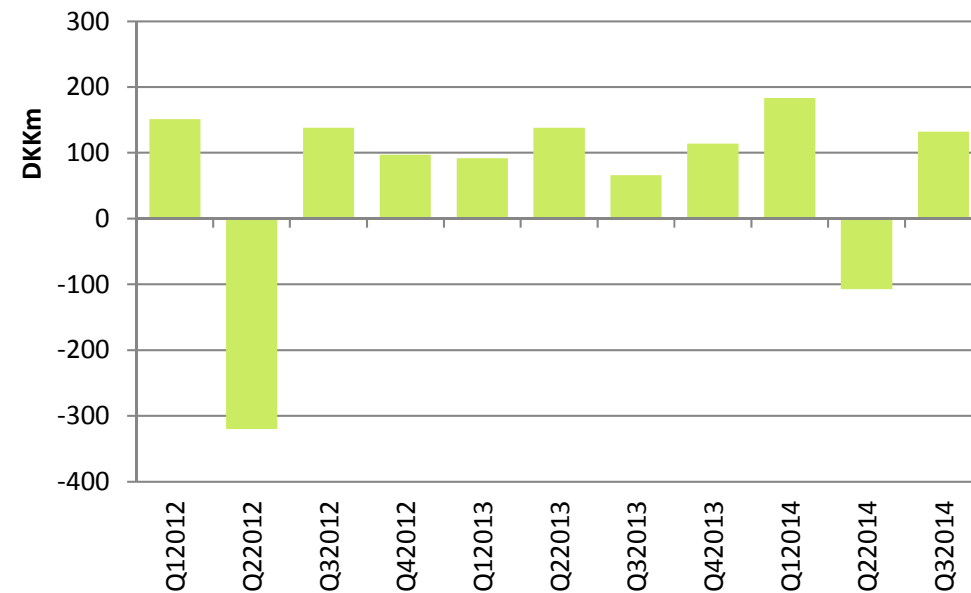
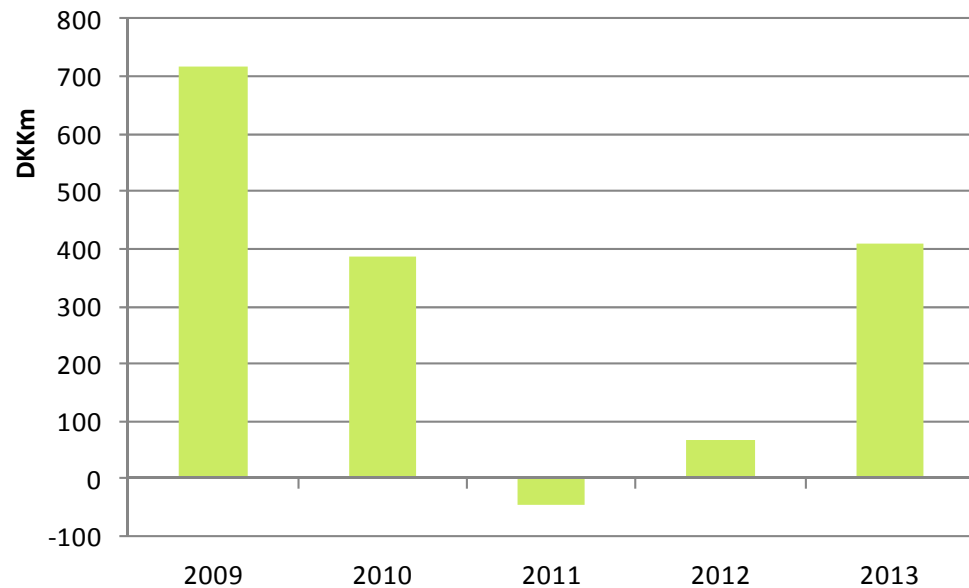


Fee and commission income



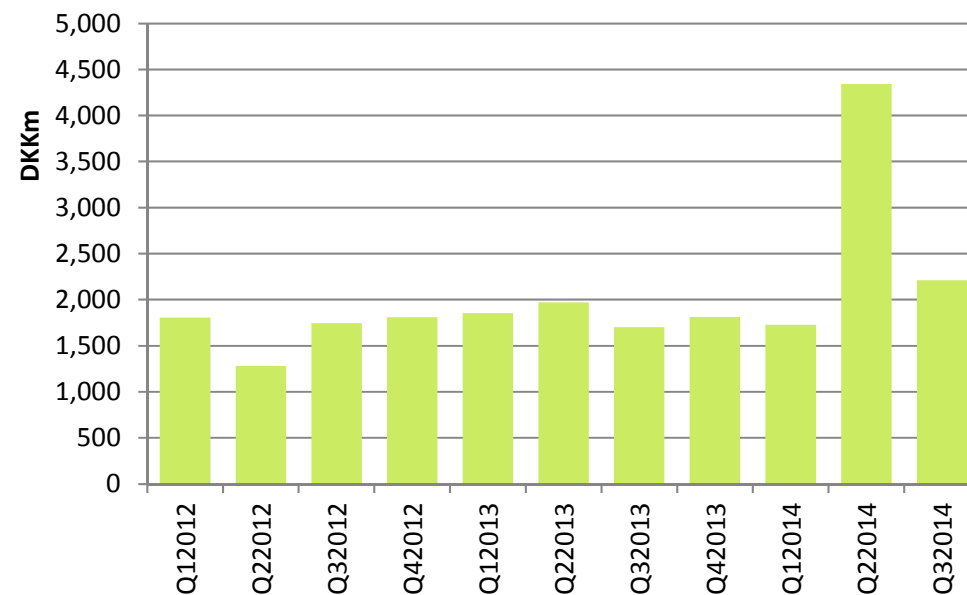
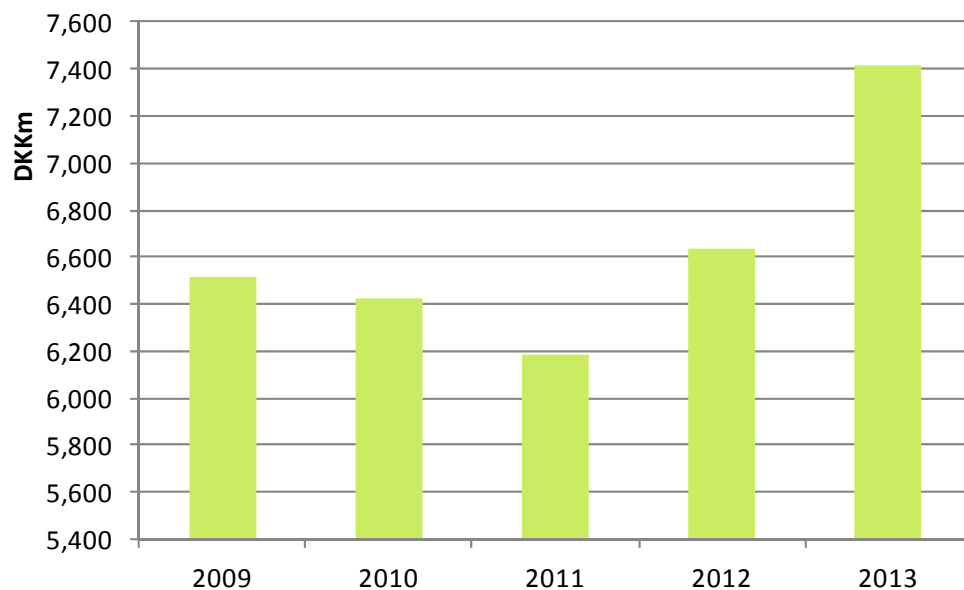
Totalkredit

Value adjustments

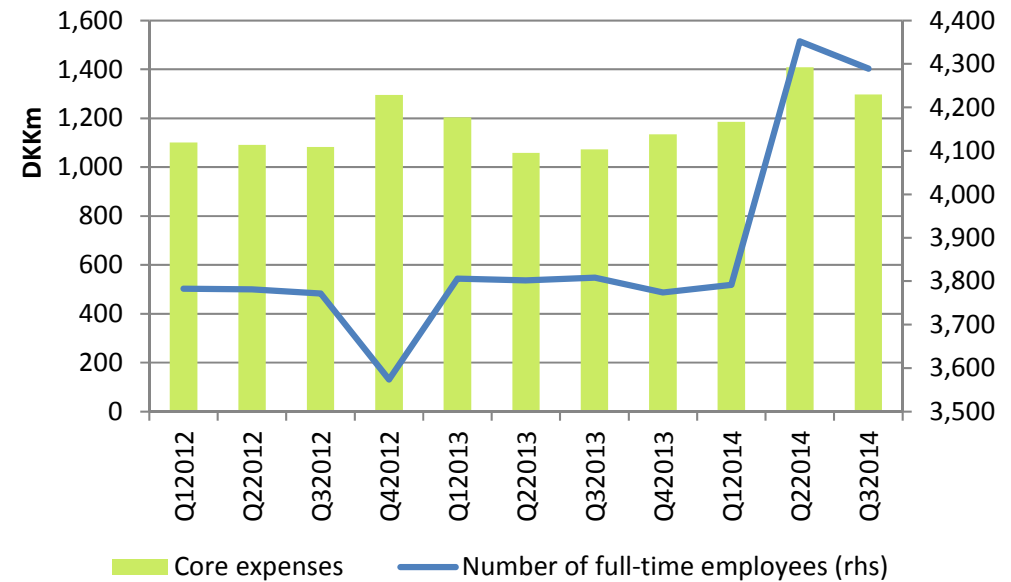
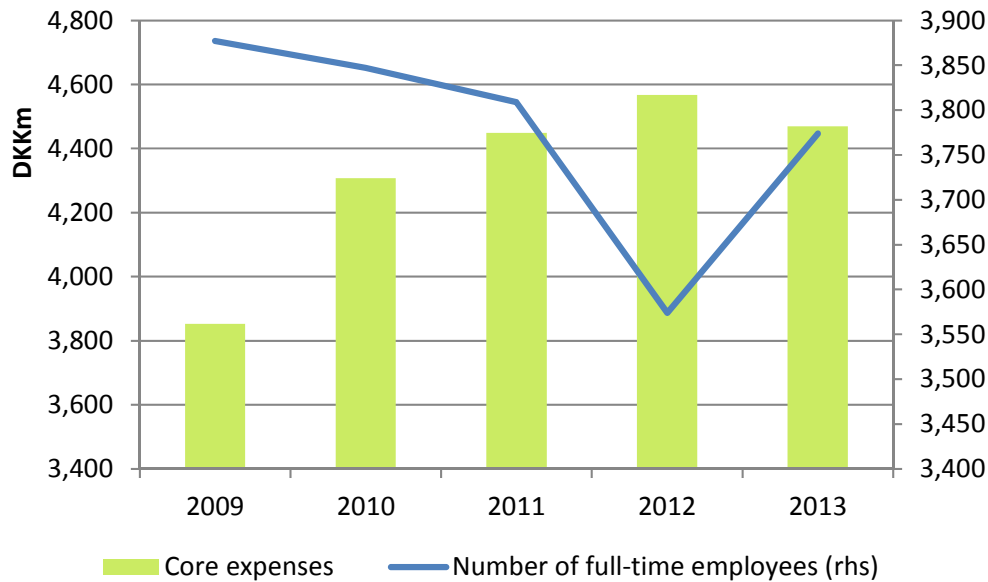


Sale of Nets: DKK 189m
Redemption of hybrid capital: DKK 77m
Interest rate swaps: DKK -355m (DKK +225m)

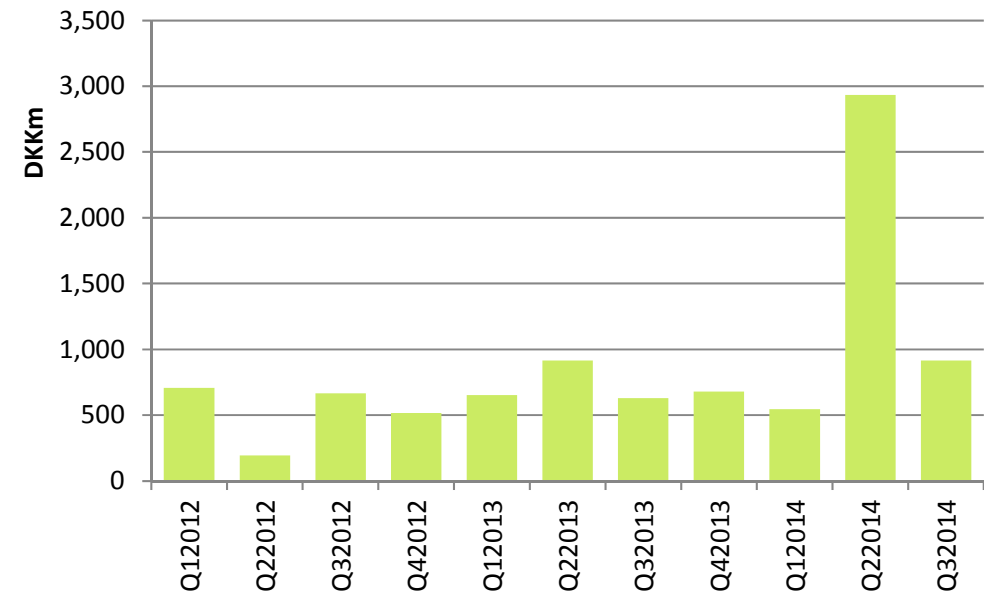
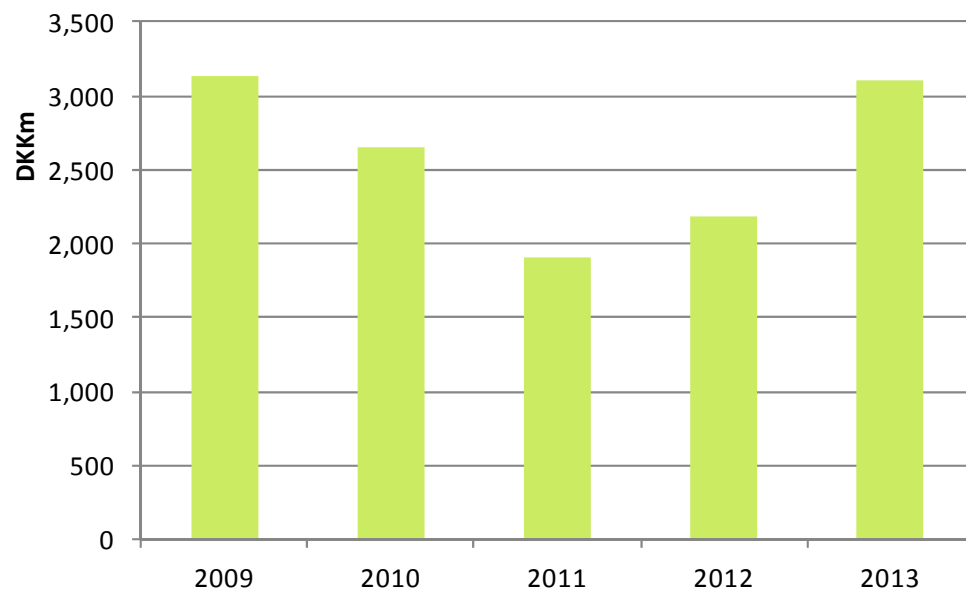
Core income



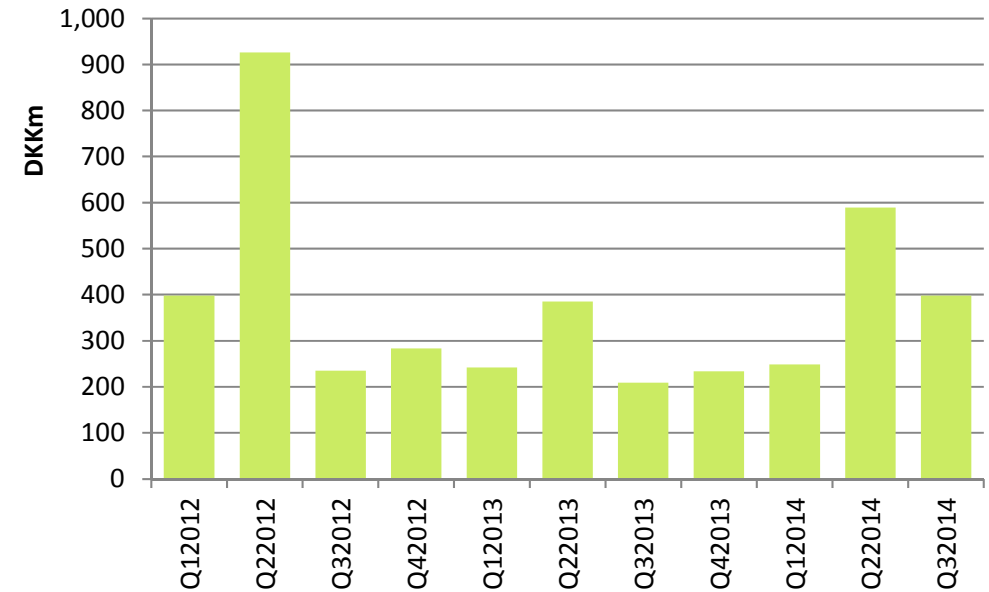
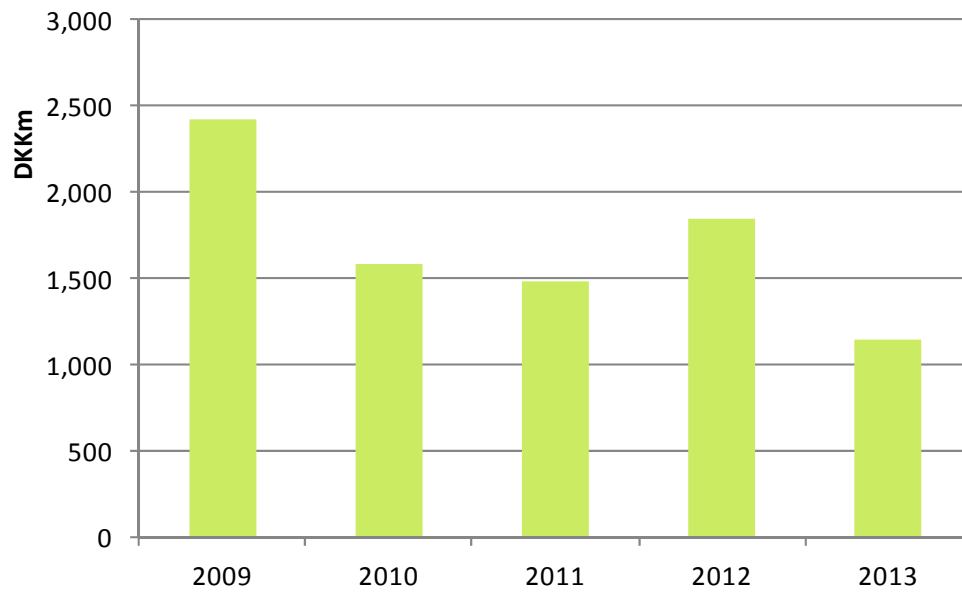
Core expenses and employees



