
Investor presentation

Q2 2023



Summary

Q2 2023

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Upgrading the outlook for a record-setting 2023

Third upgrade of outlook for 2023

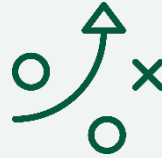


DKK 70-80

Earnings per share in 2023E

Increase of 26-44% vs. all-time high 2022 level

Acquisition of PFA Bank



Supporting wealth mgmt. strategy

PFA Bank acquisition

Announced on 13 June 2023

Strong income momentum

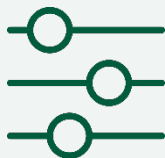


+78% y/y

Net interest income

SHB DK acquisition and higher interest rates

Improving cost/income ratio



-12pp/y

Cost/income ratio

Entering sub-50% territory

Solid credit quality



0bp

Actual write-offs

Cost of risk also at 0bp in Q2 2023

Capital position rebuilt



16.1%

CET1 ratio

S&P issuer rating upgraded to A+

PFA Bank acquisition supports wealth management strategy

PFA Bank at a glance



No-lending bank
established in 2014



c. 10,000 personal/private
banking customers, 43 FTEs



c. DKK 15.5bn AuM,
c. DKK 1bn deposits

Strategic rationale



Attractive customer base
Adding volumes within asset management
and wealth management advice



Cross-selling potential
Jyske Bank has a strong full-service offering
that underpins cross-selling potential



Supports wealth management strategy
Jyske Bank has had the most satisfied
private banking clients for 8 years

Financials



Negligible capital consumption
Total consideration of DKK 245m,
<0.1pp net CET1 ratio impact

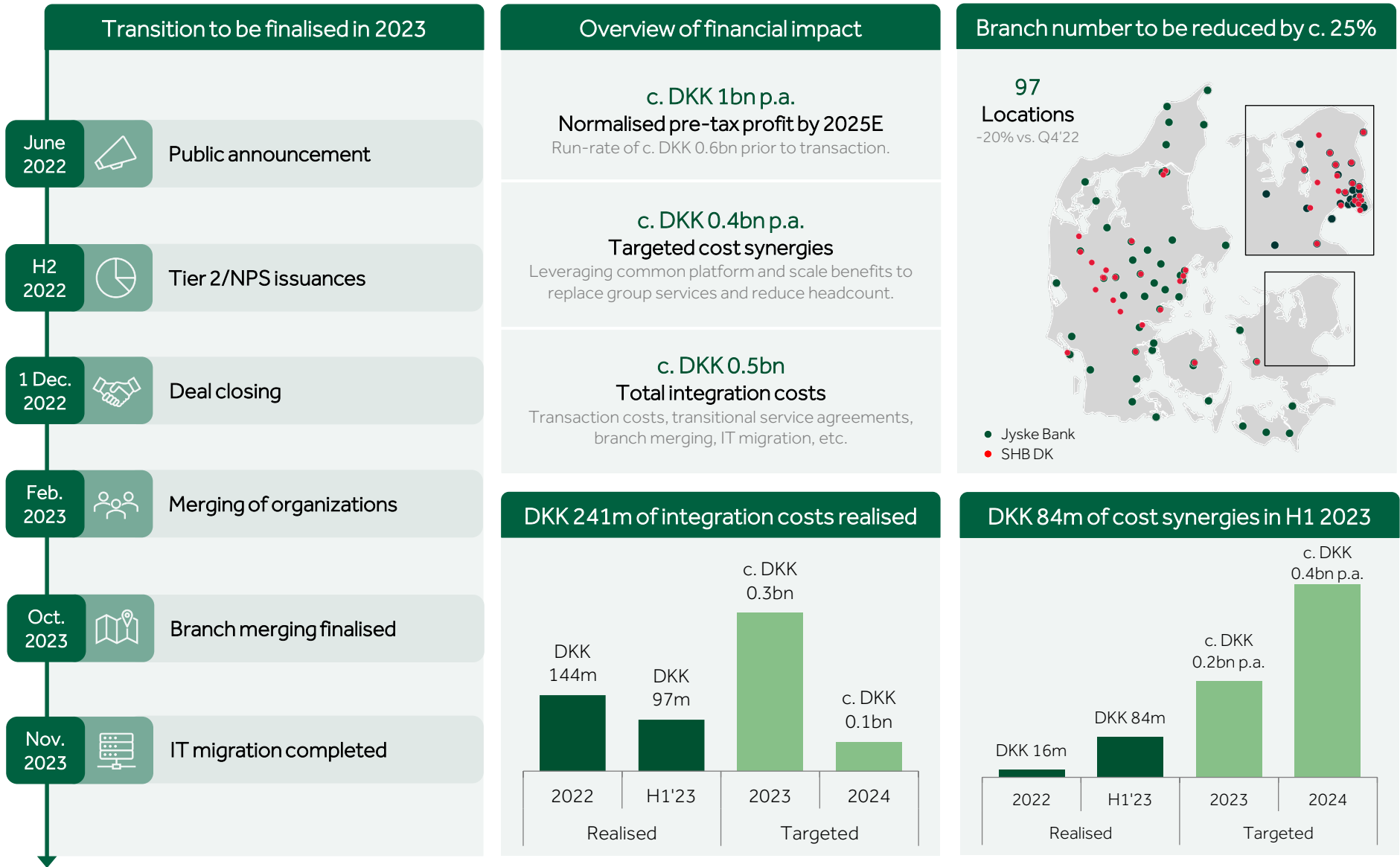


Expected closing in Q3 2023
Conditional on approval
by authorities



High return on allocated capital
Full financial impact from 2025,
integration costs of c. DKK 50m in 2024

Integration progressing according to plan

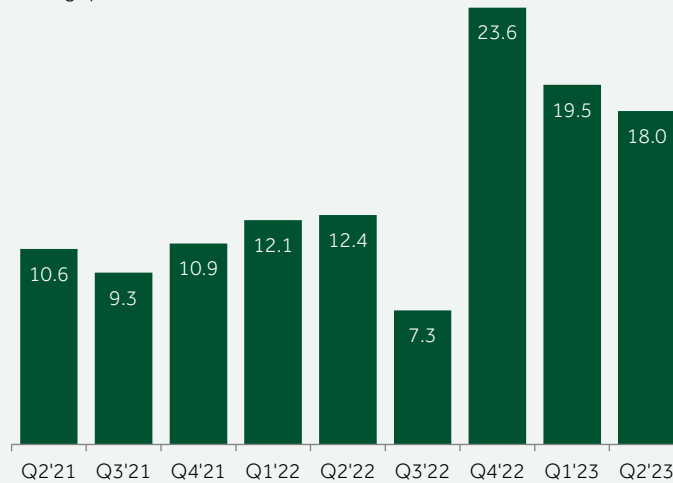


Continued strong financial performance in Q2 2023

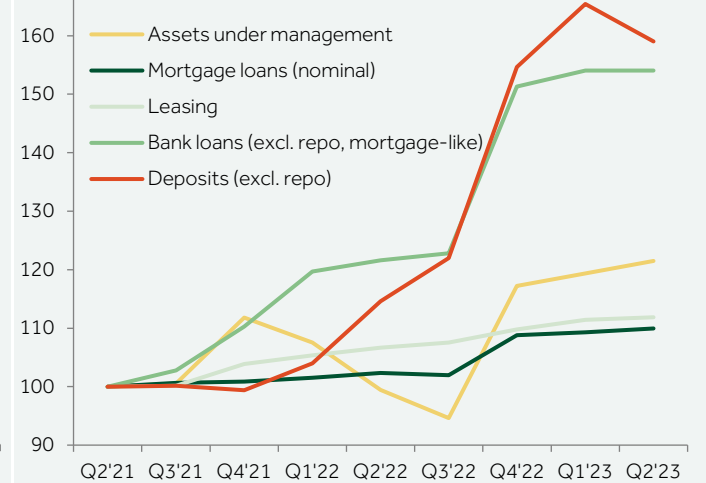
+45% y/y
Earnings per share

Q2 2023 in brief

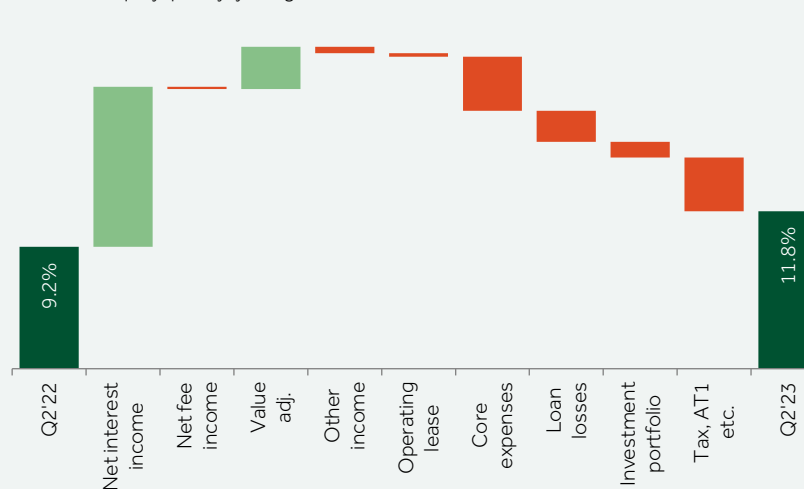
Earnings per share (DKK)



Business volumes (index)