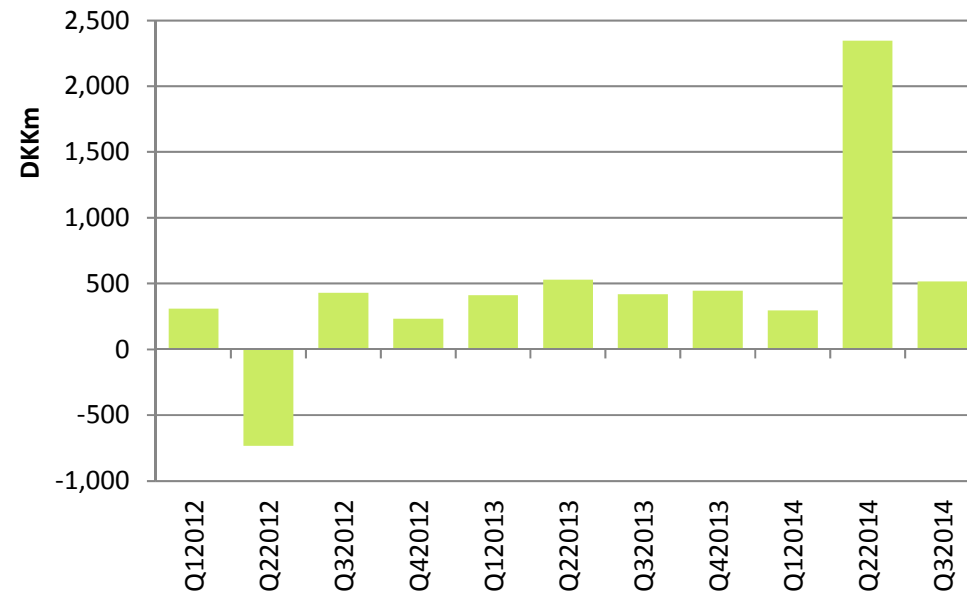
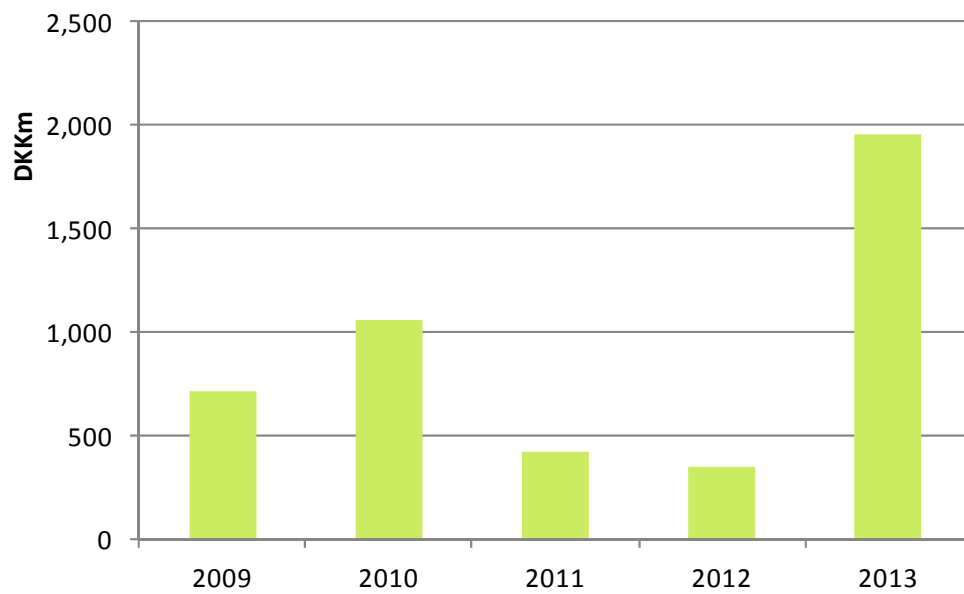
Core profit before loan impairment charges



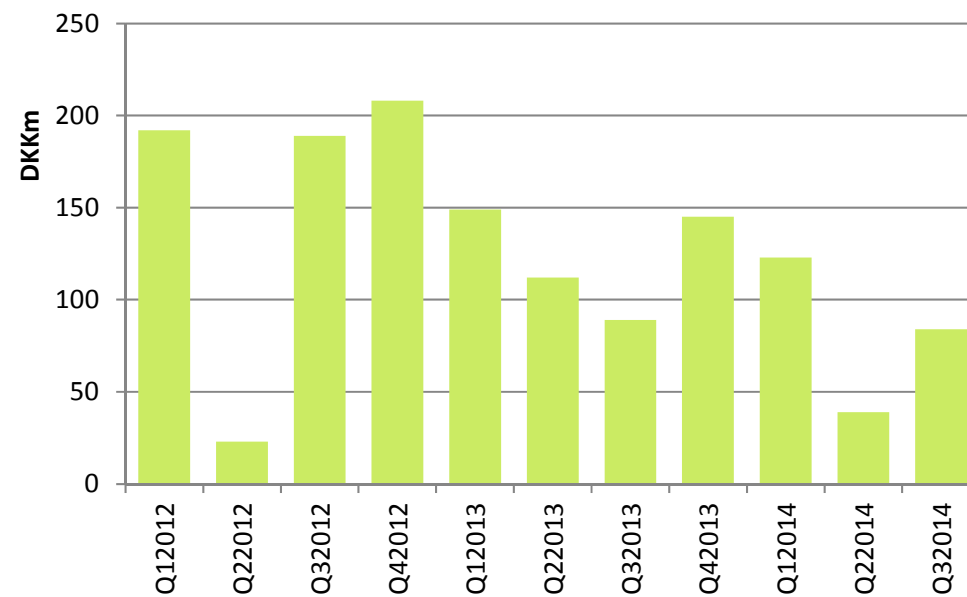
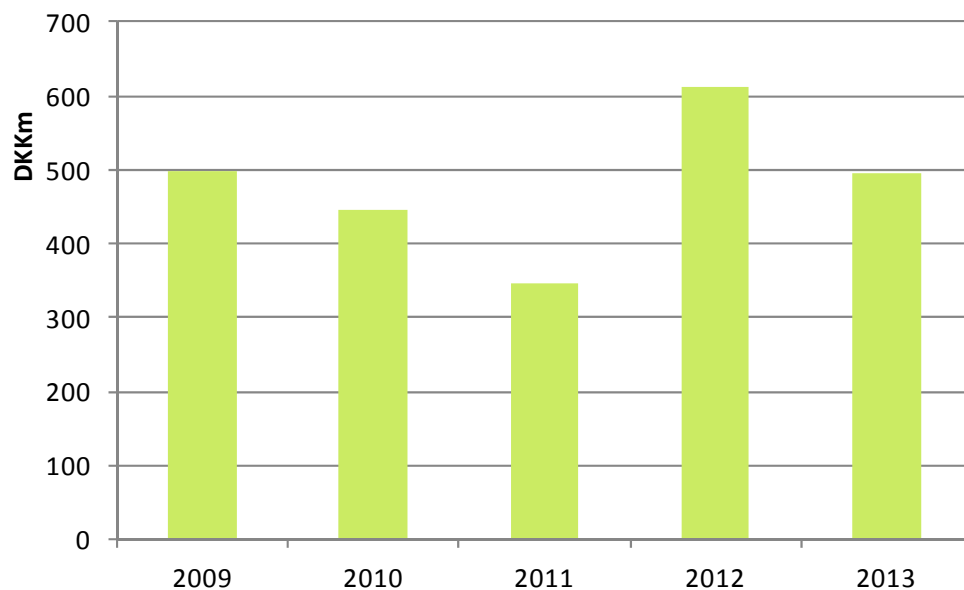
Loan impairment charges



Core profit



Earnings from investment portfolios

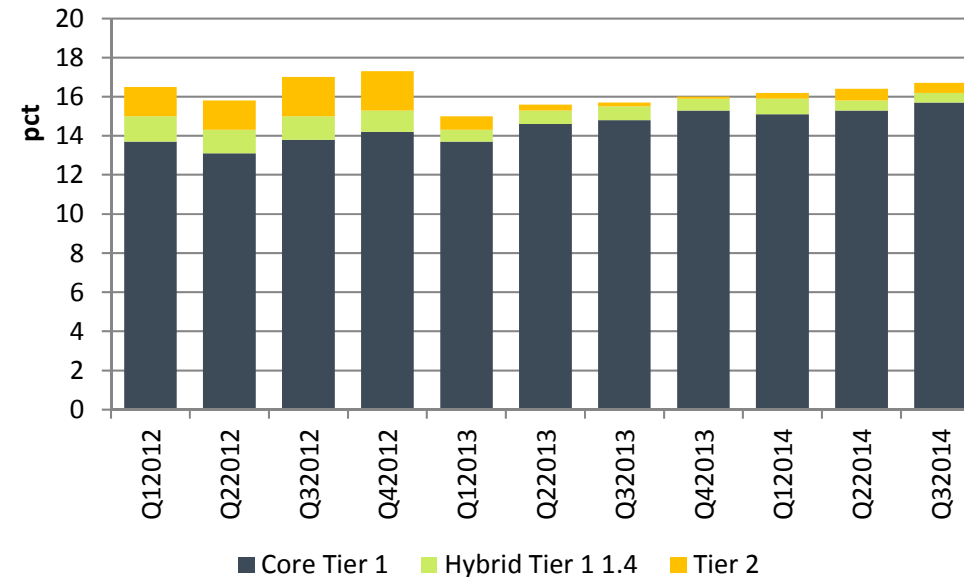
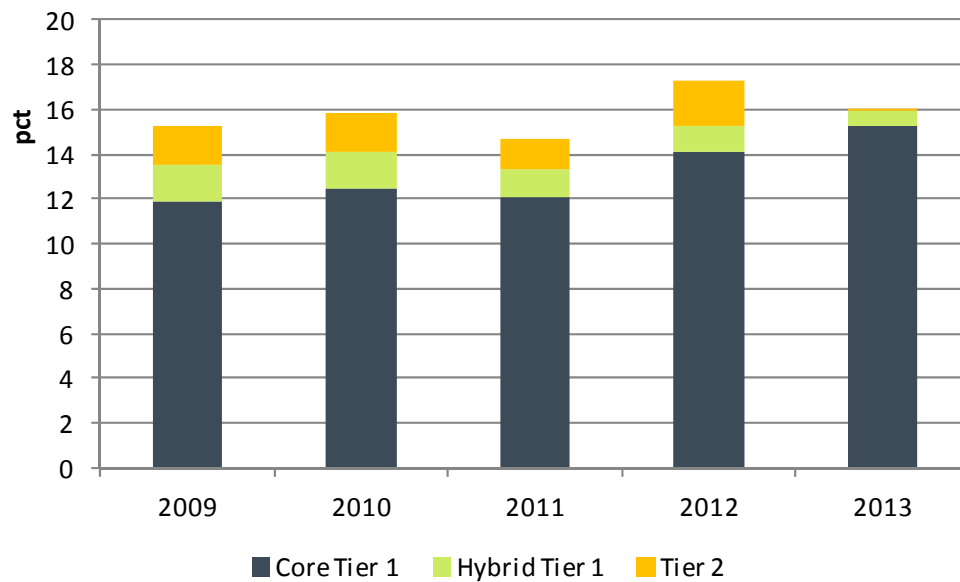


Focus in Q1-Q3 2014 - special items

Special items DKKm	Q1-Q3 2014
Net interest income, amortisation of fair value adjustment of assets and liabilities taken over	60
Net fee and commission income, estimated lost fee income from Totalkredit	-167
Value adjustments,	
The sale of the ownership interest in Nets	189
Value adjustment of sector shares	195
Buy-back of hybrid core capital	77
Changes in the method for measuring bonds issued with embedded options	-45
Value adjustment relating to clients' interest-rate hedging	-355
Other income,	
Earnings from the sale of Silkeborg Data	296
Bargain purchases from the merger with BRFkredit	2,360
Reversal of provisions relating to business combinations	51
Value adjustment of sector shares	42
Core expenses,	
Integration expenses relating to the merger with BRFkredit	-47
Alignment of required rate of return for owner-occupied properties	-48
Reassessment of provisions	-122
Loan impairment charges and provisions for guarantees; adjustment of the methods for calculation of impairment charges relating to personal clients	
Adjustment of the methods for calculation of impairment charges relating to personal clients	-235
Recognition of the results from AQR	-63
Interest-rate adjustment for loans and advances taken over	253
Special items, total	2,441

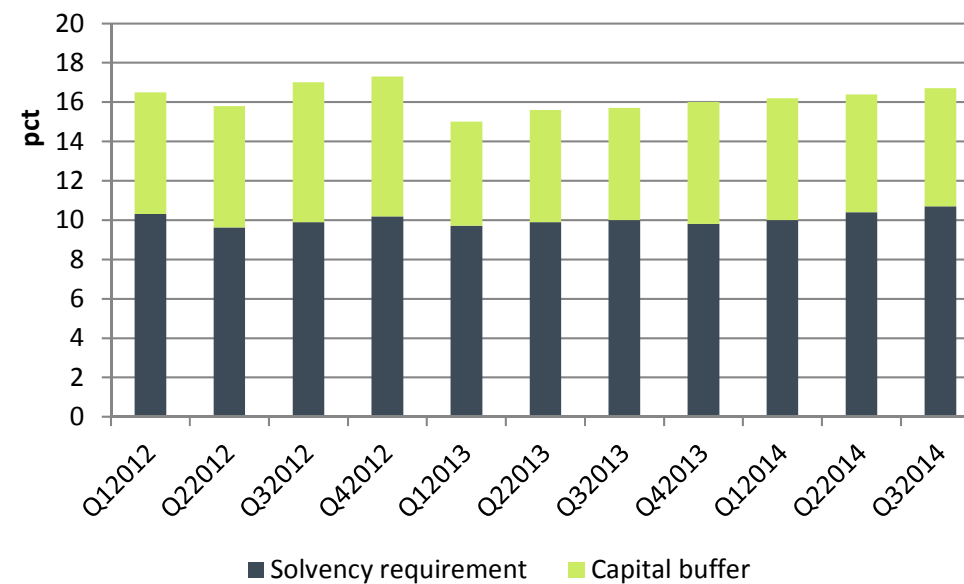
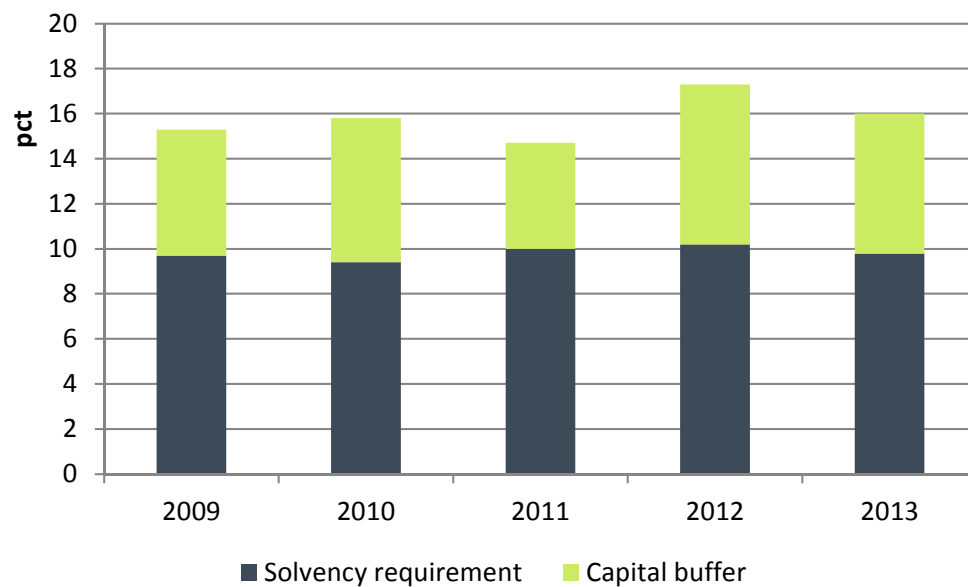
Capital Structure

Capital structure



- Core Tier 1 target: 14%
- Capital ratio target: 17.5%

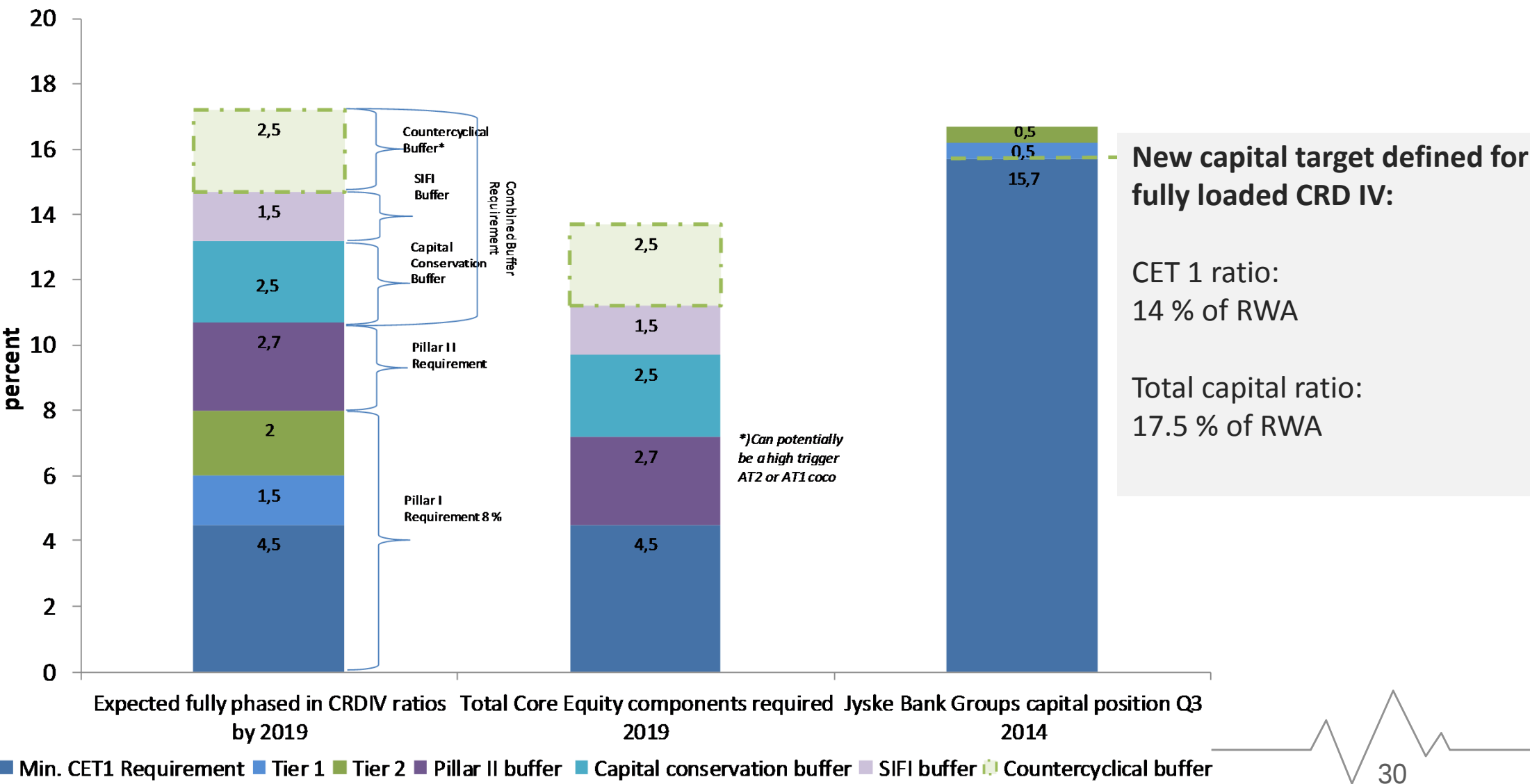
Solvency requirement and capital buffer



On the CET1 ratio Jyske is already ready for CRD IV & Danish SIFI requirements



Total capital requirement by 2019 expected to be around 17 % (incl. worst case fully loaded countercyclical buffer*)
 - With a CET1 ratio of 13.7 % (11 % if Pillar II is filled by a high trigger coco AT1 or AT2)

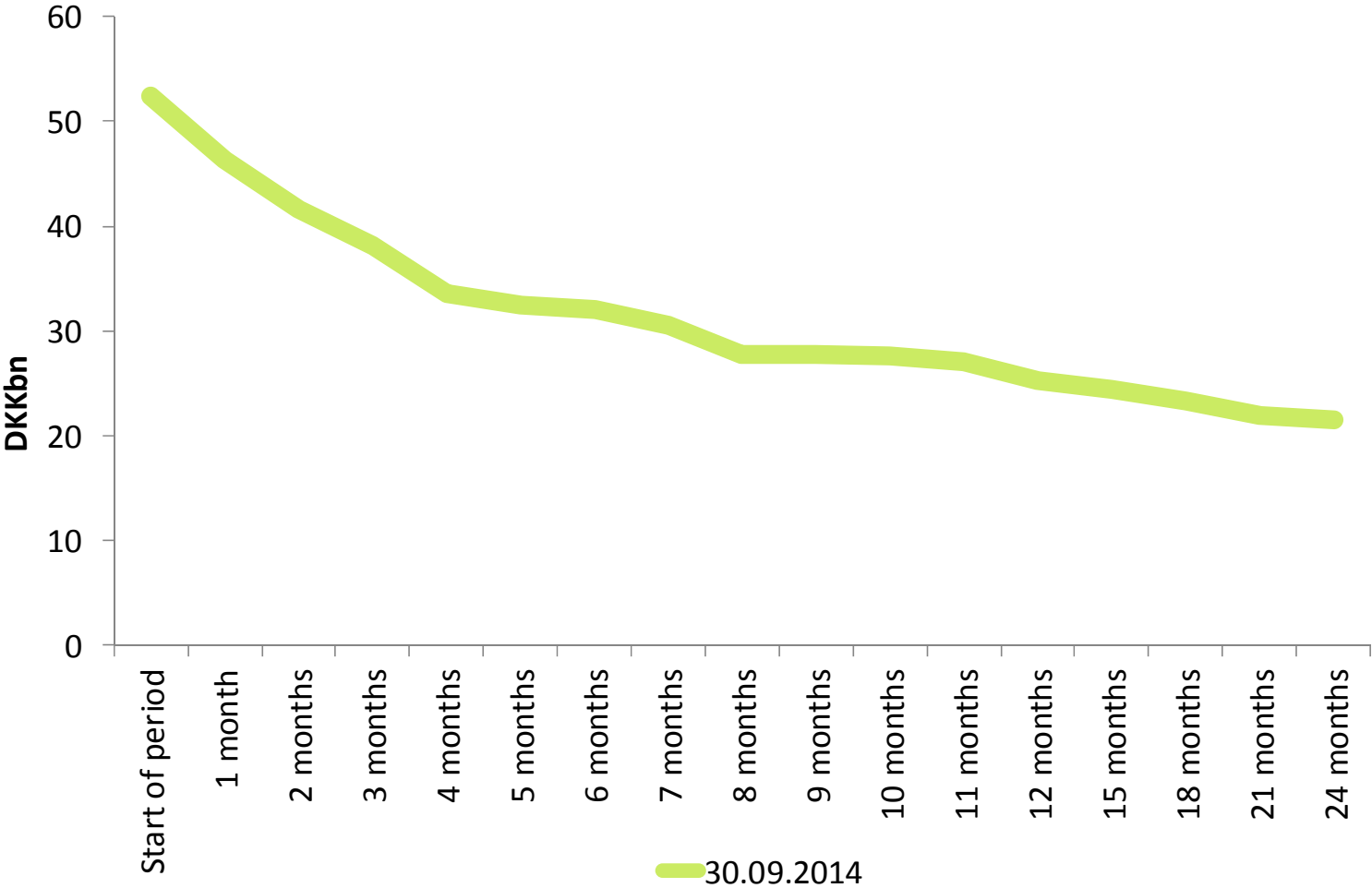


*) Countercyclical Buffer will depend on Danish macroeconomic and business cycle factors , the final level to be build up from 2016-2019 not certain yet.....

Liquidity

Liquidity position and run-off

Capital market scenario: run-off of senior unsecured debt and senior secured bonds



Group issuance of senior debt will be from Jyske Bank A/S only Jyske will remain a rare but regular issuer on the EMTN market



No new issuance of senior secured bonds from BRFkredit A/S as house prices have stabilized

Senior unsecured activity will depend on developments in the balance sheet (funding gap) as

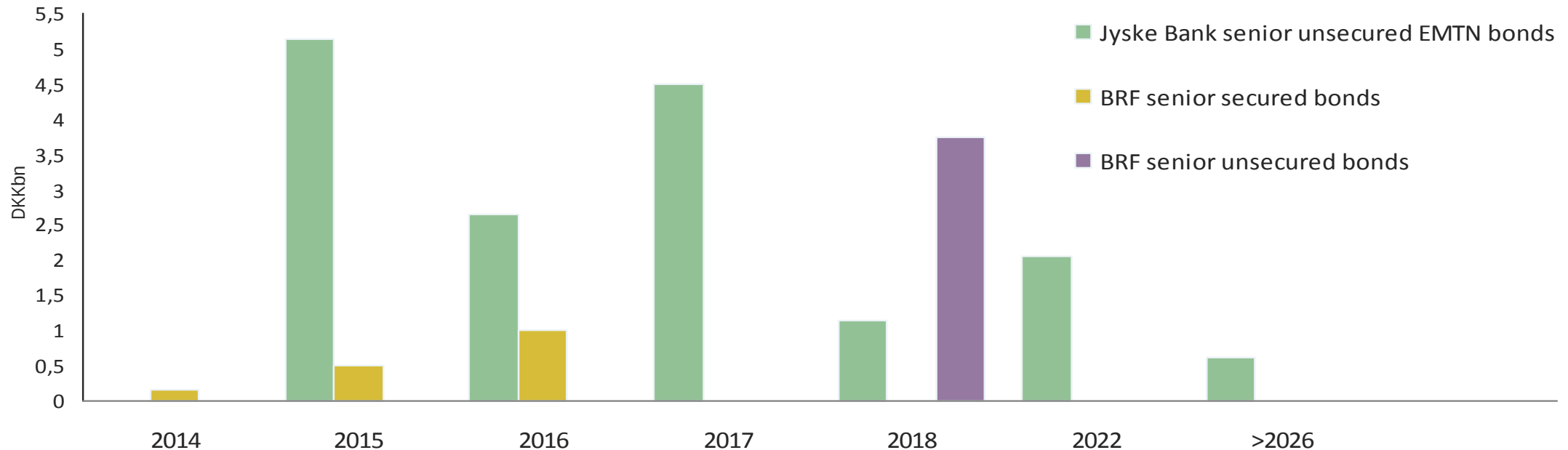
Integrated part of policy is to maintain a deposit/loan ratio in the banking activities of a min of 95 %*

BUT: Maintenance of access to diversified funding sources in the international debt capital markets remains a cornerstone in liquidity risk management

Senior unsecured funding activities in 2014:

- Private placement of SEK 850m 3 year FRN, SEK 200m 4 year FRN and SEK 200m 4 year fixed rate notes
- Public benchmark of EUR 500m 3 year FRN (81% placed outside of Denmark)

Jyske Bank Group: Redemption profile end October 2014 incl. of senior unsec. and senior sec. bonds from BRFkredit A/S

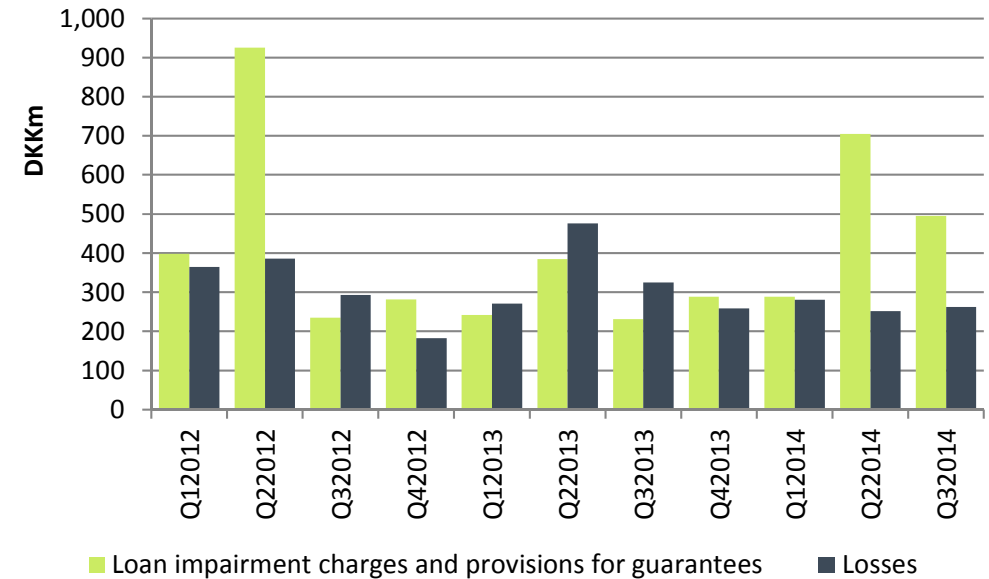


Senior unsecured funding plans Q4 2014: No issuance activity expected

*)Net ratio excl. of Jyske Banks "Jyske Prioritet" home loans funded by BRFkredit A/S's issuance of mortgage bonds

Credit quality

Loan impairment charges and losses



Loans and advances split by sector

(Jyske Bank A/S)



Loans, advances and guarantees as well as loan impairment charges and provisions for guarantees (DKK m)	Loans, advances and guarantees		Balance of loan impairment charges and provisions for guarantees		Loan impairment charges for the period		Loss for the period	
	30.09.2014	End 2013	30.09.2014	End 2013	Q1-Q3 2014	Q1-Q3 2013	Q1-Q3 2014	Q1-Q3 2013
Jyske Bank A/S								
Public authorities	8,428	7,871	0	0	0	0	0	0
Agriculture, hunting, forestry, fishing industry	7,855	8,394	735	568	273	144	134	179
Fishing	2,112	2,426	0	1	0	4	0	48
Milk producers	1,322	1,472	404	334	106	92	47	72
Plant farming	1,452	1,322	16	17	4	5	6	6
Pig breeding	1,808	1,838	263	194	133	38	78	10
Other agriculture	1,161	1,336	52	22	30	5	3	43
Manufacturing and mining, etc.	5,711	6,425	175	132	65	60	29	118
Energy supply	4,054	4,595	17	22	-5	8	0	0
Building and construction	2,107	2,232	75	77	14	13	18	35
Commerce	7,266	7,436	254	211	92	108	59	164
Transport, hotels and restaurants	2,871	2,868	45	61	-7	35	8	36
Information and communication	466	475	20	16	11	13	8	11
Finance and insurance	46,415	41,751	739	690	152	135	119	119
Real property	9,073	10,072	1,192	1,150	149	176	122	162
Lease of real property	7,738	8,038	959	850	170	99	79	132
Buying and selling of real property	824	982	80	165	-47	82	33	19
Other real property	510	1,052	153	135	26	-5	10	11
Other sectors	5,184	5,323	157	54	117	-3	24	70
Corporate customers, individually assessed, total	91,001	89,571	3,409	2,981	861	689	521	894
Corporate customers, collective impairment charges			955	659	268	12	0	0
Personal customers, individually assessed	53,681	45,468	681	576	227	139	146	178
Personal customers, collective impairment charges			333	275	53	-11	0	0
Total	153,110	142,910	5,378	4,491	1,409	829	667	1,072

Loans and advances split by sector

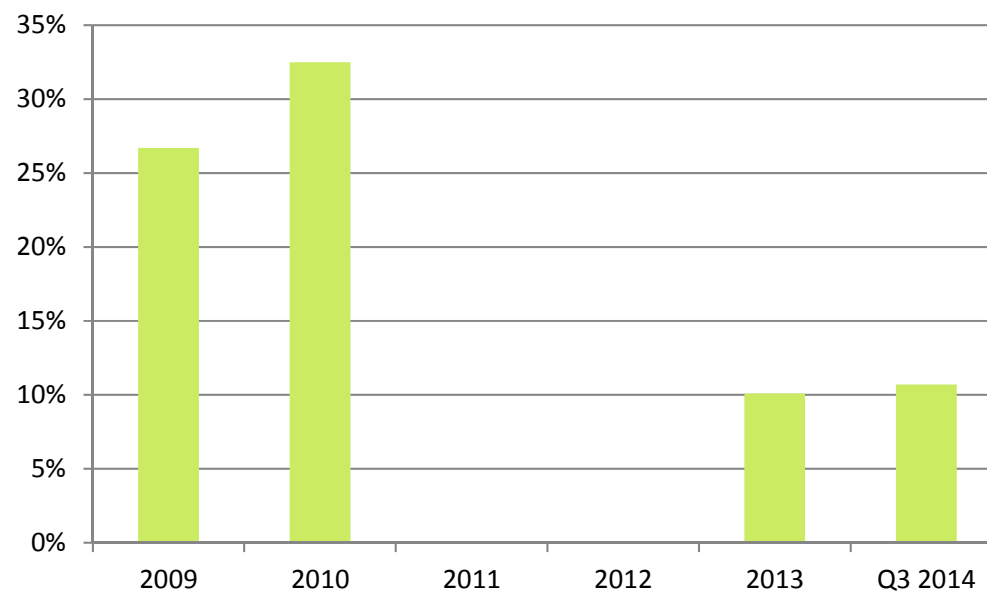
(Jyske Bank A/S)



Loans, advances and guarantees as well as loan impairment charges and provisions for guarantees (DKK m)	Loans, advances and guarantees	Balance of loan impairment charges and provisions for guarantees	Loans, advances and guarantees	Balance of loan impairment charges and provisions for guarantees	Loss for the period/loans, advances	Loan impairment charges for the period/loans, advances
Jyske Bank A/S	30.09.2014	30.09.2014	Change in pct.	Change in pct.	Pct.	Pct.
Public authorities	8,428	0	7.1%		0.0%	0.0%
Agriculture, hunting, forestry, fishing industry	7,855	735	-6.4%	29.4%	1.7%	3.5%
Fishing	2,112	0	-12.9%	-100.0%	0.0%	0.0%
Milk producers	1,322	404	-10.2%	21.0%	3.6%	8.0%
Plant farming	1,452	16	9.8%	-5.9%	0.4%	0.3%
Pig breeding	1,808	263	-1.6%	35.6%	4.3%	7.4%
Other agriculture	1,161	52	-13.1%	136.4%	0.3%	2.6%
Manufacturing and mining, etc.	5,711	175	-11.1%	32.6%	0.5%	1.1%
Energy supply	4,054	17	-11.8%	-22.7%	0.0%	-0.1%
Building and construction	2,107	75	-5.6%	-2.6%	0.9%	0.7%
Commerce	7,266	254	-2.3%	20.4%	0.8%	1.3%
Transport, hotels and restaurants	2,871	45	0.1%	-26.2%	0.3%	-0.2%
Information and communication	466	20	-1.9%	25.0%	1.7%	2.4%
Finance and insurance	46,415	739	11.2%	7.1%	0.3%	0.3%
Real property	9,073	1,192	-9.9%	3.7%	1.3%	1.6%
Lease of real property	7,738	959	-3.7%	12.8%	1.0%	2.2%
Buying and selling of real property	824	80	-16.1%	-51.5%	4.0%	-5.7%
Other real property	510	153	-51.5%	13.3%	2.0%	5.1%
Other sectors	5,184	157	-2.6%	190.7%	0.5%	2.3%
Corporate customers, individually assessed, total	91,001	3,409	1.6%	14.4%	0.6%	0.9%
Corporate customers, collective impairment charges		955		44.9%		
Personal customers, individually assessed	53,681	681	18.1%	18.2%	0.3%	0.4%
Personal customers, collective impairment charges		333		21.1%		
Total	153,110	5,378	7.1%	19.8%	0.4%	0.9%

Large exposures

(per cent of capital base)