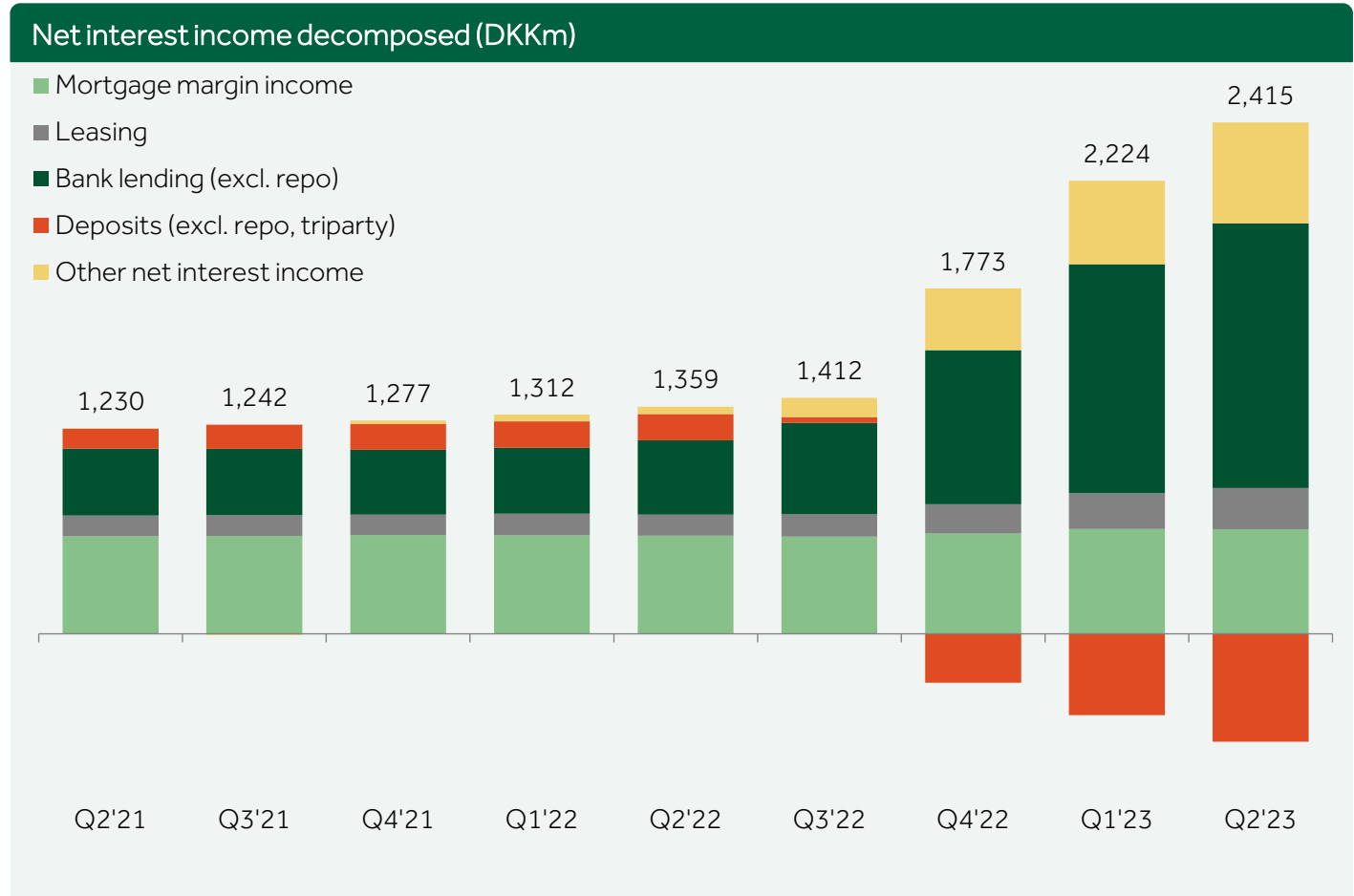
Return on equity (p.a.), y/y bridge



DKKm	Q2'23	Q2'22	Index
Net interest income	2,415	1,359	178
Net fees and commissions	553	567	98
Value adjustments	186	-93	-
Other income	26	70	37
Income from operating lease	83	105	79
Core income	3,263	2,008	163
Core expenses	1,553	1,195	130
Core profit before loan losses	1,710	813	210
Loan impairment charges	13	-192	-
Core profit	1,697	1,005	169
Investment portfolio	-89	13	-
Pre-tax profit	1,608	1,018	158
Tax	409	178	230
Net profit	1,199	840	143

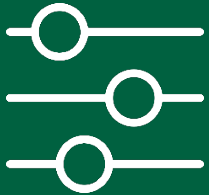
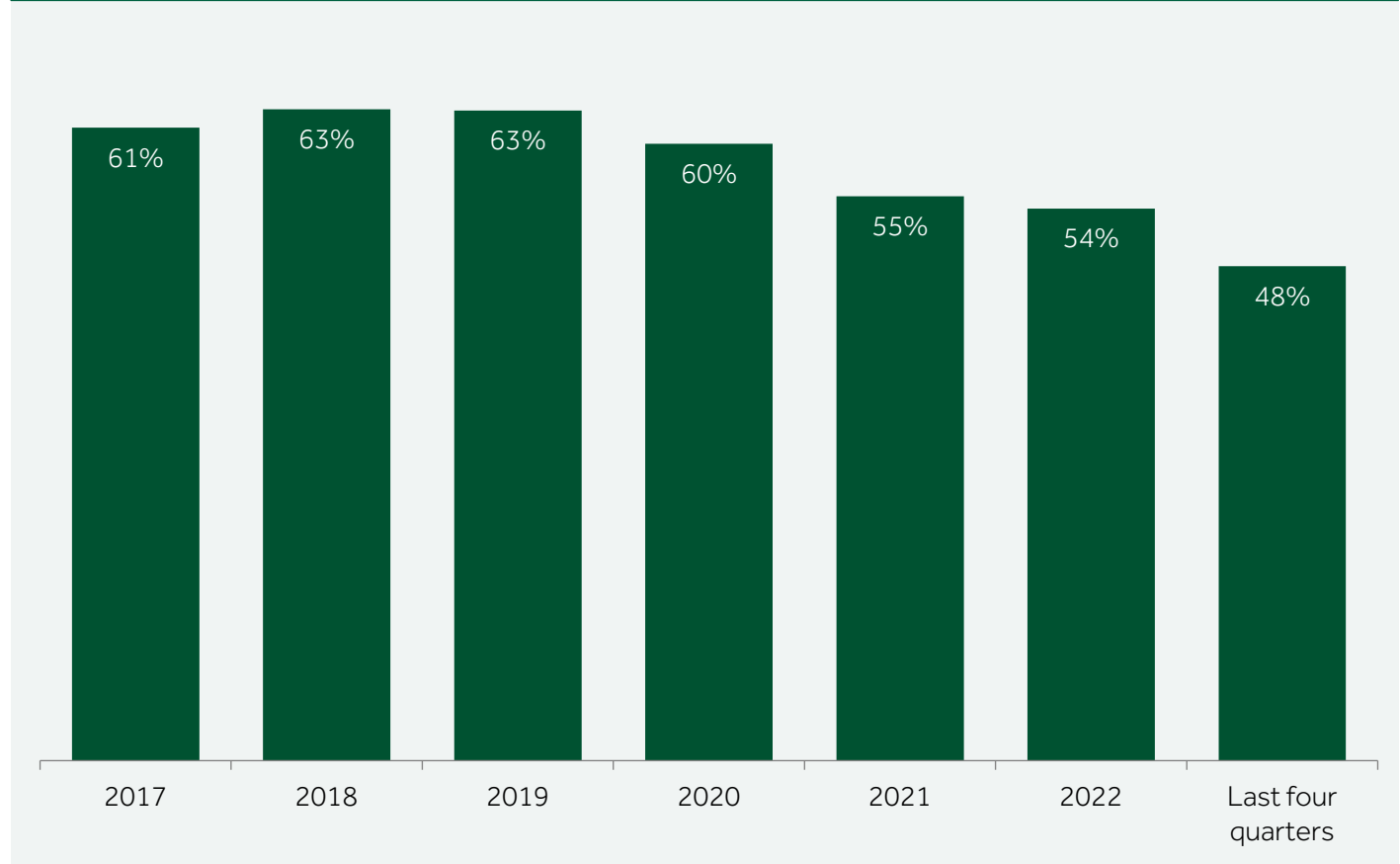
Note: Core expenses include one-off expenses related to the acquisition of Handelsbanken Danmark.

Net interest income up 78% y/y from higher rates and SHB DK

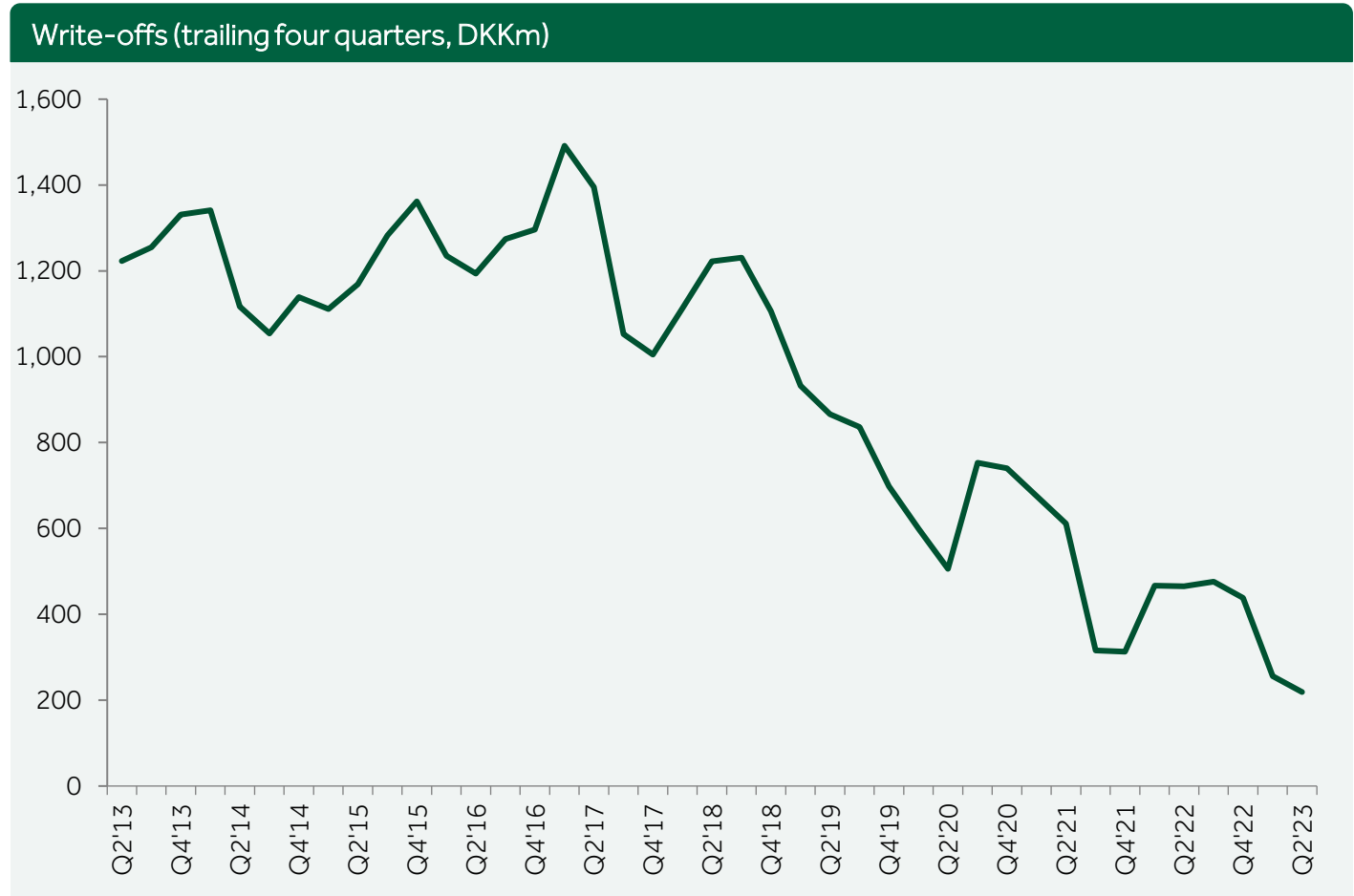


Improving cost/income ratio has reached sub-50% territory

Cost/income ratio (excl. one-off items)