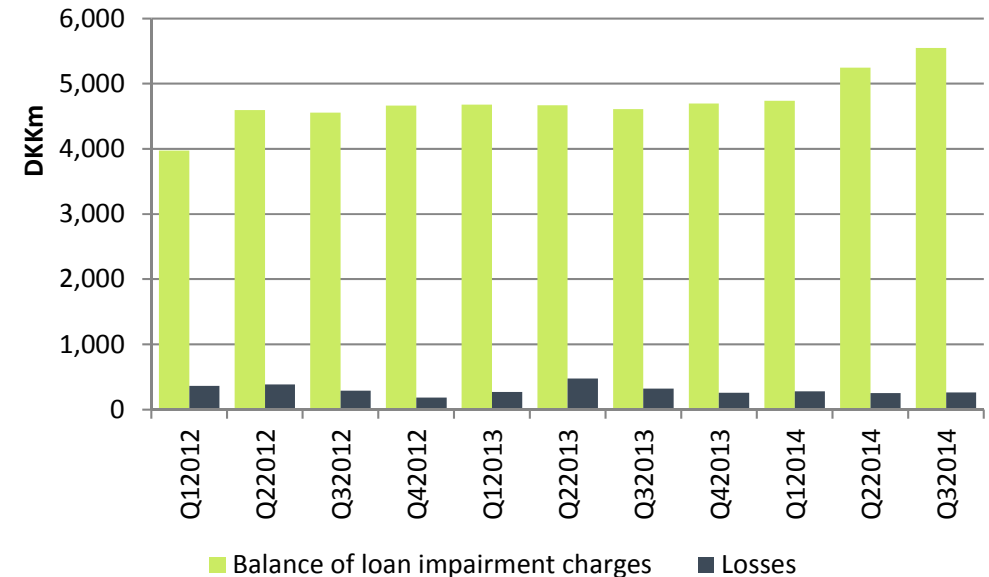
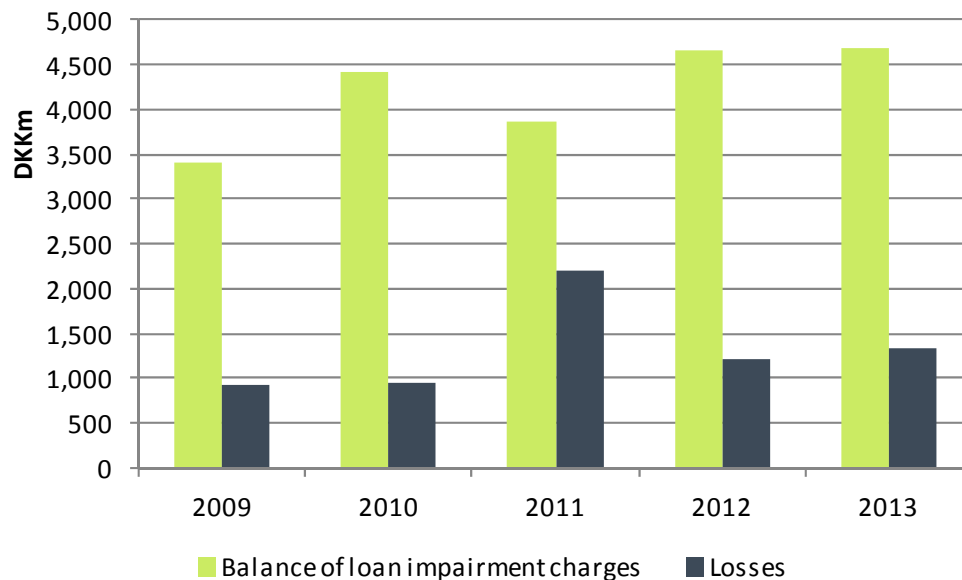
Jyske Bank large exposures:

> 10% : 1

7.5-10%: 1

5-7.5%: 2

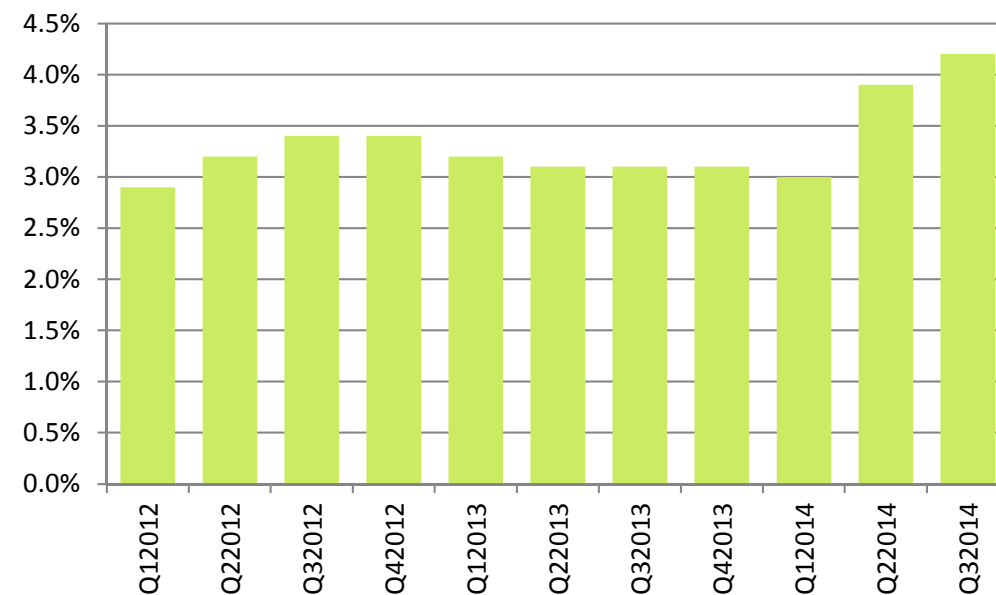
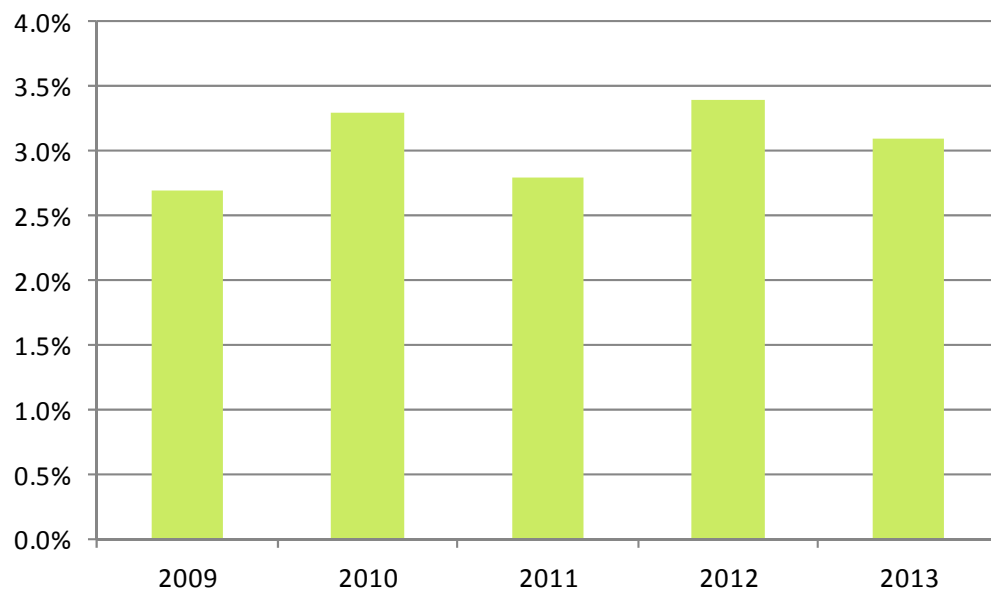
Balance of loan impairment charges



Balance of discounts for assets taken over DKK 3.0bn
Total balance for loan impairment charges and provisions for guarantees and balance of discounts for assets taken over DKK 8.6bn corresponding to 2.3% of total loans, advances and guarantees

Balance of loan impairment charges

(per cent of bank loans and advances)

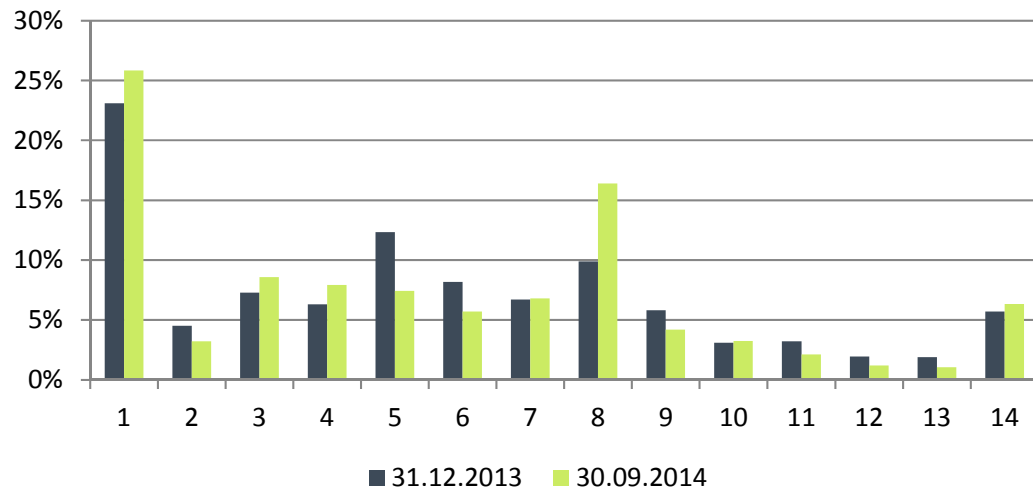


Exposures by credit rating

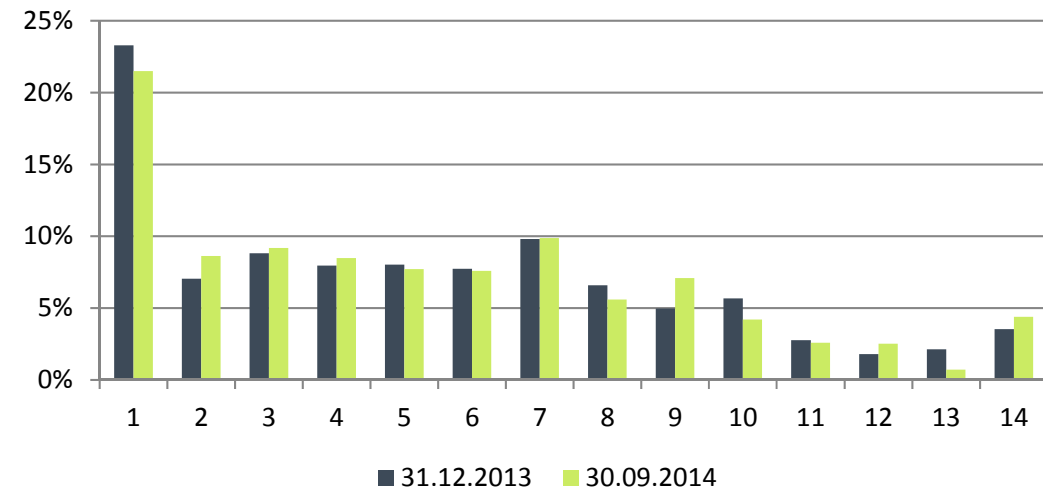
(Jyske Bank A/S)



Corporates



Retail

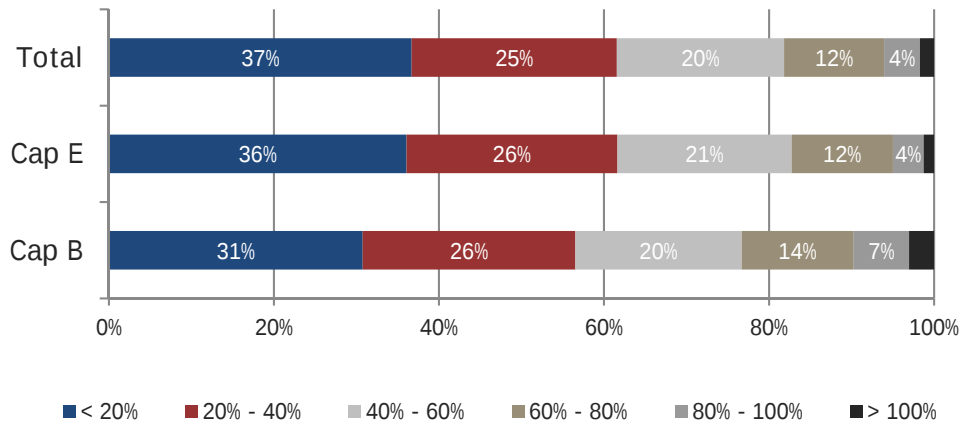


BRFkredit - Portfolio composition

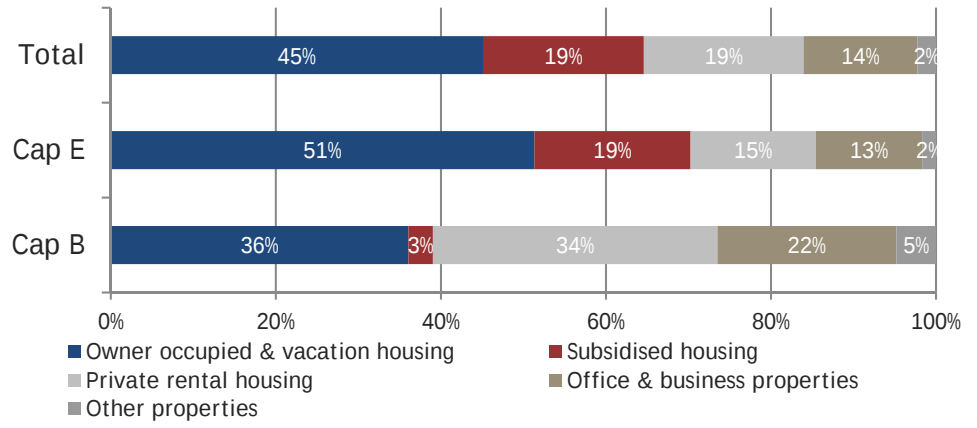
Q3 2014



Portfolio by Loan to Value (LTV)



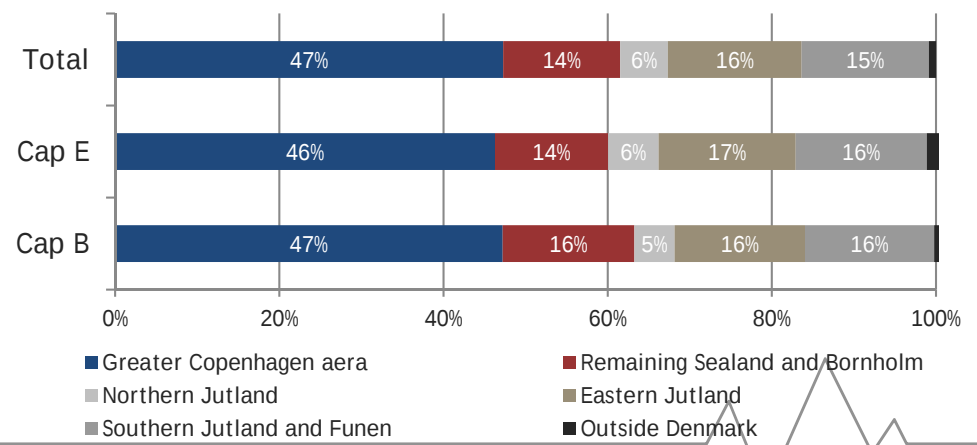
Portfolio split by property category



Average LTV by property segment

Average LTV by property segment	Total	Kap E	Kap B
Owner occupied & vacation housing	70.3	71.0	67.9
Subsidised housing	49.8	49.5	30.9
Private rental housing	75.7	73.0	82.6
Office & business properties	65.7	64.7	68.2
Other properties	56.3	64.5	47.3
Lending, average LTV	66.3	66.3	71.0
Total lending (DKK bn)	210.1	157.6	38.4

Portfolio split by geography

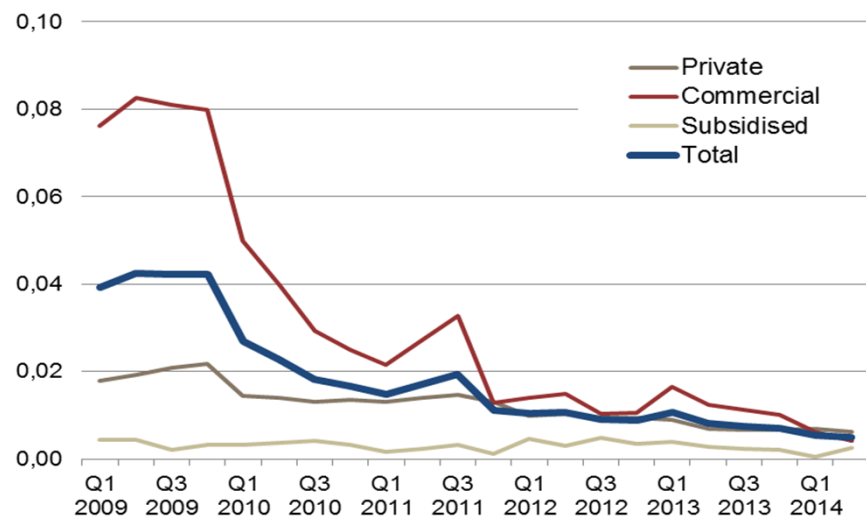


Source: Cover Pool rapport per Q3 2014

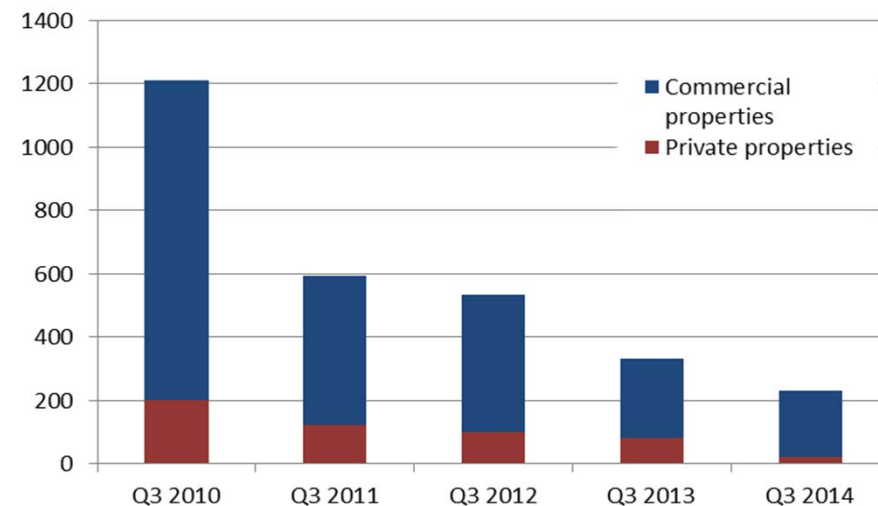


Credit quality - BRFkredit

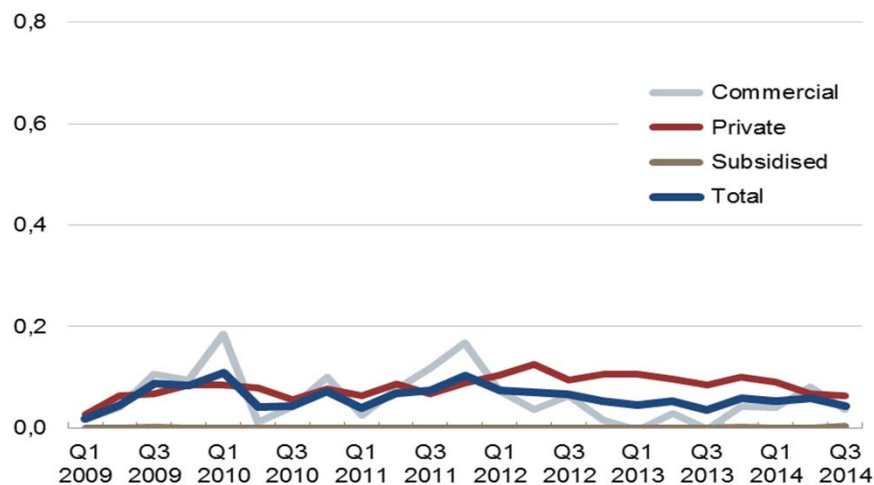
90-days arrears (per cent of instalment payments)



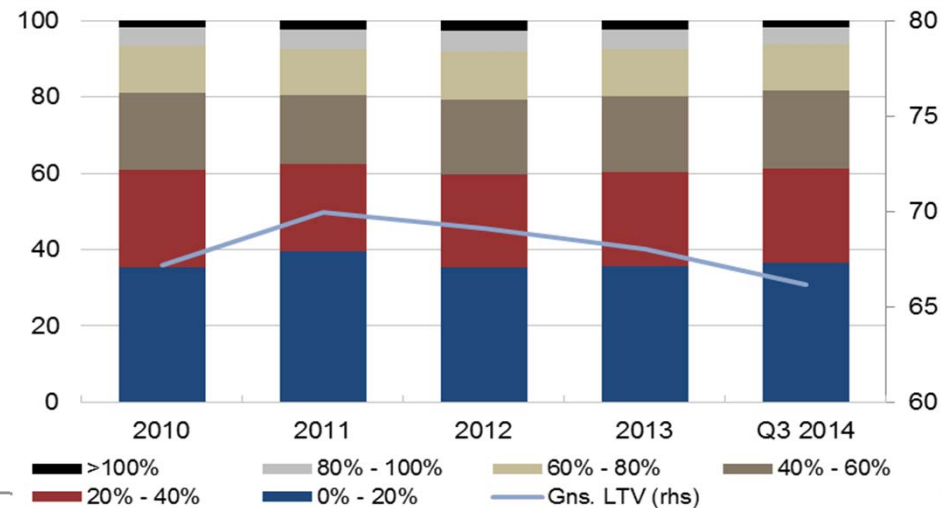
Reposessed properties (DKKm)



Quarterly realised losses (per cent of instalment)



Loan-to-Value brackets (per cent of lending)

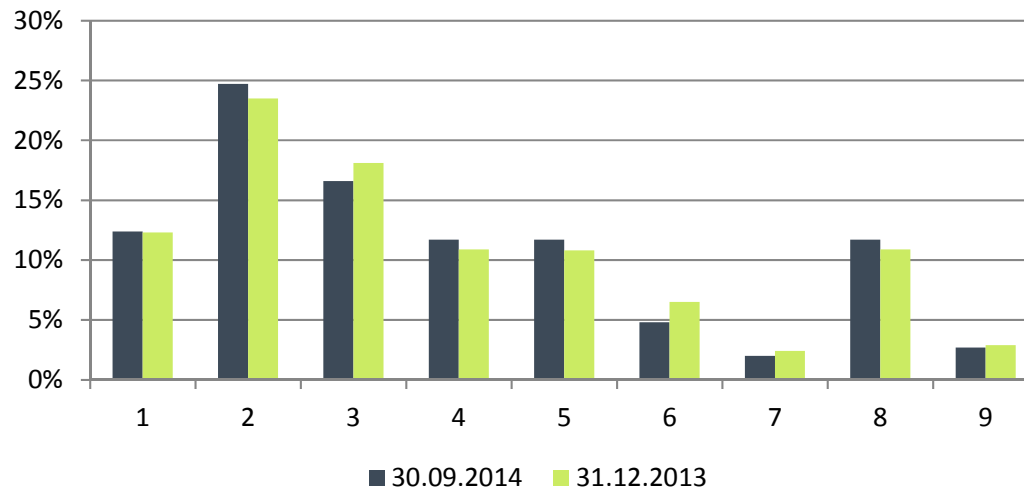


Exposures by credit rating

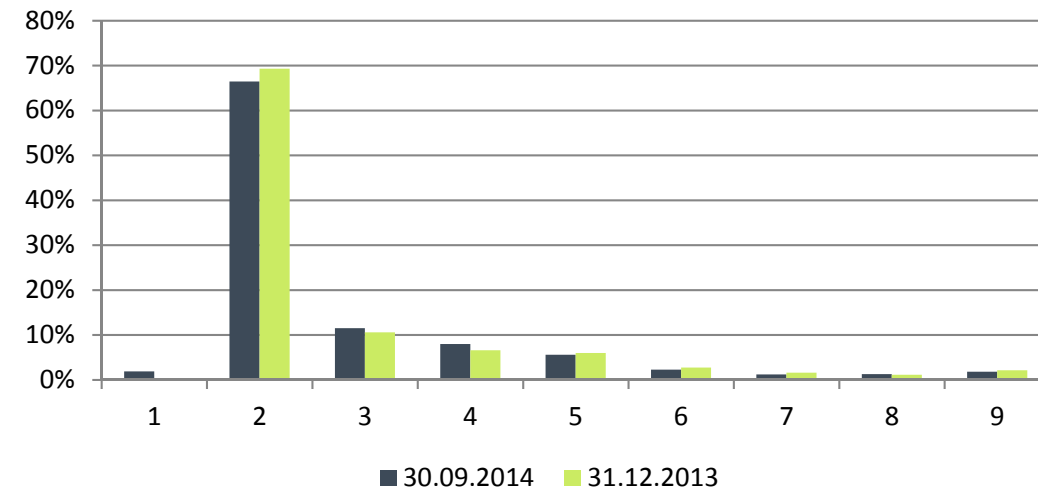
(BRFkredit A/S)



Corporates and subsidised housing



Retail



Danish FSA

- Reports in 2011, 2012, 2013 and 2014

Danish FSA reports 2011, 2012, 2013 and 2014

(Jyske Bank ex BRF)



SME customers and IRB setup

- Decision making material satisfactory
- No ground for changing impairment charges
- IRB models satisfactory

IT inspection

- Principles and policies meet required demands

Market Risk and Compliance

- Management of market risk satisfactory
- Minor change in composition of the compliance report

Custodian bank for Jyske Invest

- The bank should improve some of the control measures in relation to the management of the assets of Jyske Invest – fully implemented

Agricultural clients

- The bank's credit control in respect of agricultural clients is satisfactory
- No ground for changing impairment charges

Management and control of credits

- The supervisory board's discussions and assessments of the bank's risks on the basis of the risk report are not sufficiently evidenced in the minutes. Apart from this, the inspection did not give rise to any important reactions on the part of the FSA.

Anti money laundering

- Jyske Bank is generally assessed to meet the current requirements regarding risk-limiting measures in respect of money laundering.

Corporate customers and IRB setup

- The FSA concluded that the bank's impairment charges were sufficient, and generally the credit management was good
- The FSA has no substantive comments to the bank's solvency statement
- In relation to the IRB models the FSA concluded that they work satisfactorily
- The bank must reserve additional capital in its individual solvency requirement to uncertainties regarding the determination of maturity of corporate customers as well as handling of weak customers. FSA's conclusions are included in the individual solvency requirement of 10.0% at the end of third quarter 2013.

Joint funding

- The inspection of the joint funding did not give rise to any reactions on the part of the FSA.

Risk weighting of QRRE

- All Danish banks using the special risk weighting for QRRE was ordered to stop using this method.

Danish FSA report - Stresstest and AQR

(Jyske Bank ex BRF)



- European stress test confirms solid capital position and structure
 - CET1 18.6% by end 2016 in the baseline scenario
 - CET1 13.6% by end 2016 in the stress scenario
 - Jyske Bank ranks 12 among the european banks in the stress test (measured on CET1 in the stress scenario)
 - Supplementary calculations made by the FSA shows that the results relating to CET1 would not change materially by including BRFkredit
- Effect of the AQR DKK 344m (DKK 456m before tax)
 - The effect fully implemented by Q3
- The inspection gave rise to the following recommendations from the FSA:
 - The bank shall assure that individual and collective impairment does not underestimate the indication of impairment.
 - The bank shall assure a sufficient description of the basis of the calculation of impairment
 - The bank shall elaborate on business procedures for the measurement of commercial property values

Danish FSA reports 2011, 2012, 2013 and 2014 (BRFkredit)



BRFkredit

Market risk

- Management of securities and funding satisfactory

Large exposures and loans to property rental

- The inspection did not give rise to changes in impairments on loans or in solvency requirements
- The FSA ordered BRF to adjust the institutes rating model, and noted that the institute had a relatively high share of large exposures

Retail customer, joint funding and arrears

- The inspection did not give rise to any reactions on the part of the FSA

Management and control of credits, loans and advances to corporates,

- The inspection did not give rise to any reactions on the part of the FSA

BRFkredit Bank

Ordinary inspection

- The FSA ordered the bank to increase impairments on large exposures with DKK 51m.
- The FSA ordered the bank to improve the setup for follow-up on retail exposures, and to improve the banks rating setup

The supervisory diamond

- The FSA noted that the bank exceeded the benchmark regarding exposures to property administration and property transactions. The FSA recommended the bank to reduce exposures with property administration and property transactions

Business model and management and control of credits

- Regarding the business model the FSA noted the large dependence of the parent company and the relatively low earnings compared to similar institutes
- On the basis of a review of large exposures with corporates and the retail loan portfolio, the FSA ordered the bank to raise loan impairments by DKK 98m. The order had only a minor effect on capital ratios and solvency requirement

Macro Economy & Danish Banking 2014

The Danish economy at a glance

Equal disposable incomes

OECD-ranking lowest Gini coefficient (2011)

- 2. Denmark
- 15. Germany
- 31. USA

A welfare state

Total tax revenue as % of GDP (2011)

Denmark	48 % (Highest in the OECD)
Germany	37 %
USA	25 %



The basics

Citizens: 5.6 million

Area: 43.098 sq km (0.4 % of USA)

Currency: Kroner (fixed exchange rate policy to the euro)

Among the rich

Denmark 9th richest country in the OECD
OECD-ranking, GDP (PPP) per capita (2012)

Flexible labour market

Unemployment (latest)

Denmark	6.7 %
Euro Area	11.5 %
USA	5.9 %

Open to the world

Exports as % of GDP (2013)

Denmark	54 %
Germany	46 %
USA	13 %

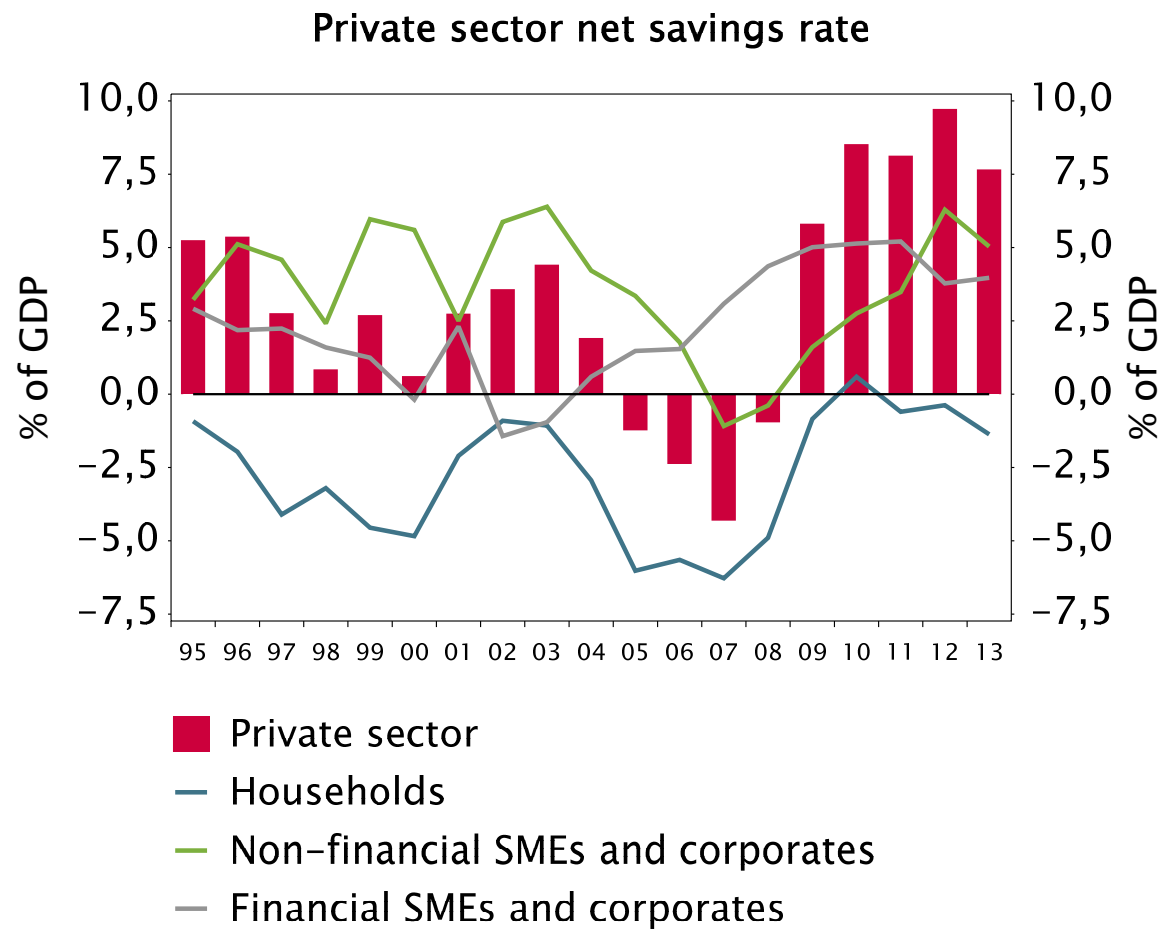
A service economy

Production, value added (USA)

Agriculture	1 % (1 %)
Food products	2 % (1 %)
Oil and gas	4% (1 %)
Manufacturing	11 % (11 %)
Services etc.	83 % (86 %)

The private sector is still in consolidation mode

The private sector saving has been record high since 2009.

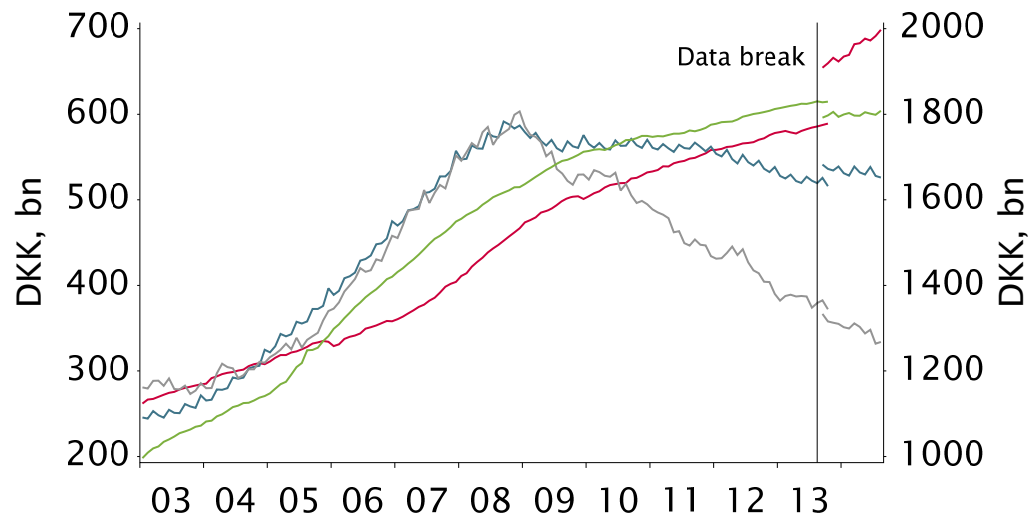


Source: Danmarks Statistik

The private sector is reluctant to borrow

Lending to domestic households, SMEs & corporates

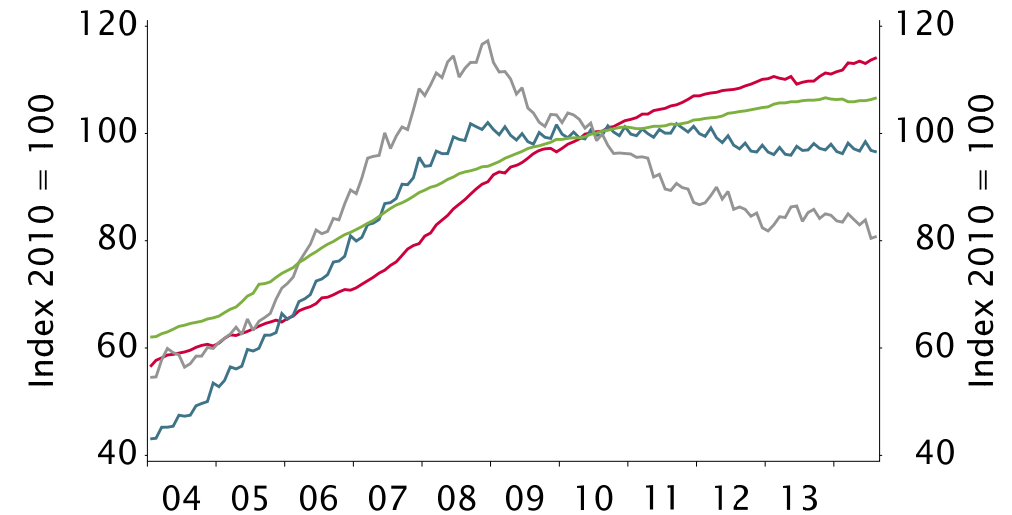
Outstanding loans



Source: Danmarks Nationalbank

Lending to domestic households, SMEs & corporates

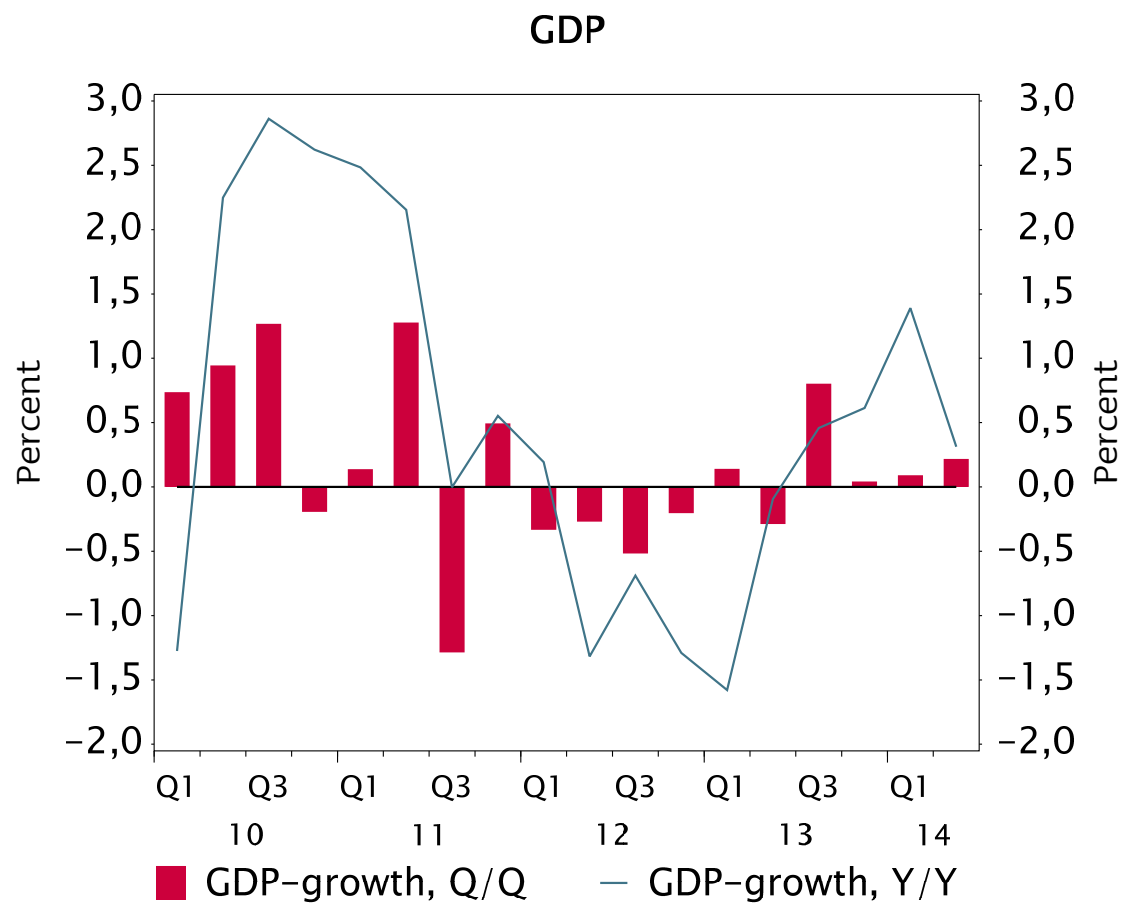
Outstanding loans corrected for reclassifications and losses



Source: Danmarks Nationalbank

The Danish economy is improving, but only slowly

There has been small positive growth in the recent quarters. Export growth has been negatively effected by German softening. However, private consumption is getting a little stronger



Source: Reuters Ecowin

Sentiment has dropped.