Solid credit quality with lowest level of write-offs in a decade



CET1 ratio rebuilt to upper half of target range

Common equity tier 1 ratio (target range: 15%-17%) and upgraded S&P rating



A+

S&P issuer rating

Upgraded from A in July 2023



Targeting another EPS record for 2023

Core income

Significantly higher in 2023 than in 2022
Mainly due to Handelsbanken Denmark acquisition and a higher level of interest rates

Core expenses

Significantly higher in 2023 than in 2022
Mainly due to Handelsbanken Denmark acquisition and one-off costs of c. DKK 0.3bn

Loan impairment charges

An expense in 2023
Post-model adjustment buffer of DKK 1,425m

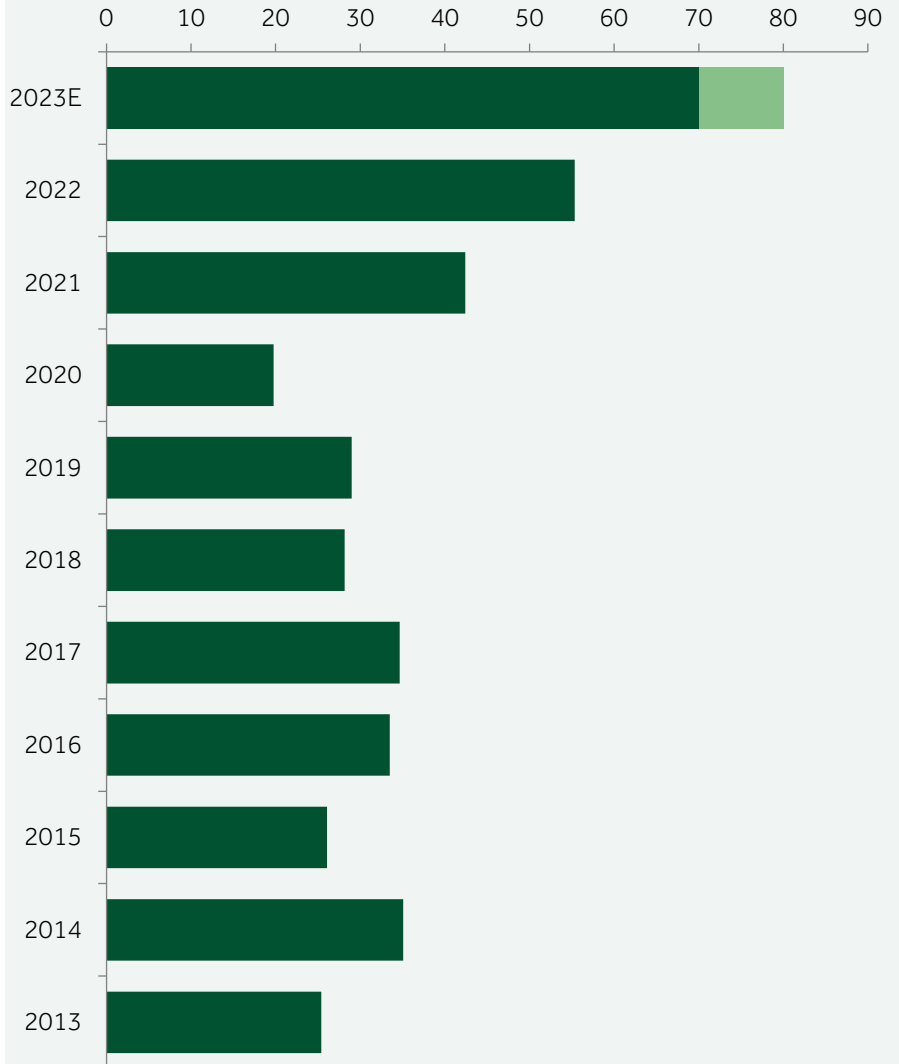
Net profit

DKK 4.7bn-5.3bn in 2023
Equivalent to earnings per share of DKK 70-80

CET1 ratio

15%-17% in the short to medium term
Target includes financing of Basel IV impact

Earnings per share (DKK)



Financials

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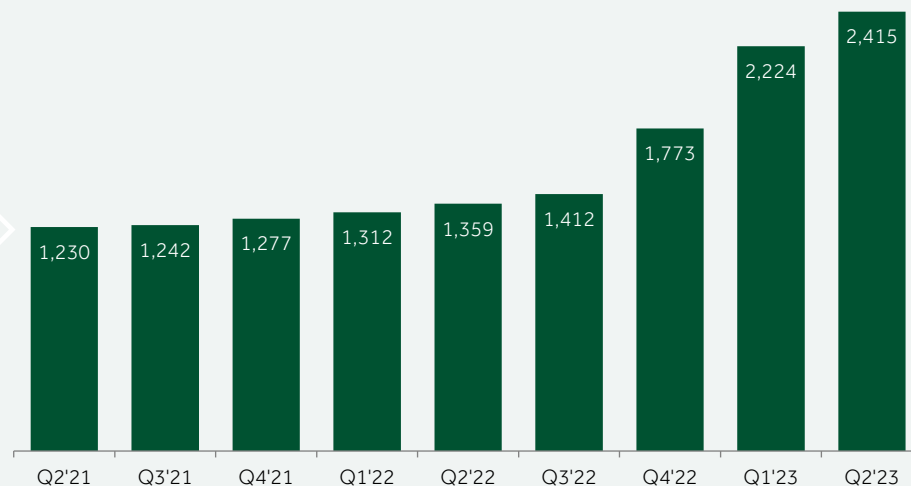
Net interest income up 78% y/y

Net interest income (DKKkm)

+78% y/y

Net interest income

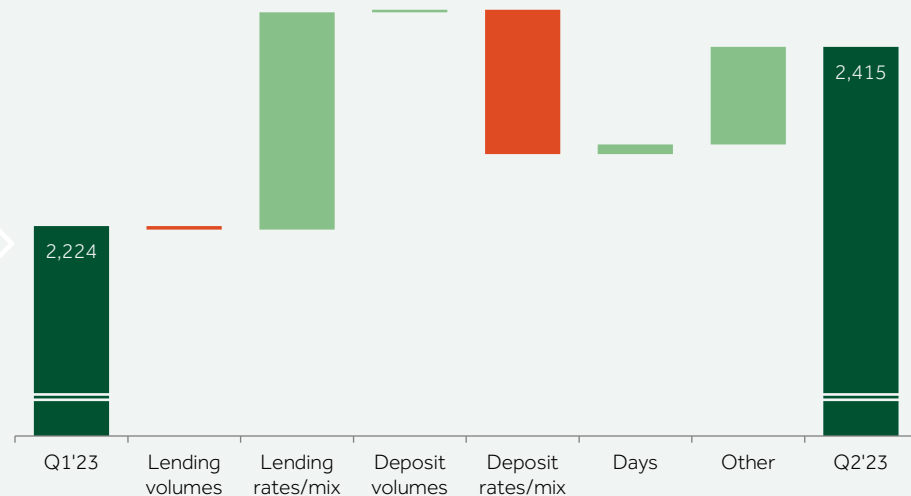
SHB DK and higher interest rates/bank volumes



+9% q/q

Net interest income

Higher lending rates and excess liquidity income



Q2 2023 net interest income (NII) benefitted from a higher level of lending rates and interest income from excess liquidity.

- **NII from lending supported** by higher interest rates and gradual repricing that reflect rate hikes from the Danish central bank. Lending volumes were unchanged in Q2.
- **NII from deposits declined** due to higher deposit rates as well as slight mix changes driven by private clients migrating to an improved offering of savings products.
- **Other NII increased significantly**, mainly due to a higher level of income from liquidity placed with central banks. This more than offset a lower level of income from FX derivatives.

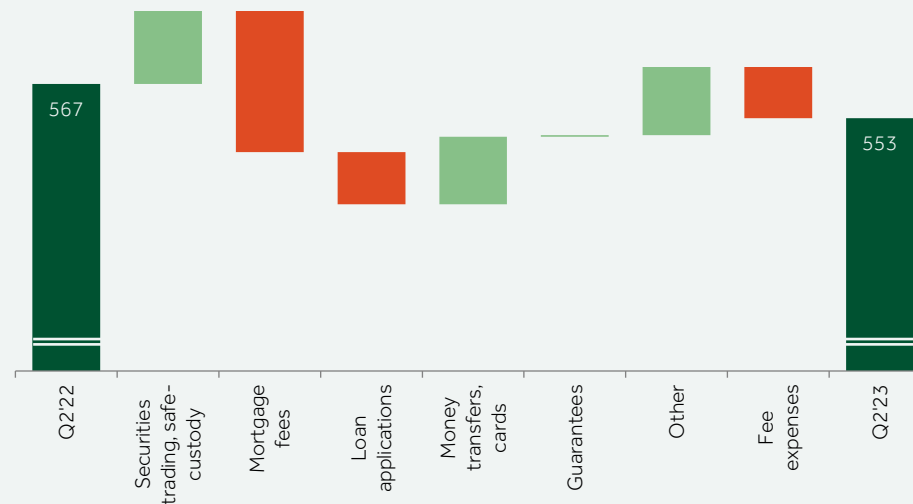
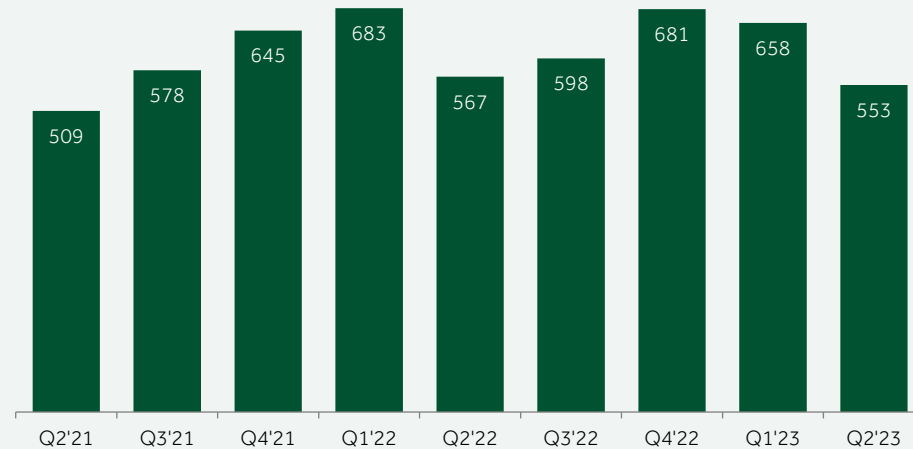
SHB DK acquisition partly offset very low activity levels

Net fee and commission income (DKKmn)

-2% y/y

Net fee income

SHB DK counteracted by
very low activity



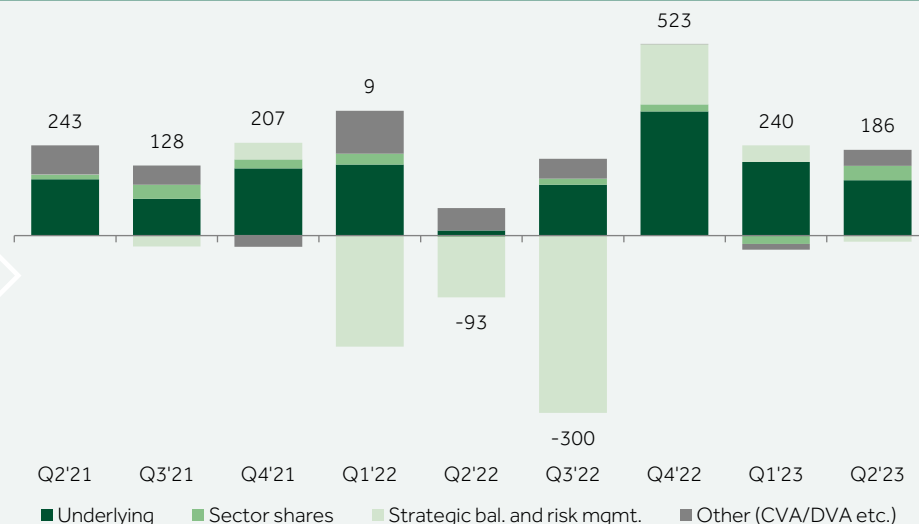
Net fee and commission income decreased amid very low activity levels. The underlying trend remains positive.

- **Securities trading and safe-custody increased 12% y/y**, as lower trading activity was more than offset by the impact from SHB DK.
- **Money transfers and card payments increased 35% y/y** due to the acquisition of SHB DK.
- **Mortgage fees and loan application decreased significantly**, as activity levels decreased from high levels amid lower lending growth and reduced remortgaging activity.
- **Other fee income up 22% y/y**. The increase was due to the inclusion of SHB DK as well as a customer programme implemented in 2022.
- **Fee expenses increased 18% y/y**, partly due a covered bond issuance at fair value at Jyske Realkredit in addition to the acquisition of SHB DK.

Healthy level of value adjustments amid OAS widening

Value adjustments and investment portfolio earnings (DKKm)

DKK +186m
Value adjustments
Partly impacted by
OAS widening



- **Value adjustments of DKK 186m:** Slightly lower value adjustments q/q amid OAS widening partly offset by higher value adjustments from sector shares.



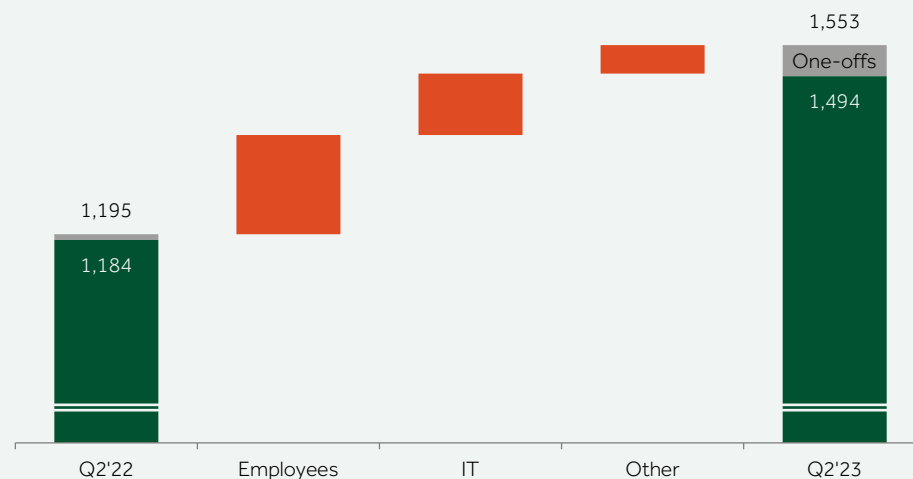
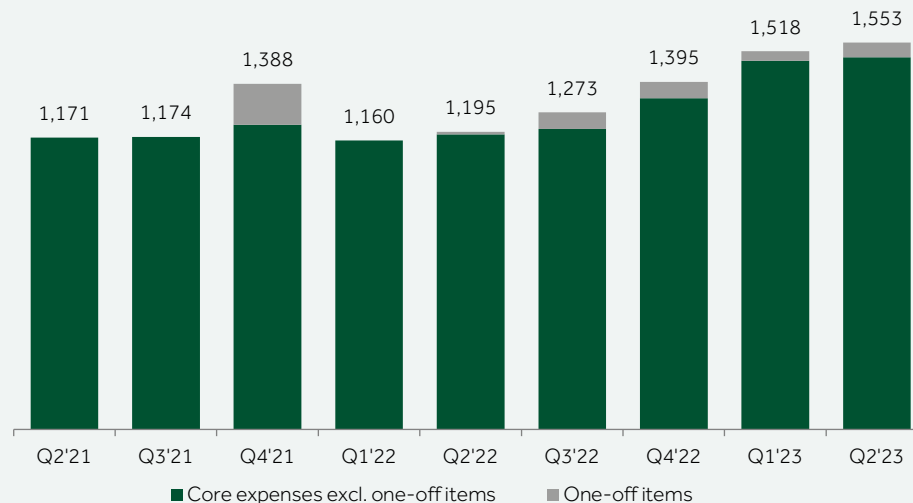
DKK -89m
Investment portfolio
Higher internal funding costs and FX hedging

- **Investment portfolio income of DKK -89m:** Higher internal funding costs is not offset by higher income from bonds, etc., in the short term. DKK -29m related to FX hedging of AT1 issuances in SEK (offset by positive adjustments of shareholders' equity).

Manageable underlying cost inflation following acquisition

Core expenses (DKK m)

+30% y/y
Core expenses
+3% y/y excl. one-offs
and SHB DK



Core expenses rose c. 3% y/y adjusted for one-off items and the inclusion of SHB DK. The underlying increase was mainly caused by higher employee costs.

- **Acquisition of SHB DK** in December 2022 has increased the cost base significantly, including DKK 59m of integration costs as well as synergies of DKK 40m in Q2.
- **IT costs** increased significantly, primarily caused by expenses for data vendors related to the acquisition of SHB DK.
- **FTEs up 22% y/y** to 3,923, mainly due to SHB DK as well as an increased number of AML employees. Higher employee costs also caused by collectively prescribed salary increase of 2.0%.
- **Amortization of SHB DK customer relations** amounted to DKK 12m in Q1.

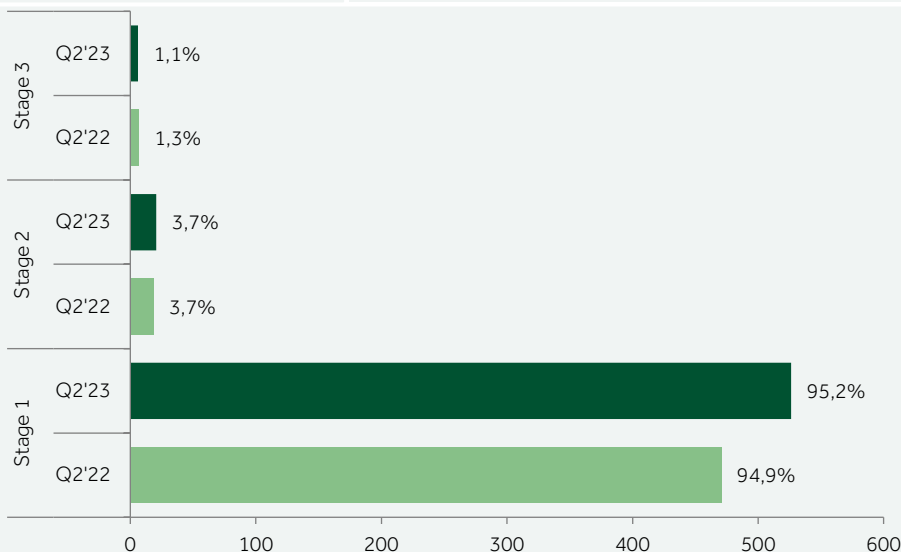
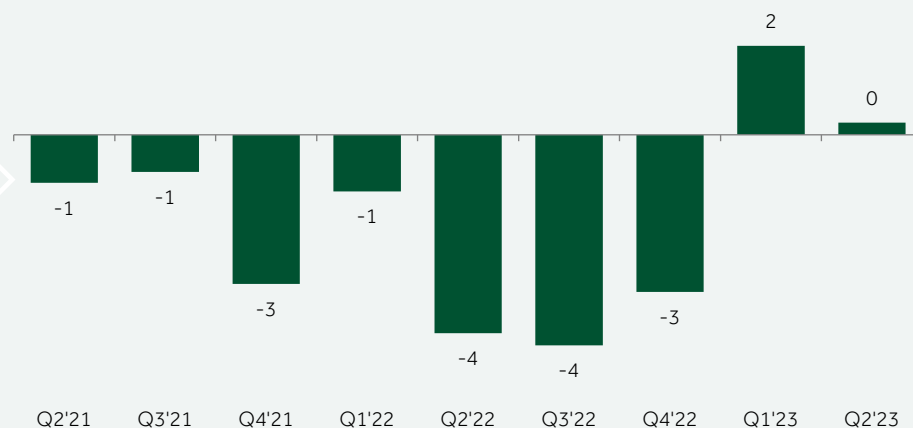
Credit quality remains solid

Cost of risk and net exposure by IFRS 9 stages (bp/DKKbn)

DKK 13m (0bp)

Cost of risk

Strong credit quality and significant post-model adj.