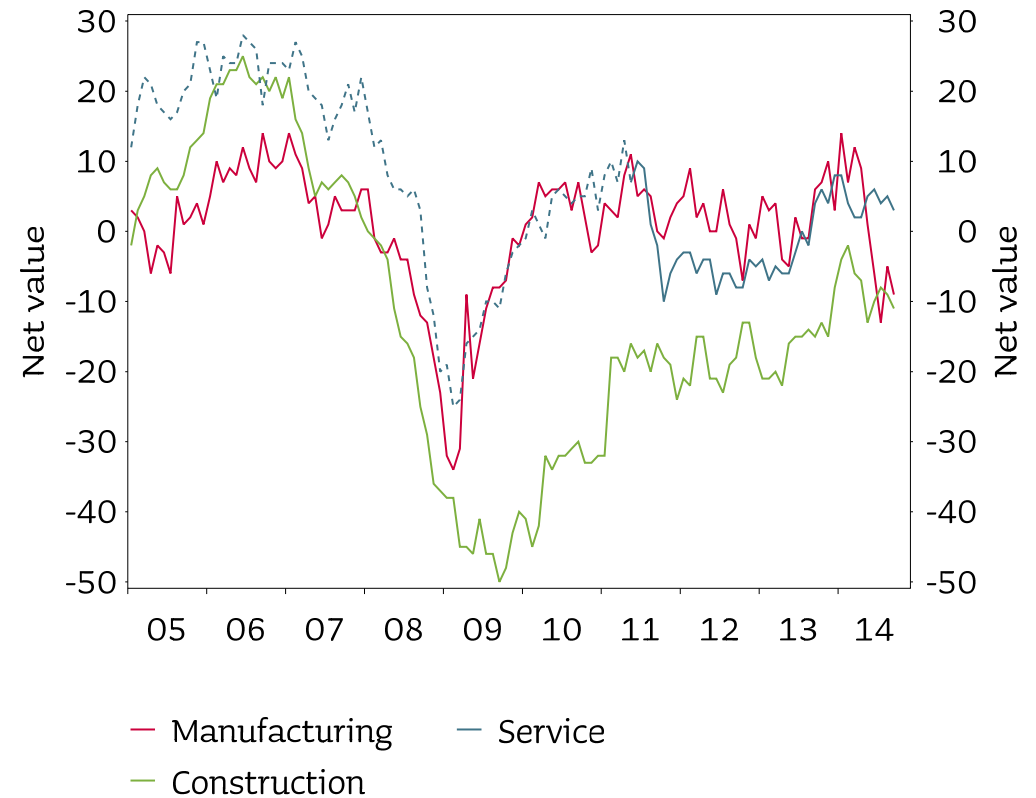
Again spillover from European troubles kick in. Consumer sentiment is still at a high level, though

Consumer confidence



Source: Reuters Ecowin

Business cycle indicators



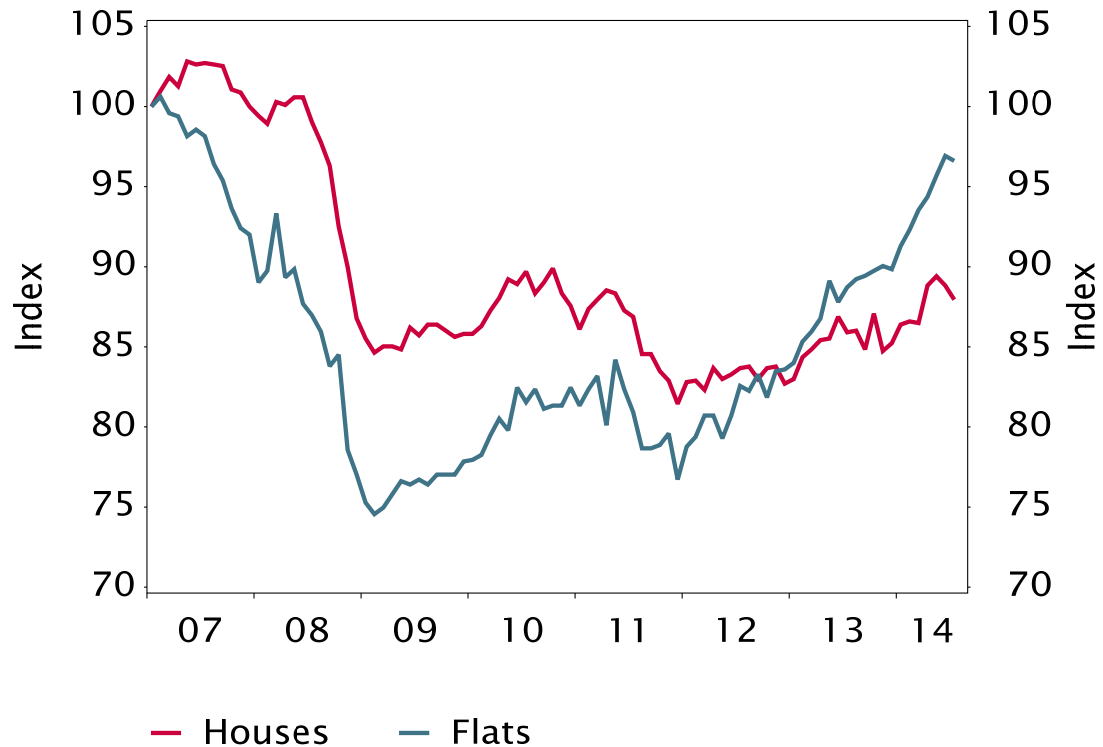
Source: Reuters Ecowin

House prices increased during the past year



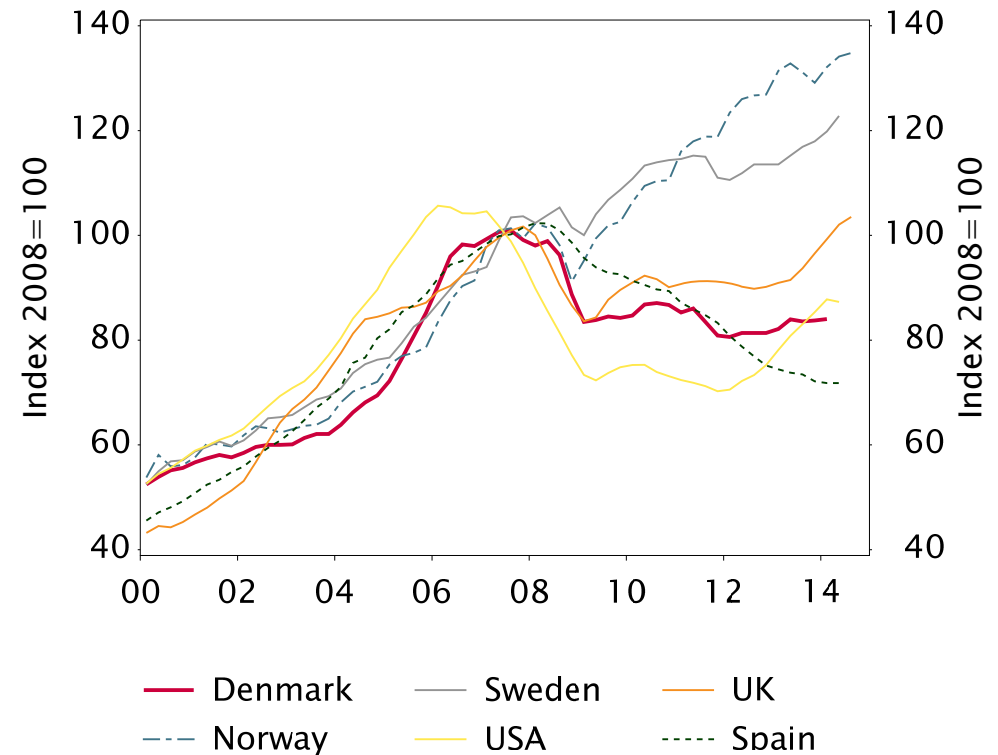
House prices are up 2 % over the past 12 month, while prices on flats are up 9 %. Overheating of Copenhagen flat market is becoming an issue again, although still not present in our view.

Prices on dwellings



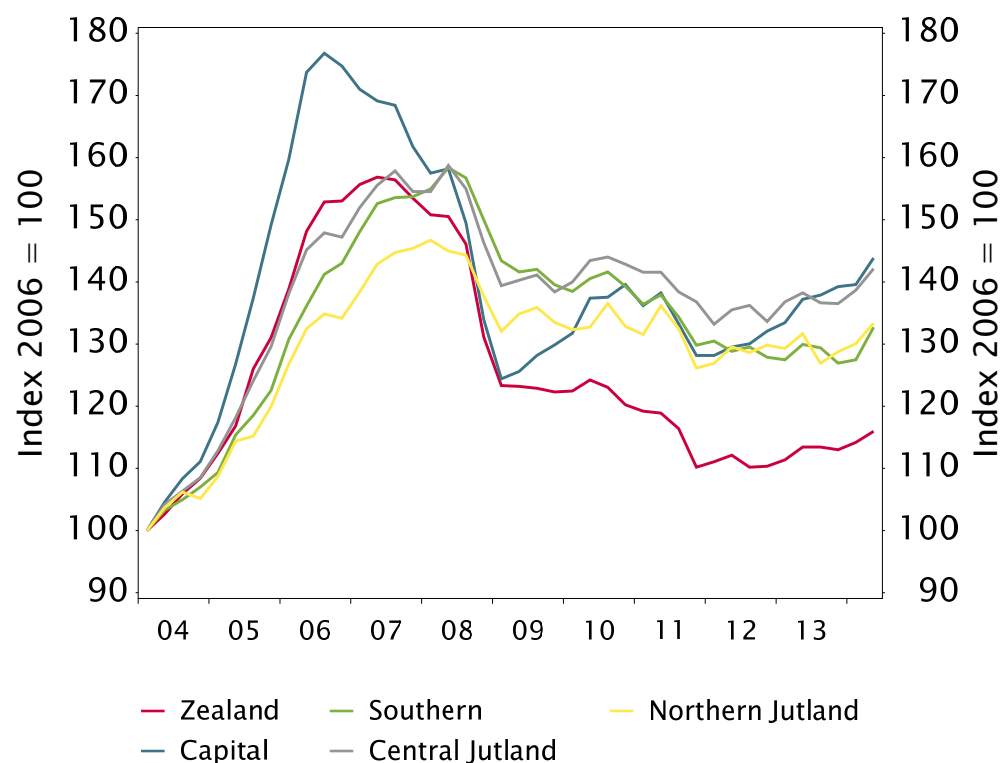
Source: Reuters Ecowin

House Prices



Prices was up in all regions i Q2 and affordability is strong

House prices



Source: Danmarks Statistik

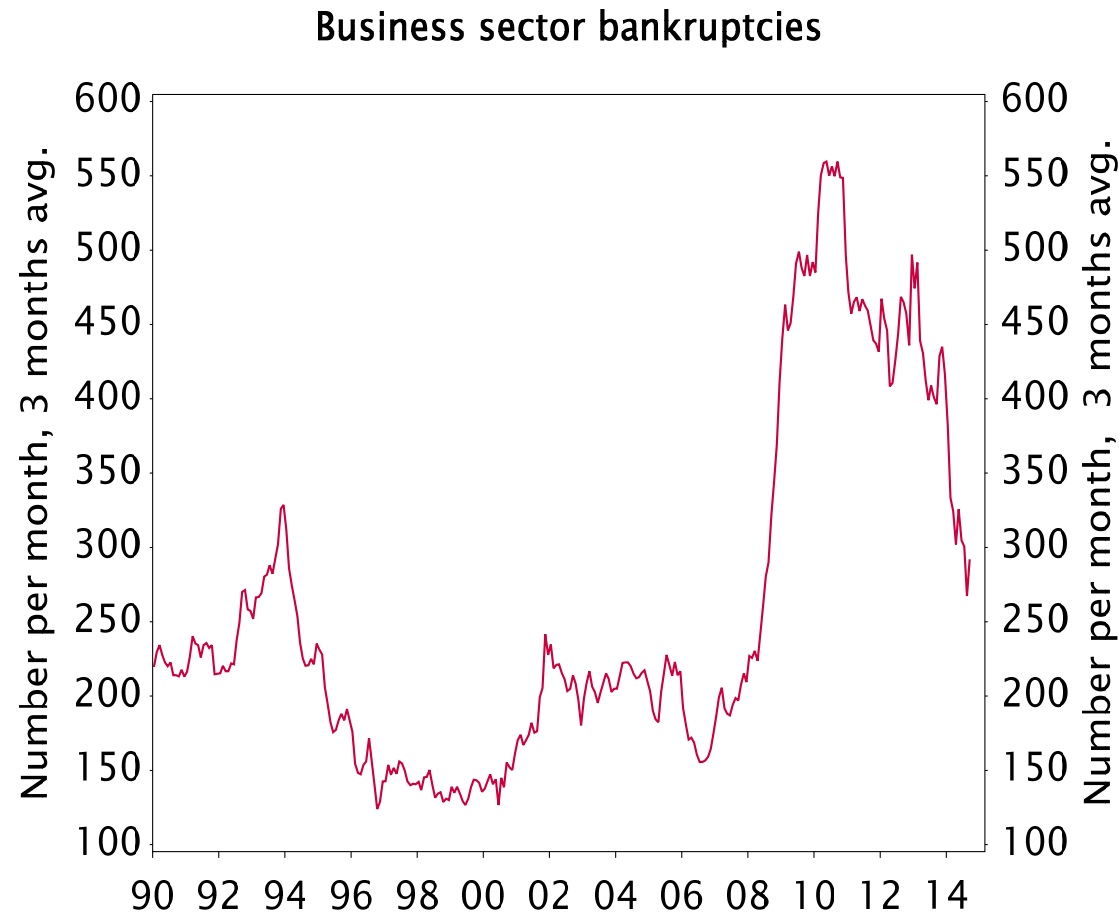
Housing affordability

Net intallment (fixed rate) for new buyers relative to disp. income



Source: Jyske Bank

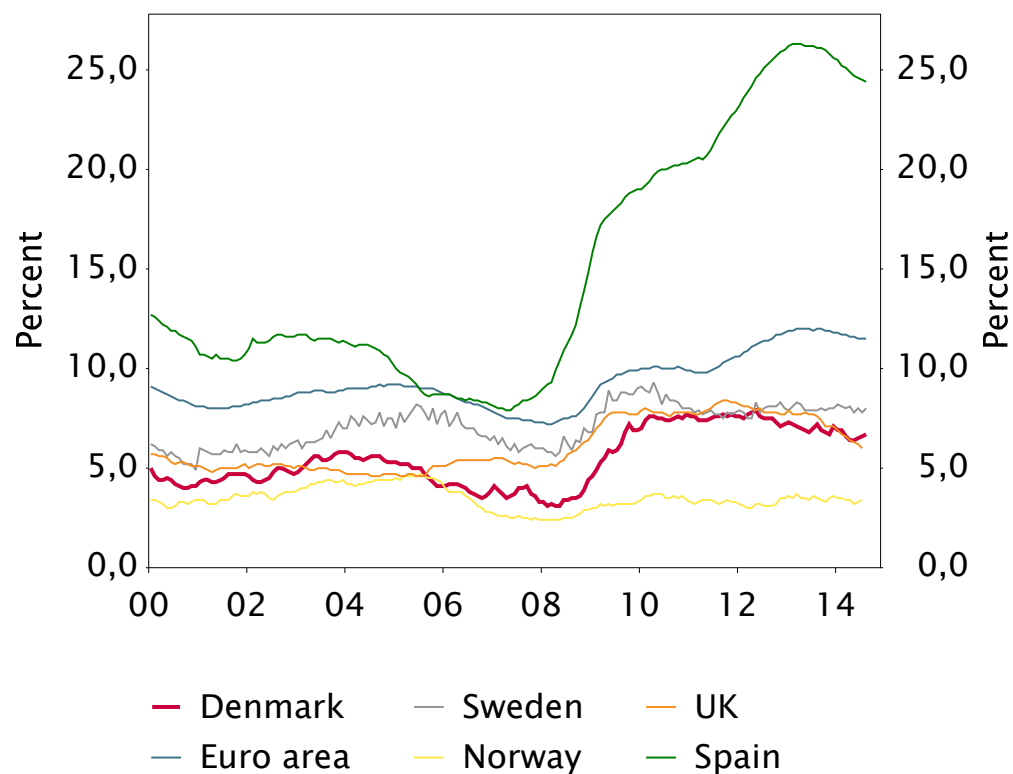
After years of suffering, bankruptcies in the SME sector are trending downwards