1.1%
Stage 3 exposure

-0.2pp y/y

DKK 1,425m
Post-model adjustments

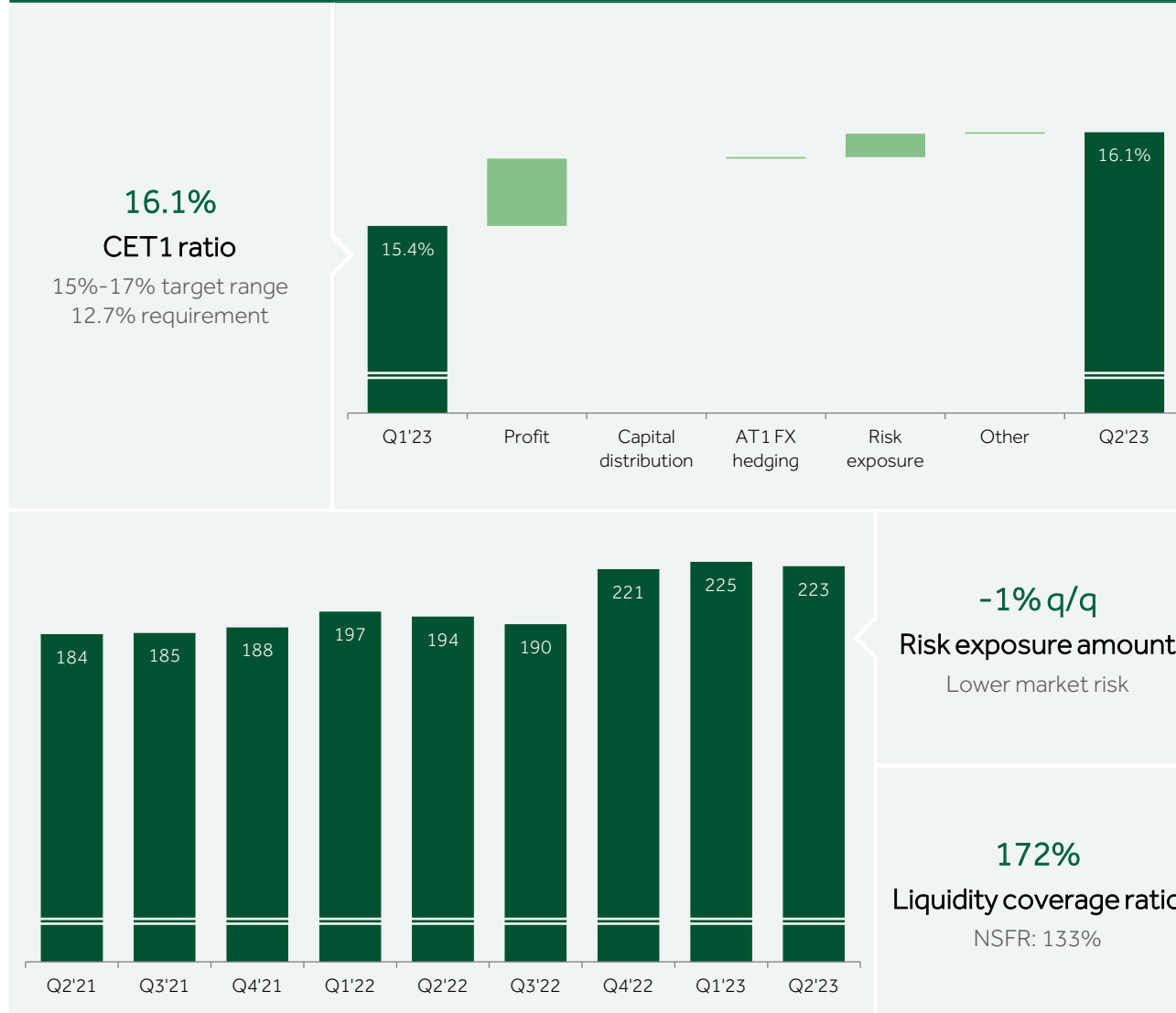
Equivalent to 28bp

Low level of loan impairments charges in Q2 following increased model-based provisioning in Q1. The stage 3 share and the level of write-offs remained at a low levels.

- Level of post-model adjustments kept unchanged at DKK 1,425m (28bp). Further significant post-model adjustments included in the balance of discounts for acquired assets relating to Handelsbanken Denmark.
- Continued low level of write-offs of DKK 20m (0bp) booked in Q2.
- Level of stage 3 exposures unchanged at 1.1%. Loans subject to forbearance measures as well as 90-day mortgage arrears also remain at low levels.

CET1 ratio up 0.7pp and above midpoint of target range

Common equity tier 1 ratio and risk exposure amount (%/DKKbn)



- 16.1% CET1 ratio up 0.7pp q/q and within 15%-17% target range.
- Endeavours to **recommence capital distribution** in H2 2023.
- The CET1 ratio **impact from upcoming regulation** (incl. Basel IV) is included in the current capital targets. After implementation, capital targets will be reconsidered and expectedly lowered.
- The **liquidity position** remains strong with a liquidity coverage ratio of 172% and net stable funding ratio of 133%.
- **Loan/deposit ratio** of 0.79 excl. mortgage loans, which are funded by covered bonds with 1:1 matching terms.
- **S&P issuer rating upgraded** to A+ from A in July 2023.
- **Funding plan:** Potential issuance of AT1 capital to be based on capital position and market development.

Volumes

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Mostly stable business volumes in Q2 2023

Business volumes (index / DKKbn)

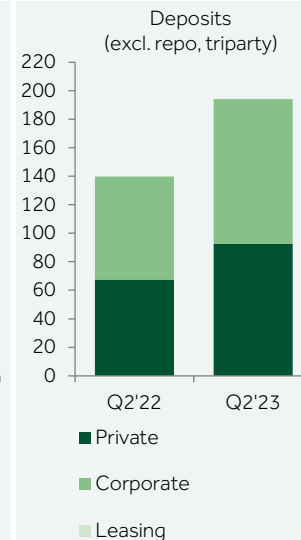
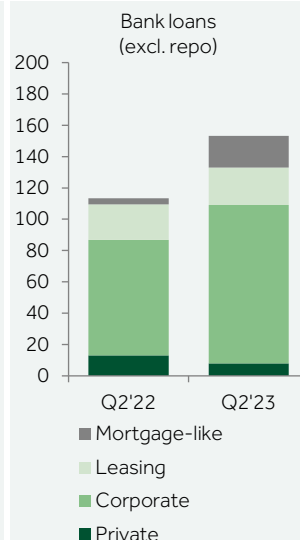
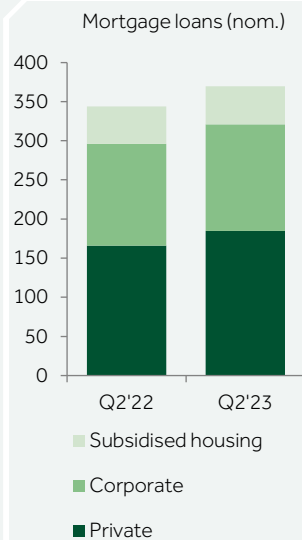
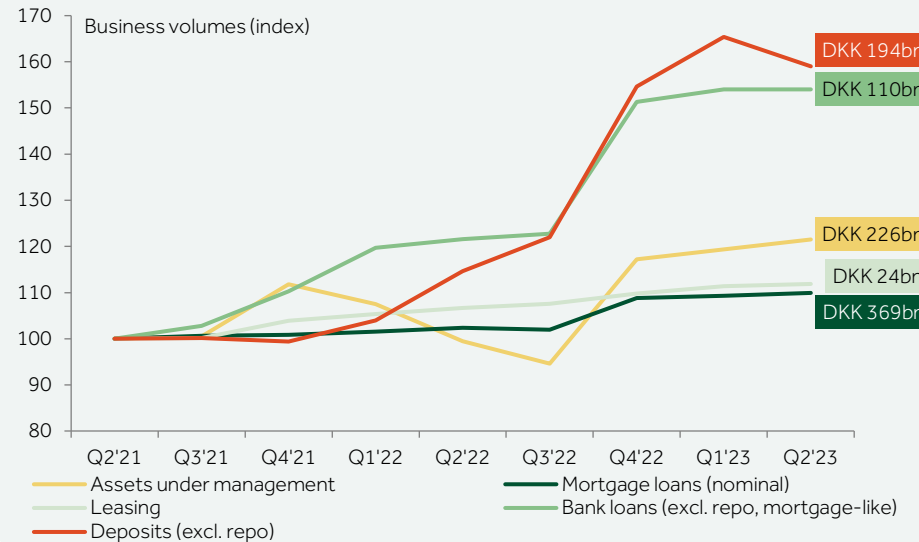
+1% q/q
Mortgage loans (nom.)
+7% y/y

0% q/q
Bank loans ex. mtg.-like
+27% y/y

0% q/q
Leasing
+5% y/y

-4% q/q
Deposits
39% y/y

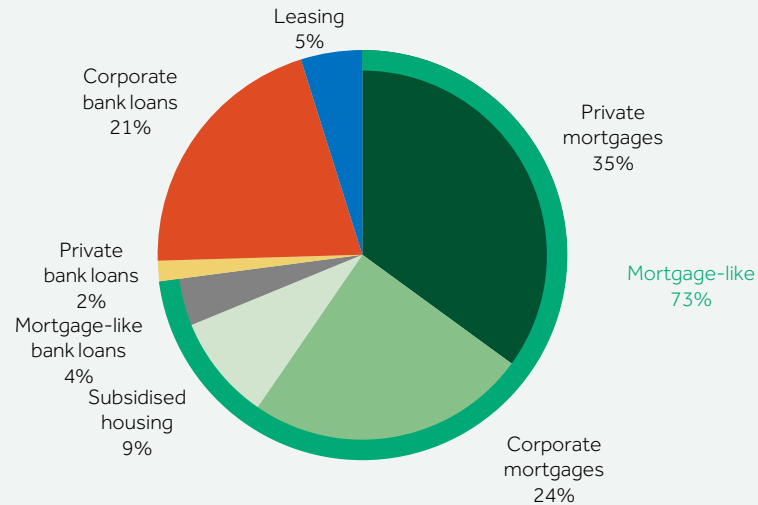
+2% q/q
Assets under mgmt.
+22% y/y



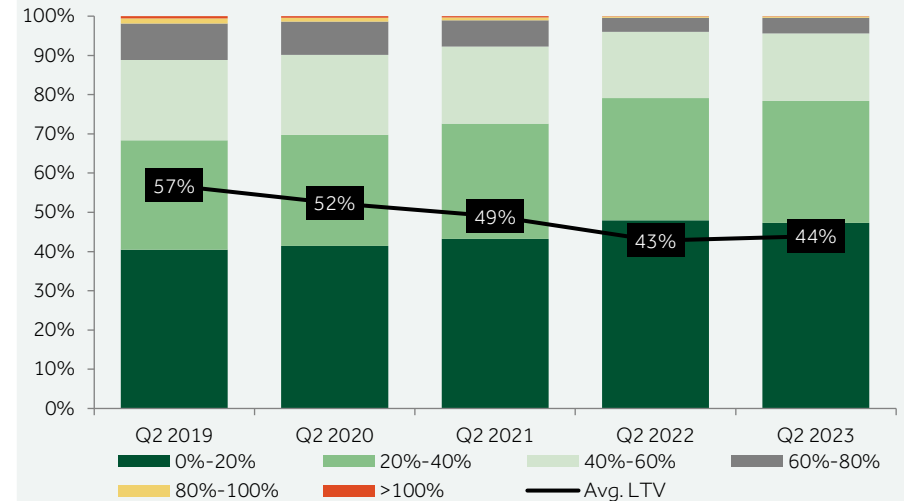
- **Mortgage loans (nominal):** +1% q/q, as higher corporate lending more than offset lower private lending.
- **Bank loans (excl. mortgage-like):** Unchanged q/q, as higher corporate lending was counteracted by lower private lending.
- **Leasing:** Close to unchanged q/q in most segments.
- **Deposits:** -4% q/q caused by particularly corporate clients following strong growth in short-term time deposits Q1.
- **Assets under management:** +2% q/q amid a positive development in financial markets.

Lending characterised by high mortgage share with low LTV

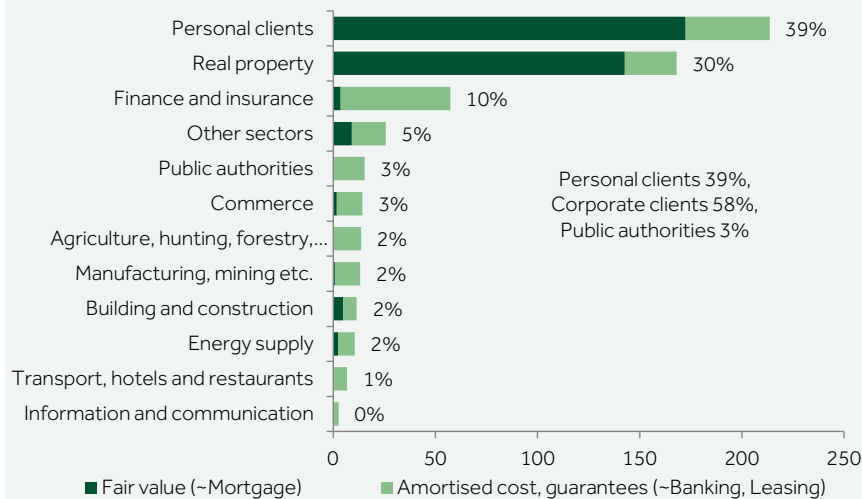
Split of lending volumes (excl. repo)



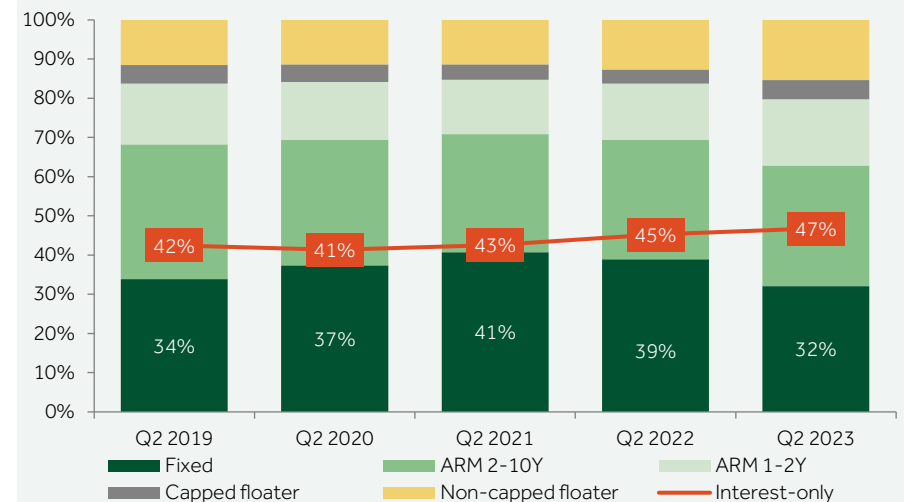
Mortgage lending with low loan-to-value



Loans, advances and guarantees by sector (DKKbn)



Product split of mortgage lending

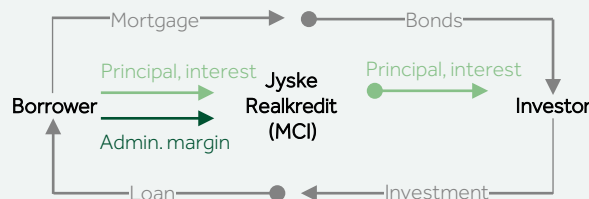


High mortgage lending share underpins stability and growth

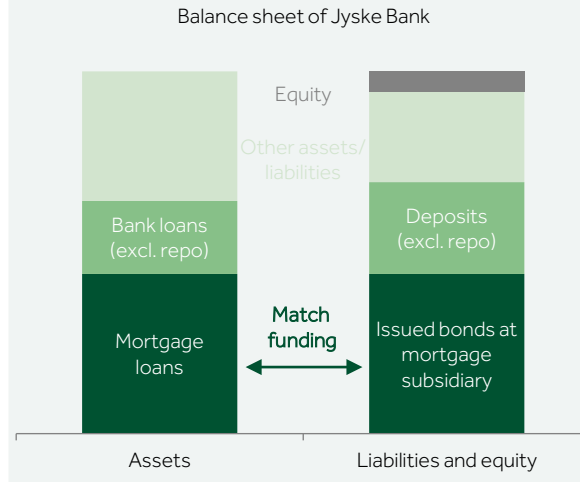
The Danish mortgage model

Based on a balance principle with no defaulting mortgage credit institutes (MCI's) since its inception in 1797.

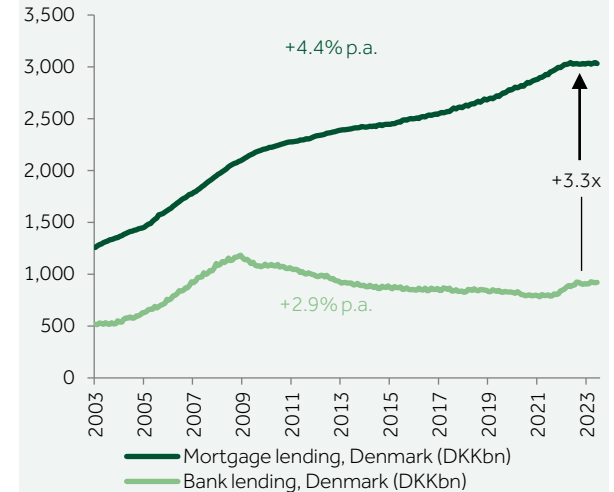
- MCI's fund loans by issuing covered bonds with 1:1 matching terms, thus transferring interest rate, currency, liquidity, prepayment risk to investors.
- Borrowers can prepay loans/remortgage by buying the bonds, which are traded in a transparent and highly liquid market of AAA-rated covered bonds.
- In addition to the principal and interest paid to the investor, the borrower pays an **administration margin** as well as **transaction-based fees** to the MCI.
- The MCI, in return, guarantees payments from the borrower, who is subject to a thorough credit assessment with a strict 60%-80% loan-to-value limit.



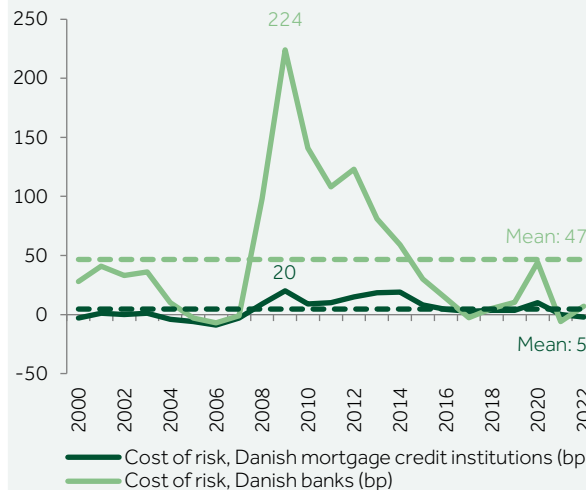
Balance principle limits funding risks



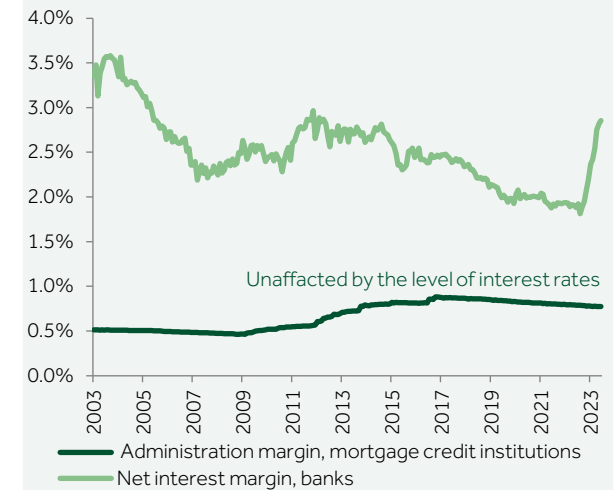
High and resilient growth of mortgages



Very low cost of risk for mortgages



Mortgage margin stabilises income



Sustainability

Sustainable business and responsible banking operations

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Approach and ambitions

Ingrained in identity



"We run a sustainable and responsible business"

First statement in Jyske Bank's Identity

Supporting a wide range of sustainability-related principles, alliances, targets and initiatives

Focus on financed emissions

Share of CO₂ emissions

0.03%

Scope 1

Company cars, local heating

0.08%

Scope 2

Electricity, district heating

99.89%

Scope 3

Financing, investing, etc.