Source: Reuters EcoWin

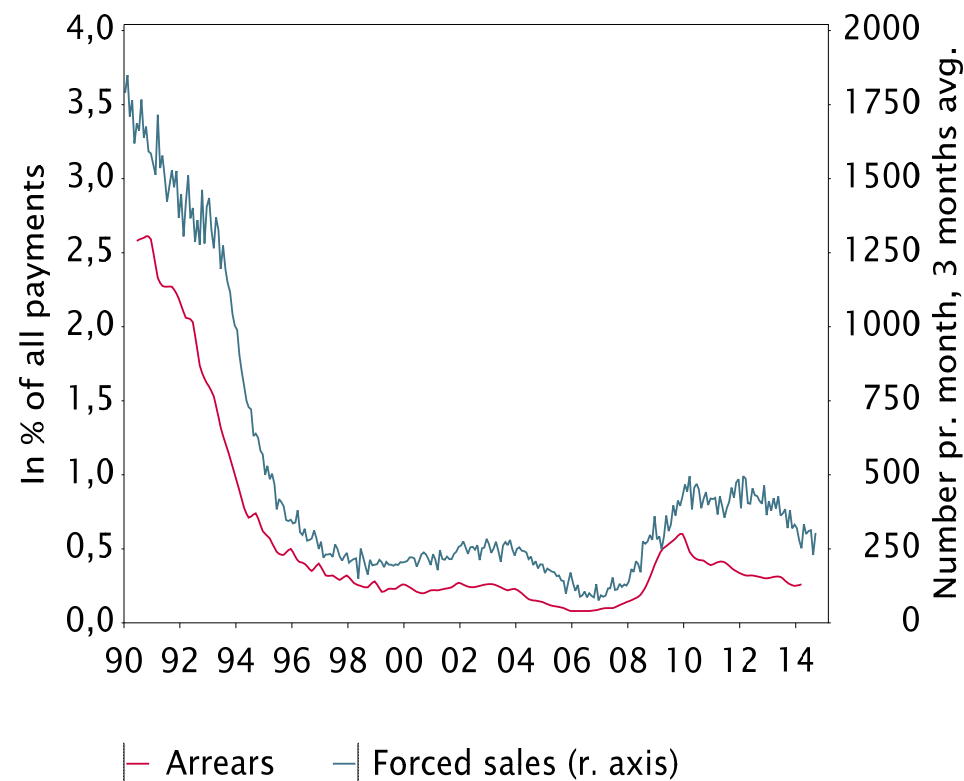
With unemployment slightly declining, and interest rates being low, household defaults are also declining

Unemployment rate



Source: Reuters EcoWin

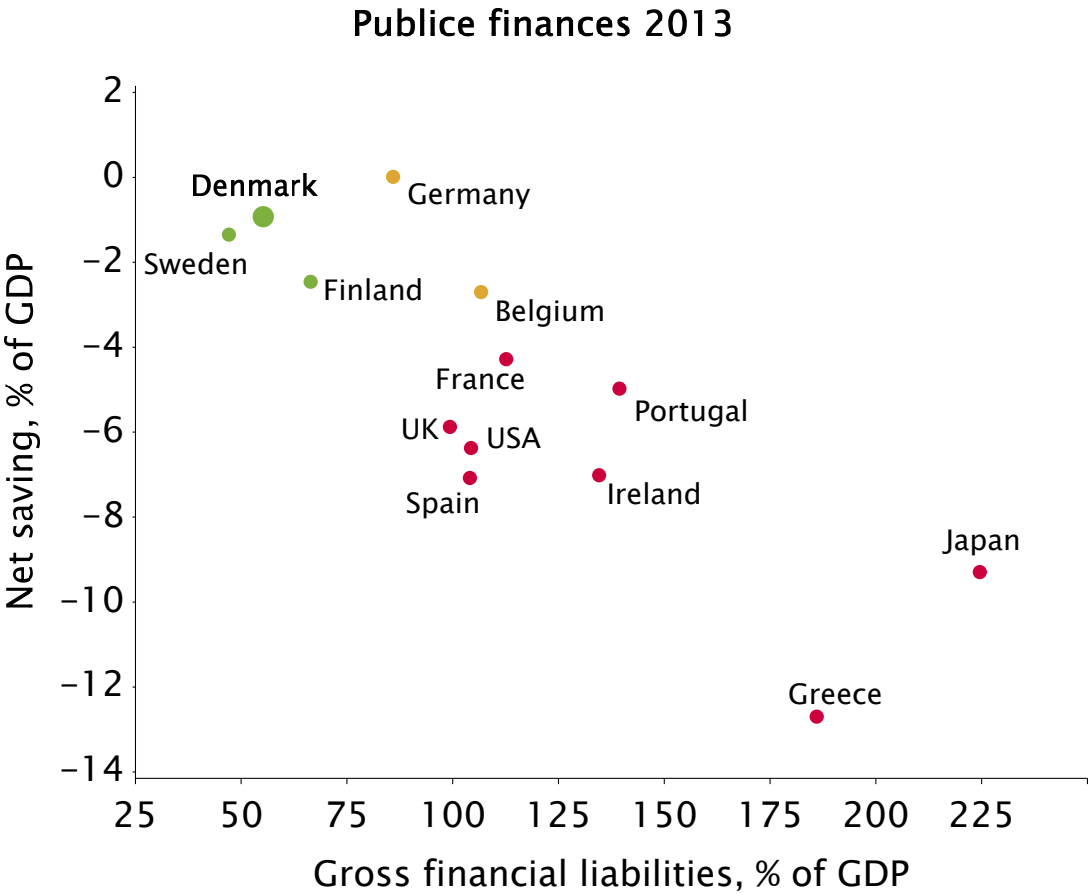
Arrears and forced sales



Source: Realkeditrådet and Reuters Ecwin

Denmark has a healthy public sector economy

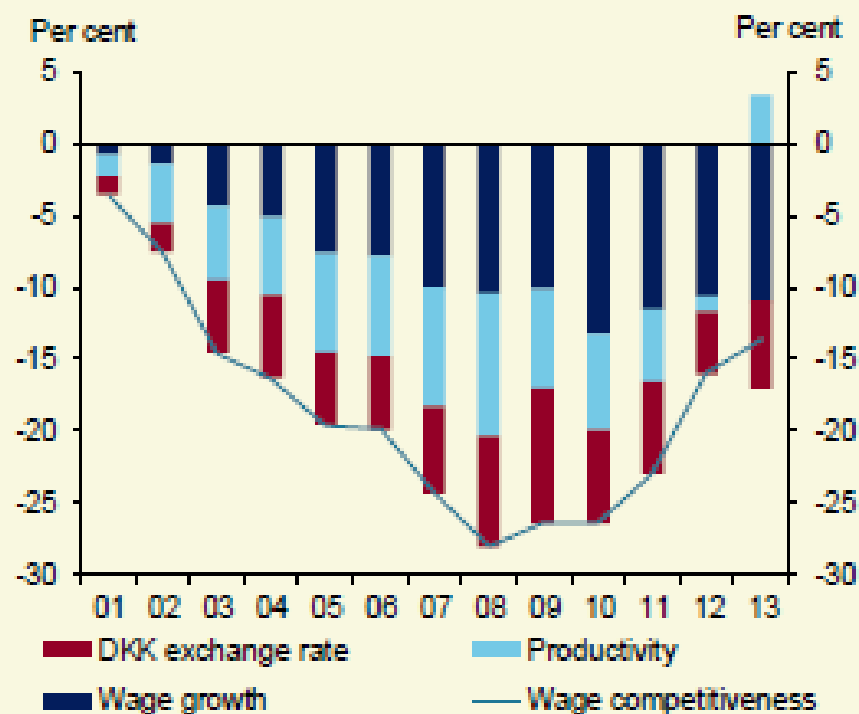
Public debt is low and public net saving was -0.7 % of GDP in 2013 and is expected to be close to that level again in 2014. There is a one-off contribution from pension tax brought forward. Without this deficits would otherwise be close to 3 % of GDP in 2013 and 2014.



Source: OECD

Competitiveness has improved

Wage competitiveness (accumulated relative unit labour costs incl. exchange rates)



Danish competitiveness deteriorated dramatically during the booming years. Danish production sector has been under some pressure and still is, but conditions are slightly better due to a gradual and ongoing improvement.

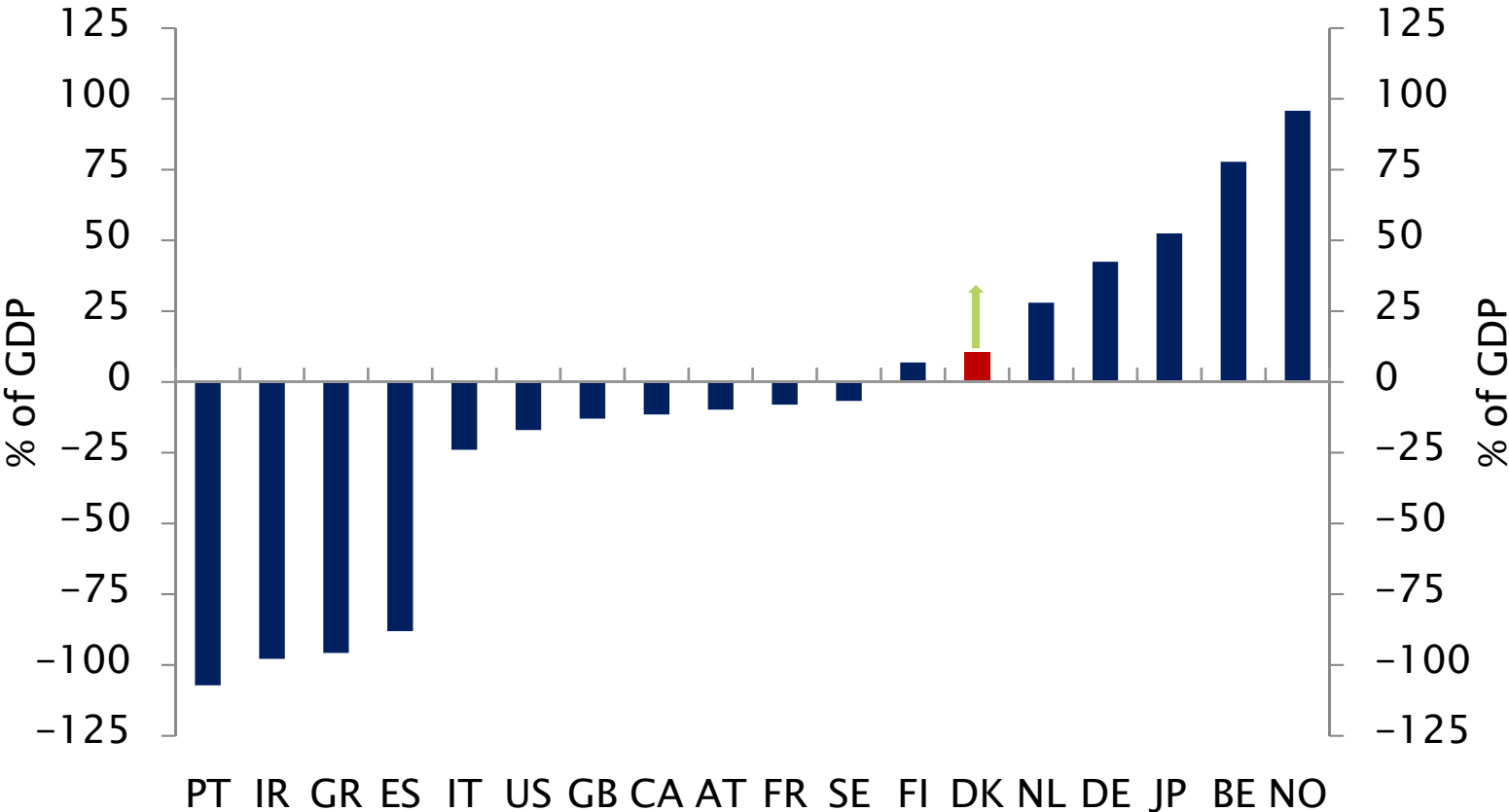
Source: Ministry for economic affairs and the interior!

Overall the Danish economy is structurally strong



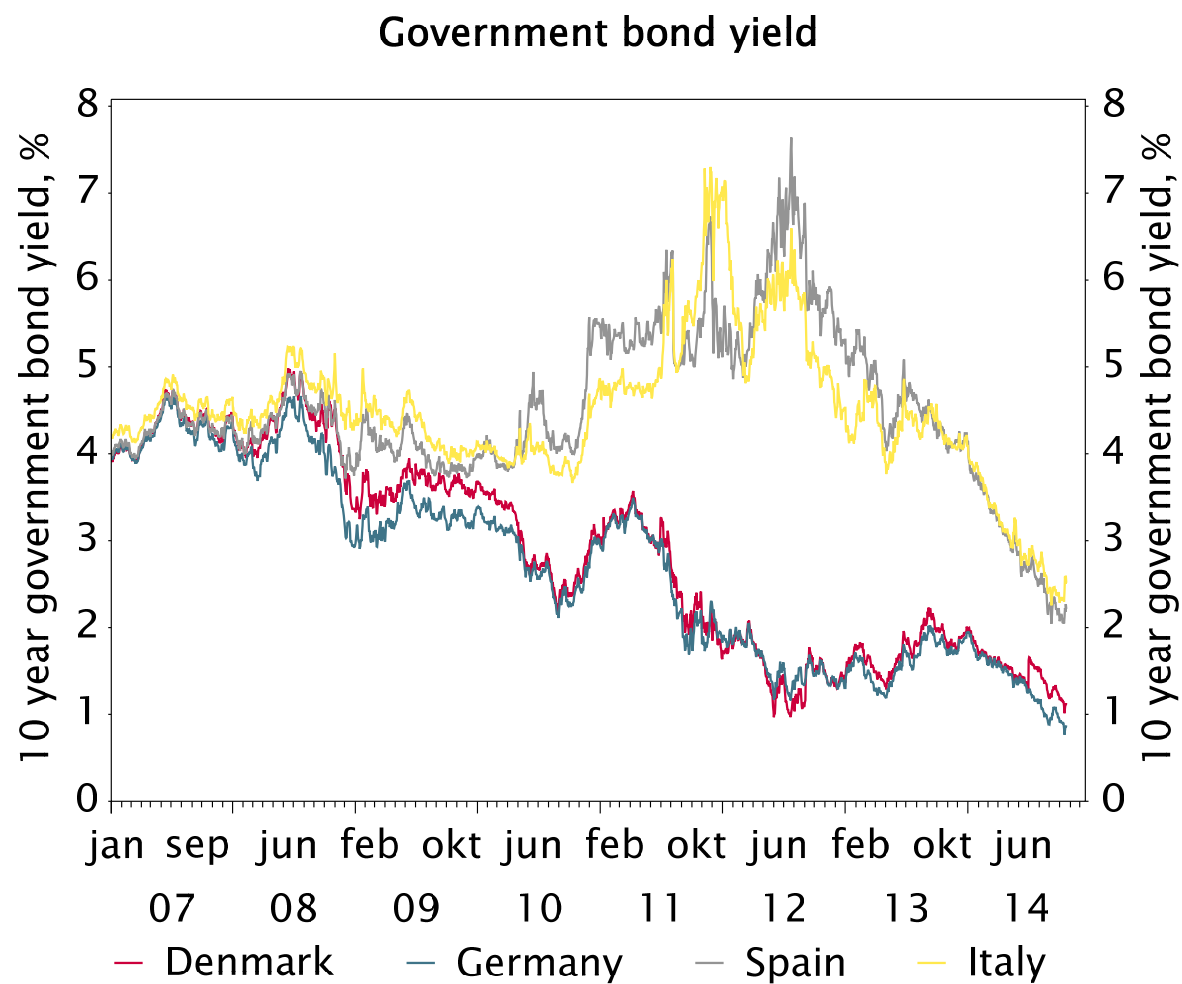
Net assets against the rest of the world (2010)

Denmarks net assets against the rest of the world are significantly higher today : 38 % of GDP



Source: Danmarks Nationalbank

... and Denmark is a AAA economy



Source: Reuters EcoWin

The outlook:

Low growth to continue, overall strong economy



- In the coming quarters the economy is likely to continue in a **low to moderate growth mode** with some improvement over time. However, this is dependend on the conditions not getting worse in the European economy.
- An actual **upturn** can materialize in a few years, but the **turn around is relatively slow** due continued private sector saving both in Denmark and abroad.
- Fiscal policy **will be slightly tightened in 2015**.
- The overall **structural features** of the Danish economy continue to **look strong** with large net foreign assets, a large current account surplus, and a low public debt level.