ESG ambitions

Net zero emissions and green financing

Environmental

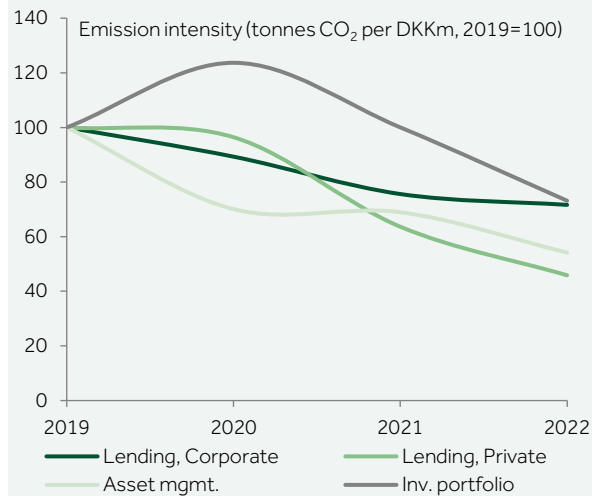
Engaged and competent employees

Social

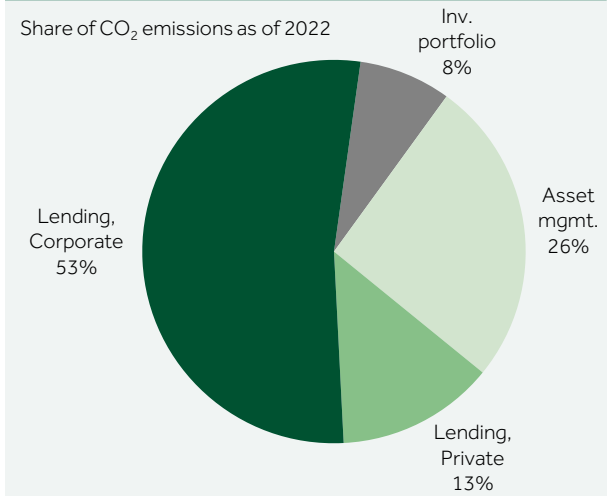
Responsible operations

Governance

Intensity of financed/invested emissions reduced by 39% since 2019



Share of CO₂ emissions as of 2022



Targeting net zero emissions by 2050

Lending

1.3 million tonnes CO₂

Emissions in 2022

-22% vs. 2019



Targets for emission intensity reduction

From 2020 to 2030

Owner-occupied property	65%
Office, commercial property	50%
Agriculture	≥40%
Electricity and heating	30%
Road transport (vs. 2019)	≥15%

Targets for growth in green finance

From 2019 to 2025

Renewable energy	+150%
Equivalent to 5 TWh (2022: 3.6 TWh)	
Low-energy commercial property	+43%
Equivalent to DKK 50bn (2022: DKK 47bn)	
Low-emission share of vehicles, etc.	30%
2022: 18% of financed vehicles, op. equipment	

Investments

0.6 million tonnes CO₂

Emissions in 2022

-42% vs. 2019

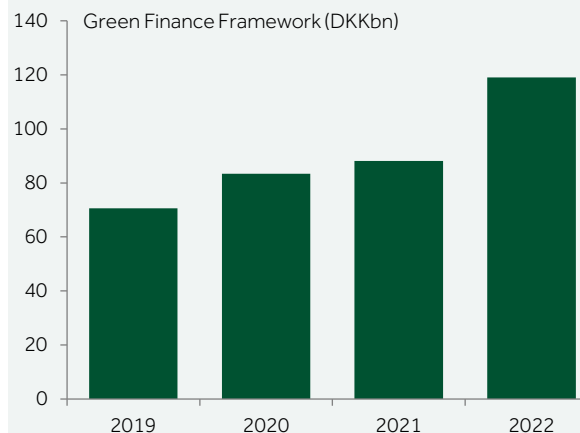


Targets for emission reduction

From 2019 to 2030

Managed equity investments	75%
2022: -46% vs. 2019	
Danish mortgage bond investments	40%
2022: -49% vs. 2019	

Targeting growth in green finance



Own operations

0.02 million tonnes CO₂

Emissions in 2022

-19% vs. 2020

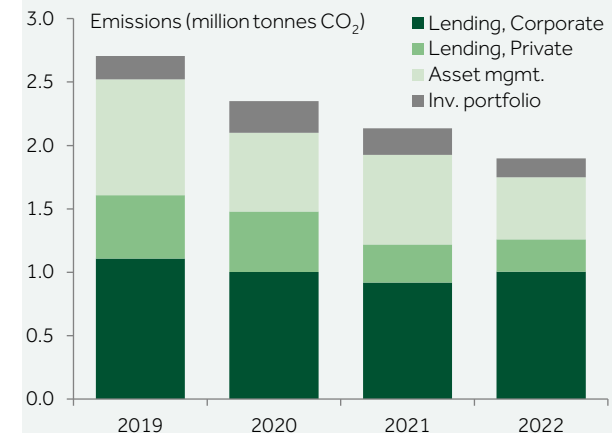


Target for emission reduction

From 2020 to 2030

Scope 1 and scope 2	65%
Offset by renewable energy production since 2021	

Emissions reduced 30% vs. 2019



Jyske Bank

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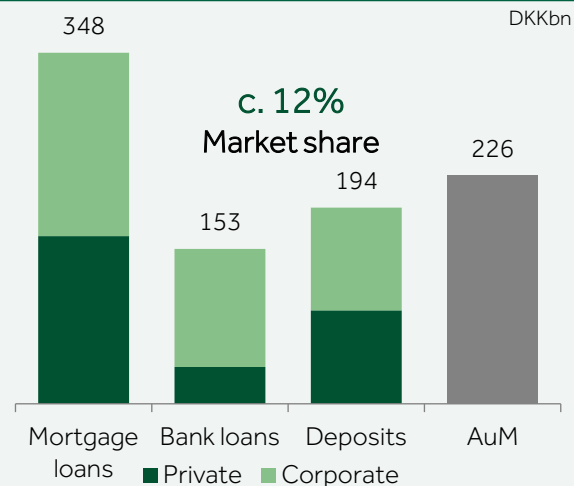


One of the largest financial institutions in Denmark

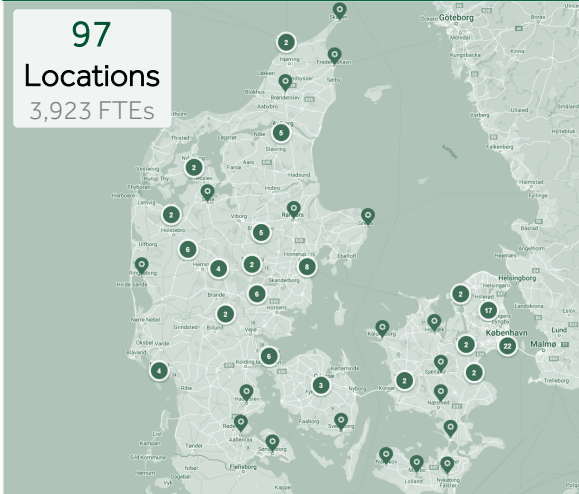
Founded in 1967, now a Danish SIFI

- 1967** Founded by merger of four banks in Silkeborg
- 1989** Seven acquisitions in 1970s and 1980s
- 2011** SN Leasing, Easyfleet, Fjordbank Mors acquired
- 2013** Acquisition of Sparekassen Lolland
- 2014** Acquisition of Jyske Realkredit from BRFFonden
- 2022** Acquisition of Handelsbanken Denmark
- 2023** Acquisition of PFA Bank

Focused on structural, low-risk growth



Leading presence in AAA economy



Strong operating performance

Last four quarters

DKK 4.5bn
Net profit

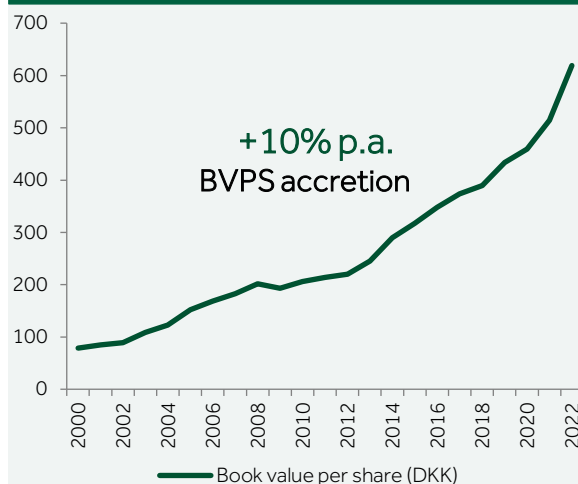
11.7%
Return on equity

50%
Cost/income

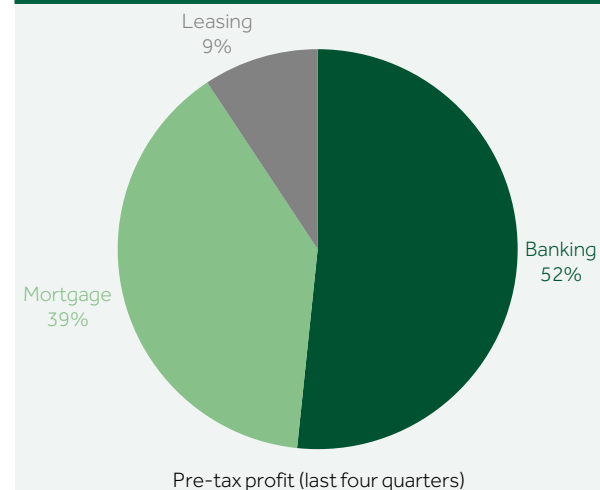
A+/Stable/A-1
S&P issuer credit rating

AA
MSCI ESG rating

Solid book value per share accretion

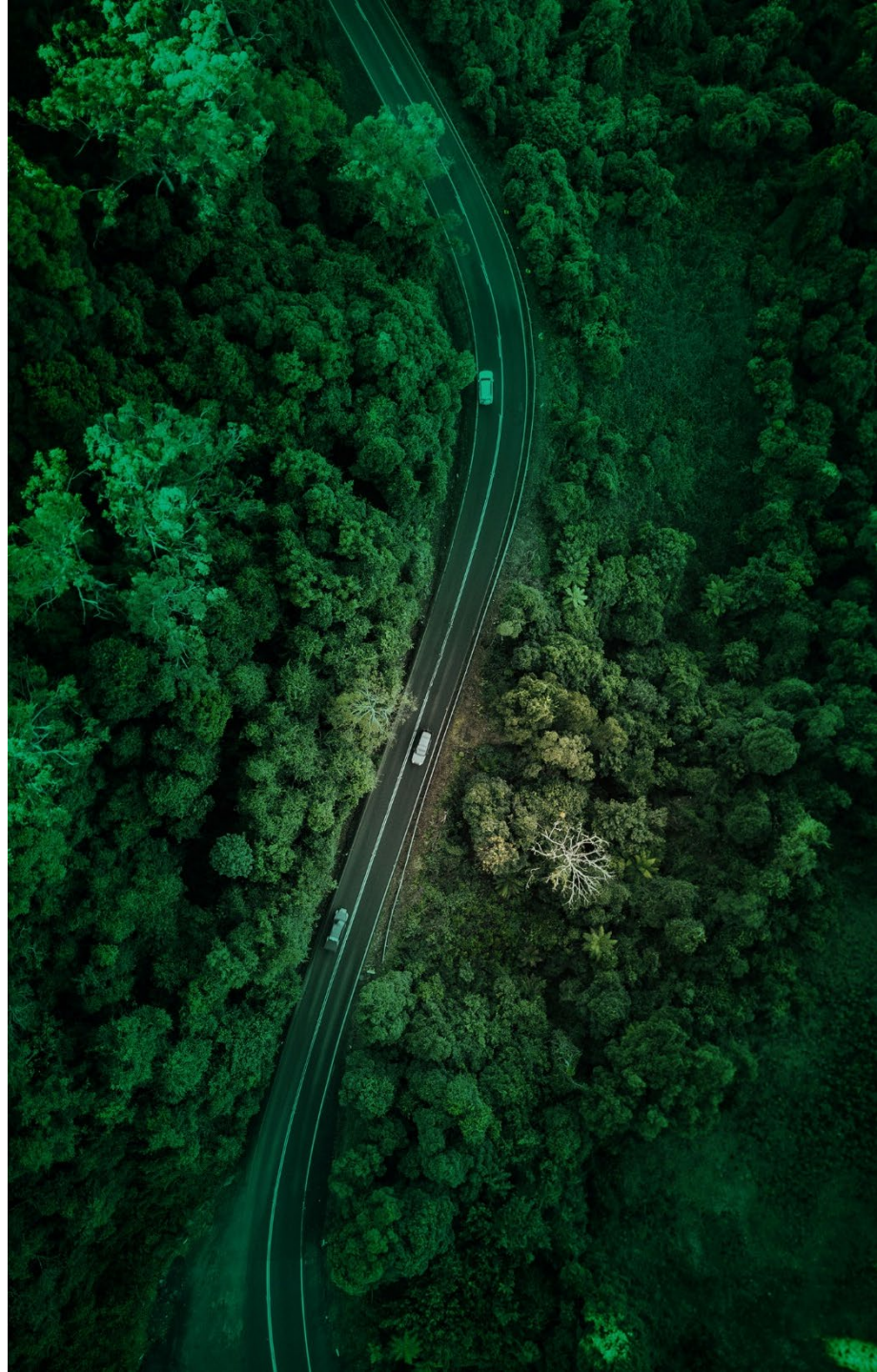


Complementary, full-service offering



Macroeconomics

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Macroeconomics

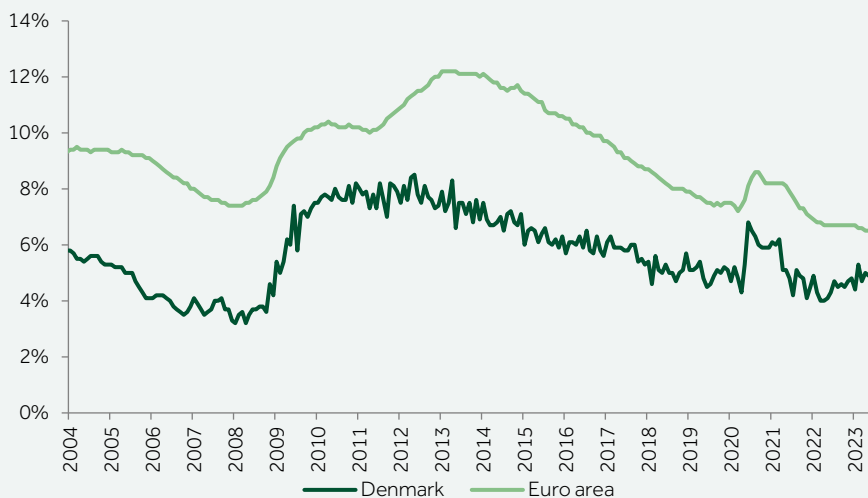
Real gross domestic product (2010=100)



Inflation rate (HICP, y/y)



Unemployment rate

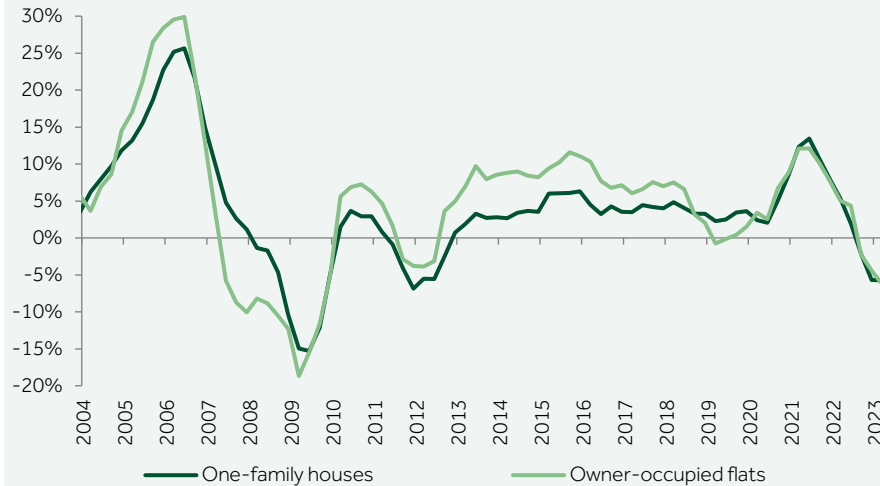


Interest rates, Denmark (monthly averages)



Macroeconomics

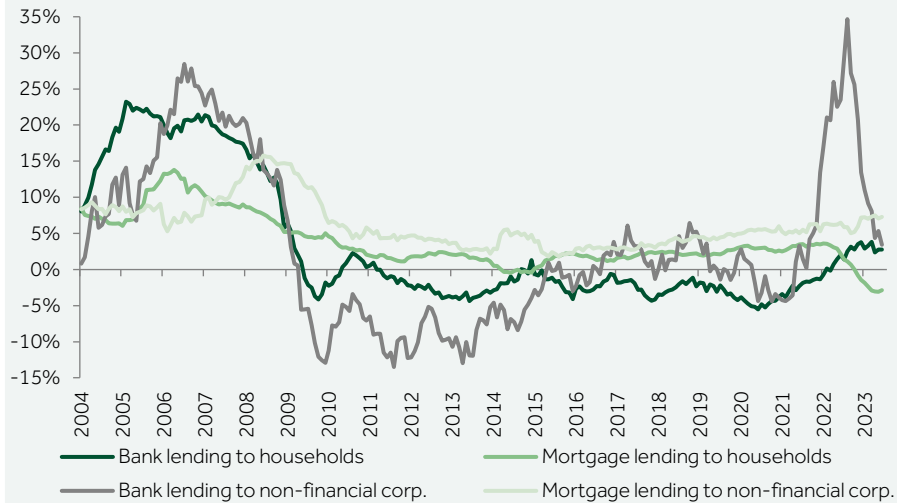
Real estate prices, Denmark (y/y)



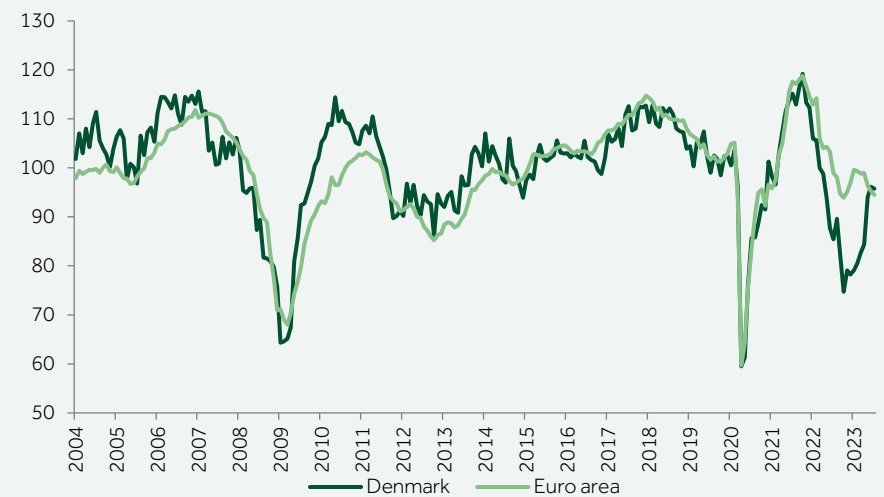
House prices to disposable income (2015=100)



Lending growth, Denmark (y/y)



Economic Sentiment Indicator



Forecast

Danish economy	DKKbn	Real growth (%)				
	2022	2020	2021	2022	2023E	2024E
Consumer spending	1,198	-1.4	4.2	-2.3	-0.4	0.7
Public spending	615	-1.4	4.2	-3.5	0.5	2.2
Fixed gross investment	652	5.1	6.2	8.6	-7.7	-1.3
Inventory investment*	36	-0.2	0.0	0.8	-0.5	0.0
Exports	1,939	-6.3	8.0	8.6	3.8	-0.9
Imports	1,642	-3.6	8.0	4.2	-0.9	-0.1
Gross domestic product (GDP)	2,798	-2.0	4.9	3.8	0.8	-0.1
Balance of payments						
- DKKbn		187	224	368	300	300
- percentage of GDP		8.1	8.9	13.1	10.7	10.4
Public budget balance						
- DKKbn		5	91	93	60	10
- percentage of GDP		0.2	3.6	3.3	2.1	0.3
Unemployment						
- Gross unemployment, average (thousands)		133	106	76	85	104
- Percentage of workforce		4.3	3.4	2.3	2.6	3.2
Employment, avg. (thousands)		2,973	3,046	3,164	3,191	3,158
Inflation (%)		0.4	1.9	7.7	4.3	2.4
Wage index (Private, %)		2.3	3.0	3.6	3.8	4.4
House prices (nominal prices, %)		4.5	11.0	-0.1	-9.5	-2.9
Danmarks Nationalbank's lending rate, year-end (%)		0.05	-0.45	1.80	3.50	2.75
Danmarks Nationalbank's CD rate, year-end (%)		-0.60	-0.60	1.65	3.35	2.60

* Contribution to growth as a percentage of the preceding year's GDP. Sources: Statistics Denmark, Jyske Bank as of 9 June 2023.

Financial calendar 2023

- 28 Feb. Announcement of the 2022 results
- 28 Feb. Annual report 2022
- 28 Feb. Risk Management Report 2022
- 30 Mar. Annual General Meeting
- 2 May Interim report for the first quarter of 2023
- 15 Aug. Interim report for the first half of 2023
- 31 Oct. Interim report for the first nine months of 2023

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