The Danish economy 2011–2015

	2013	Real growth (%)		2013	2014*	2015*
	DKKbn	2011	2012			
Consumer spending	893	0.2	0.2	0.2	1.1	1.4
Public spending	507	-1.6	0.0	0.1	1.2	0.9
Fixed gross investment	348	2.1	0.5	0.6	2.4	2.1
Inventory investment**	5	0.6	-0.6	0.1	0.0	0.0
Exports	1026	7.3	-0.1	1.2	2.2	1.8
Imports	919	7.0	0.7	2.2	3.3	1.8
Gross domestic product (GDP)	1891	1.3	-0.8	-0.1	0.9	1.4
Current account						
– DKKbn		107	109	134	125	110
– percentage of GDP		5.8	5.9	7.1	6.5	5.6
Public budget balance						
– DKKbn		-39	-73	-14	-15	-65
– percentage of GDP		-2.1	-3.9	-0.7	-0.8	-3.3
Unemployment						
–Unemployed (thousands), gross		160	162	153	135	131
– Percentage of the workforce		5.4	5.5	5.2	4.6	4.5
Employment (thousands)		2,776	2,767	2,772	2,792	2,802
Inflation (%)		2.8	2.4	0.8	0.7	1.2
Wage index (manufacturing industry, %)		2.3	1.8	1.6	1.7	1.8
House prices (nominal prices, %)		-2.8	-3.3	2.7	4.0	3.5
Nationalbanken's lending rate, year-end		0.7	0.2	0.2	0.2	0.2

* Jyske Bank's forecast

** Contribution to growth as a percentage of preceding year's GDP

Fact Book

Core earnings

CORE PROFIT AND PROFIT FOR THE PERIOD	Q1-Q3 2014	Q1-Q3 2013	Index 14/13	Q3 2014	Q2 2014	Q1 2014	Q4 2013	Q3 2013	The year 2013
DKKm									
Net interest income	3,887	3,342	116	1,529	1,325	1,033	1,093	1,118	4,438
Net fee and commission income	1,135	1,226	93	360	351	424	505	367	1,731
Value adjustments	208	296	70	132	-107	183	114	66	410
Other income	2,996	474	632	172	2,753	71	87	135	561
Income from operating lease (net)	58	49	118	19	21	18	16	15	65
Core Income	8,284	5,387	154	2,212	4,343	1,729	1,815	1,701	7,205
Core expenses	3,890	3,334	117	1,297	1,408	1,185	1,135	1,073	4,469
Core profit before loan impairment charges and provisions for guarantees	4,394	2,053	214	915	2,935	544	680	628	2,736
Loan impairment charges and provisions for guarantees	1,236	693	178	398	589	249	234	209	930
Core profit	3,158	1,360	232	517	2,346	295	446	419	1,806
Earnings from investment portfolios	246	350	70	84	39	123	145	89	495
Pre-tax profit	3,404	1,710	199	601	2,385	418	591	508	2,301
Tax	94	370	25	53	-36	77	123	123	493
Profit for the period	3,310	1,340	247	548	2,421	341	468	385	1,808

Profit/loss

BREAKDOWN OF THE PERIOD'S PROFIT DKKm	First nine months of 2014				First nine months of 2013			
	Earnings on				Earnings on			
	Core earnings	investment portfolios	Reclassifi- cation	Total	Core earnings	investment portfolios	Reclassifi- cation	Total
Net interest income	4,140	502	0	4,642	3,508	278	0	3,786
Net fee and commission income	1,135	-2	0	1,133	1,226	-2	0	1,224
Value adjustments	208	-254	0	-46	296	70	0	366
Other income	2,996	9	0	3,005	474	9	0	483
Income from operating lease	58	0	216	274	49	0	240	289
Income	8,537	255	216	9,008	5,553	355	240	6,148
Expenses	3,890	9	216	4,115	3,334	6	240	3,580
Profit before loan impairment charges and provisions for guarantees	4,647	246	0	4,893	2,219	349	0	2,568
Loan impairment charges and provisions for guarantees	1,489	0	0	1,489	859	-1	0	858
Pre-tax profit	3,158	246	0	3,404	1,360	350	0	1,710

Jyske Bank in brief

Jyske Bank in brief



Jyske Bank focuses on core business

Description

- Established and listed in 1967
- 2nd largest Danish bank by lending
- Total lending of DKK 359bn
- 149 domestic branches
- Approx. 900,000 customers
- Business focus is on Danish private individuals, SMEs and international private and institutional investment clients
- International units in Hamburg, Zürich, Gibraltar, Cannes and Weert
- A de-centralised organisation
- 4,289 employees (end of Q3 2013)
- Full-scale financial institution with core operations within retail and commercial banking, mortgage financing, customer driven trading, asset management and private banking
- Flexible business model using strategic partnerships within life insurance (PFA), mortgage products (DLR), credit cards (SEB), IT operations (JN Data) and IT R&D (Bankdata)

Branch Network



Jyske Bank in brief



Jyske Bank has a differentiation strategy

"Jyske Differences"

- Jyske Bank wants to be Denmark's most customer-oriented bank by providing high standard personal financial advice and taking a genuine interest in customers
- The strategy is to position Jyske Bank as a visible and distinct alternative to more traditional providers of financial services, with regard to distribution channels, products, branches, layout and communication forms
- Equal treatment and long term relationships with stakeholders
- Core values driven by common sense
- Strategic initiatives:

Valuebased management

Differentiation

Risk management

Efficiency improvement

Acquisitions

1990

1996

2002

2006 (Q4)

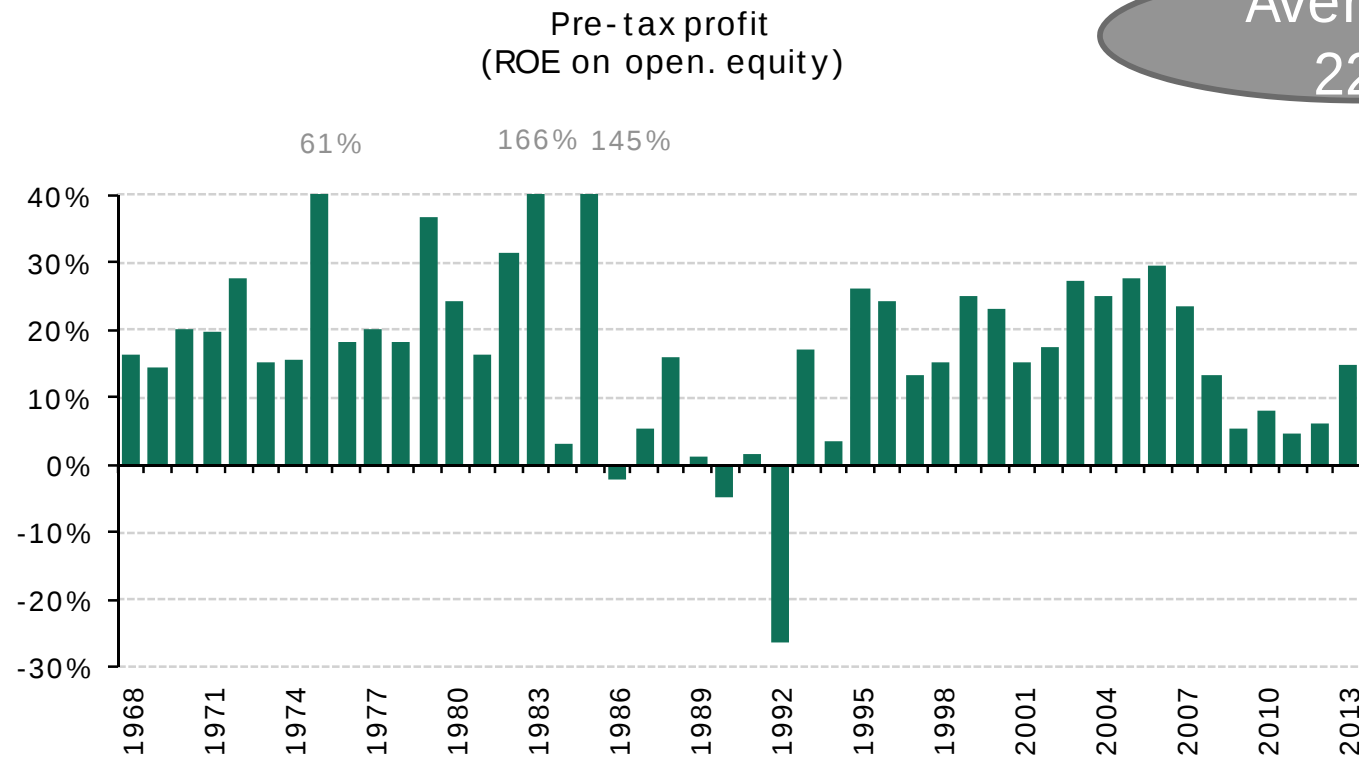
2011/2012



70

ROE on opening equity - 1968-2013

Average:
22%





A great match

February 24, 2014

Transaction highlights



Combination of Jyske Bank and BRFkredit creates a leading Danish financial institution by combining the 3rd largest bank and the 4th largest mortgage-credit institution

Combination of two highly complementary business models: offer a full range of products and services to all customer segments

High growth potential from cross-selling between combined banking and mortgage customer base

Significant cost synergies stemming from optimising IT, business processes, overlapping functions and capital, with low integration risk

Diversified balance sheet and de-risked earnings profile together with strong capitalisation

Positioned to participate further in the ongoing consolidation of the Danish financial sector

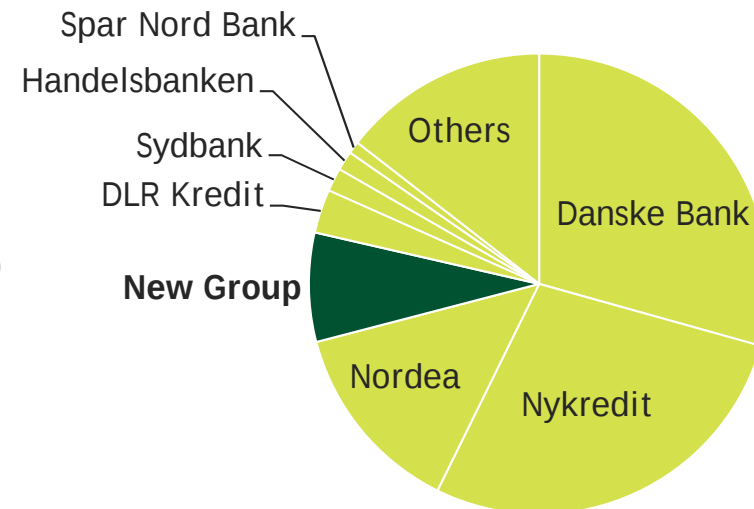
Creating a leading Danish financial institution



- ✓ Firmly establishes Jyske Bank as one of the four major financial services groups in Denmark with a full product range
- ✓ Extensive distribution platforms and customer bases provide attractive opportunities for organic growth
- ✓ Increased economies of scale provide opportunities for cost efficiencies
- ✓ Lower earnings volatility from diversified credit portfolio and overall risk profile
- ✓ Strong capitalised combined group supporting existing rating (A-)
- ✓ Combined platform positioned to benefit from structural changes in demand between banking and mortgage services
- ✓ Well positioned in a changing regulatory environment
- ✓ Positioned to participate further in the ongoing consolidation of the Danish financial sector should attractive opportunities arise

Estimated Danish market shares¹

Financial institutions
(banks and mortgage institutions)



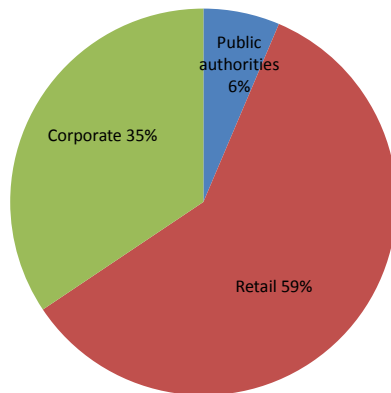
¹ Source: Danish FSA and company reports, market shares based on estimated total Danish lending, H1 2013 figures

Extended lending platform

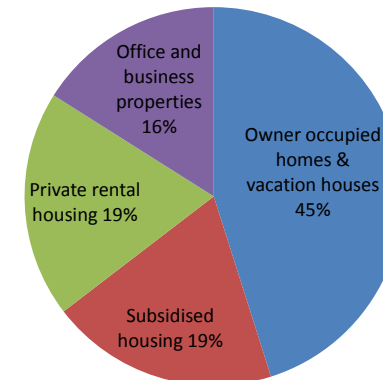


- Further diversifies loan book with good split between corporate, retail and mortgage lending
- Attractive cross-selling opportunity of banking and mortgage-related products
- BRFkredit primarily offers mortgages secured by properties in Denmark
- Practically all BRFkredit mortgages are funded based on the 'balance principle'

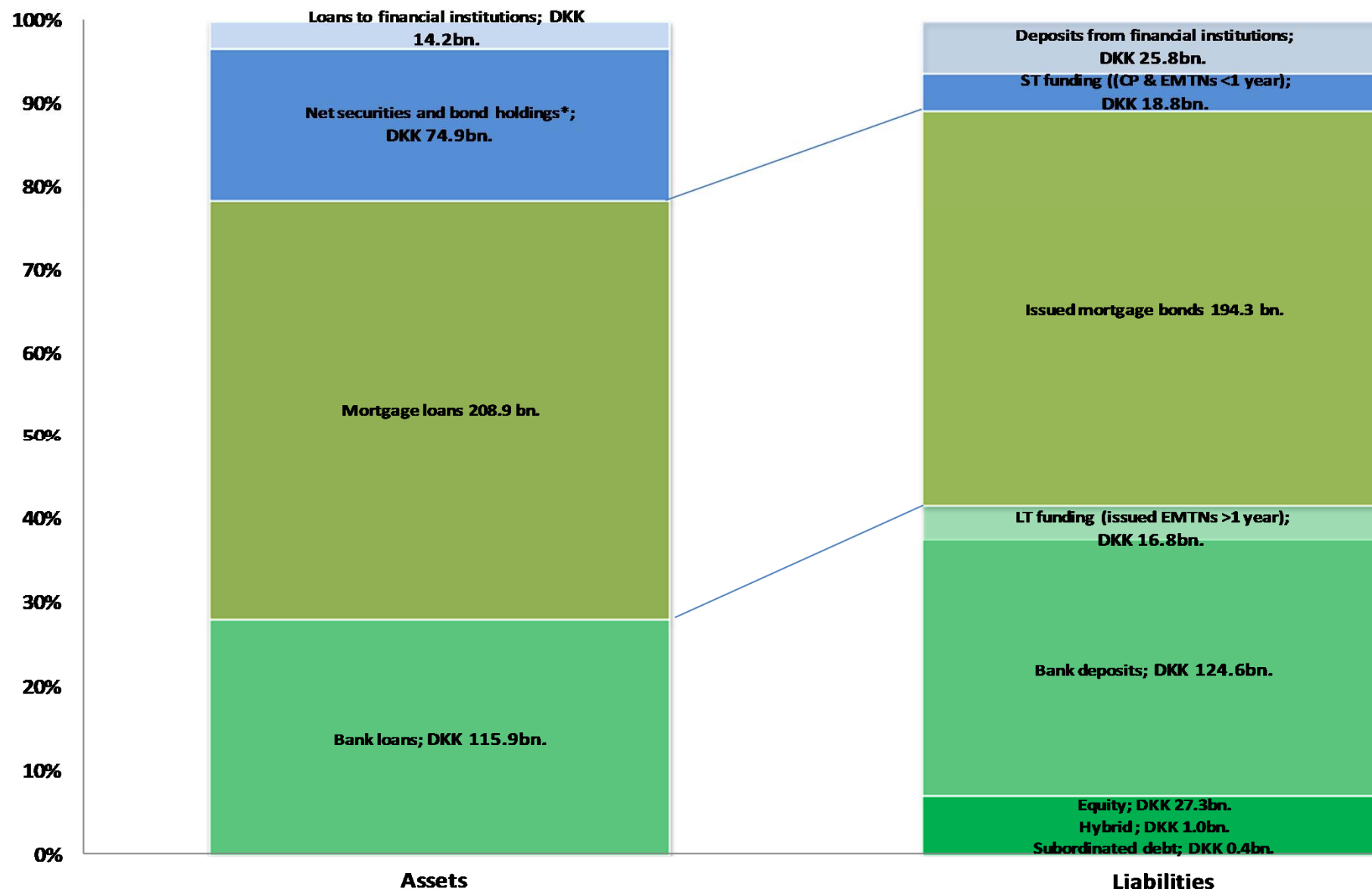
Jyske Bank



BRFkredit



New Group balance sheet structure* after merger with BRFkredit



*) Excl. deposits related to investment pools (DKK 4.9bn) and assets in investment pools (DKK 4.7bn) and other assets and liabilities of net DKK 4.7bn

Attractive synergy potential



- Total run rate synergies of minimum DKK 600m per annum, of which approximately DKK 300m from cost synergies and DKK 300m from revenue synergies
- The mix of synergies between cost and revenue depends on market conditions
- Cost synergies expected to be achieved by 2017 and revenue synergies by 2018
- Integration costs are estimated at DKK 300-400m covering IT, business processes, employees, properties, external advisers etc.

Synergies

Cost synergies

- Merger of IT operations at JN Data
- One fully coordinated nationwide distribution channel
- BRFkredit Bank fully integrated into Jyske Bank
- Internal recruitment for vacant positions
- Optimise work with regulation and compliance
- Optimise overlapping functions

Revenue synergies

- Cross-selling between customer bases
- Optimise management of product prices and fees across product lines
- One fully coordinated nationwide distribution channel
- BRFkredit Bank fully integrated in Jyske Bank
- Growth in sale of banking and mortgage products
- Optimise management of product prices and fees across product lines

Status

Cost synergies

- Integration costs expected to be lower than the announced interval of DKK 300-400m
- Lay off of 177 employees in Q2
- Target for employees 4,000

Revenue synergies

- Sale of home loans end Q3: DKK 21bn (by mid-october DKK 25bn)
- Decreasing OC-requirements results in decreasing capital costs. DKK 111m against DKK 191m in Q1-Q3 2013

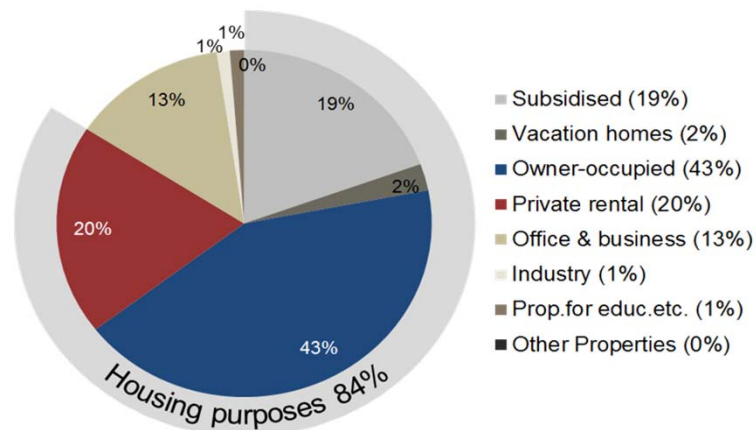
BRFkredit and the mortgage market



Mortgage lending by BRFkredit

- BRFkredit's primary business has always been mortgage lending
- Focus on lending for housing purposes (84%)
- Mortgage lending market share of ~8 per cent (none within agriculture, fishery and related primary production)
 - However increasing gross / net market shares
- Essential to maintain a covered bond rating of AAA

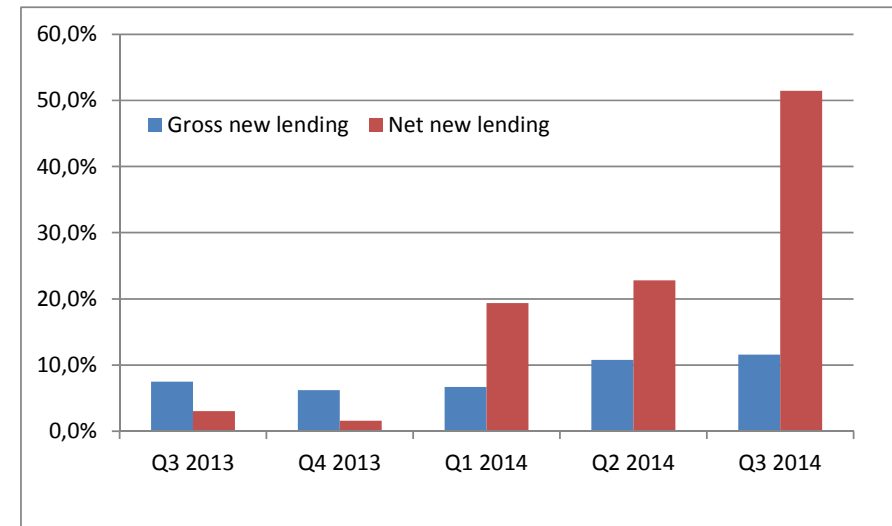
Mortgage lending by property segments



S&P credit ratings

	Rating	Outlook	Last change
Covered bonds (SDOs)			
- Capital Centre E	AAA	Stable	17 Oct 2011
Mortgage bonds (ROs)			
- Capital Centre B	AAA	Stable	17 Oct 2011
- General Capital Centre	AAA	Stable	27 Dec 2013
Long-term issuer rating	A-	Stable	24 Feb 2014
Short-term issuer rating	A-2	Stable	24 Feb 2014
EMTN Programme	A-	Stable	04 Dec 2012

BRFkredit market share (gross) – private lending



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Questions